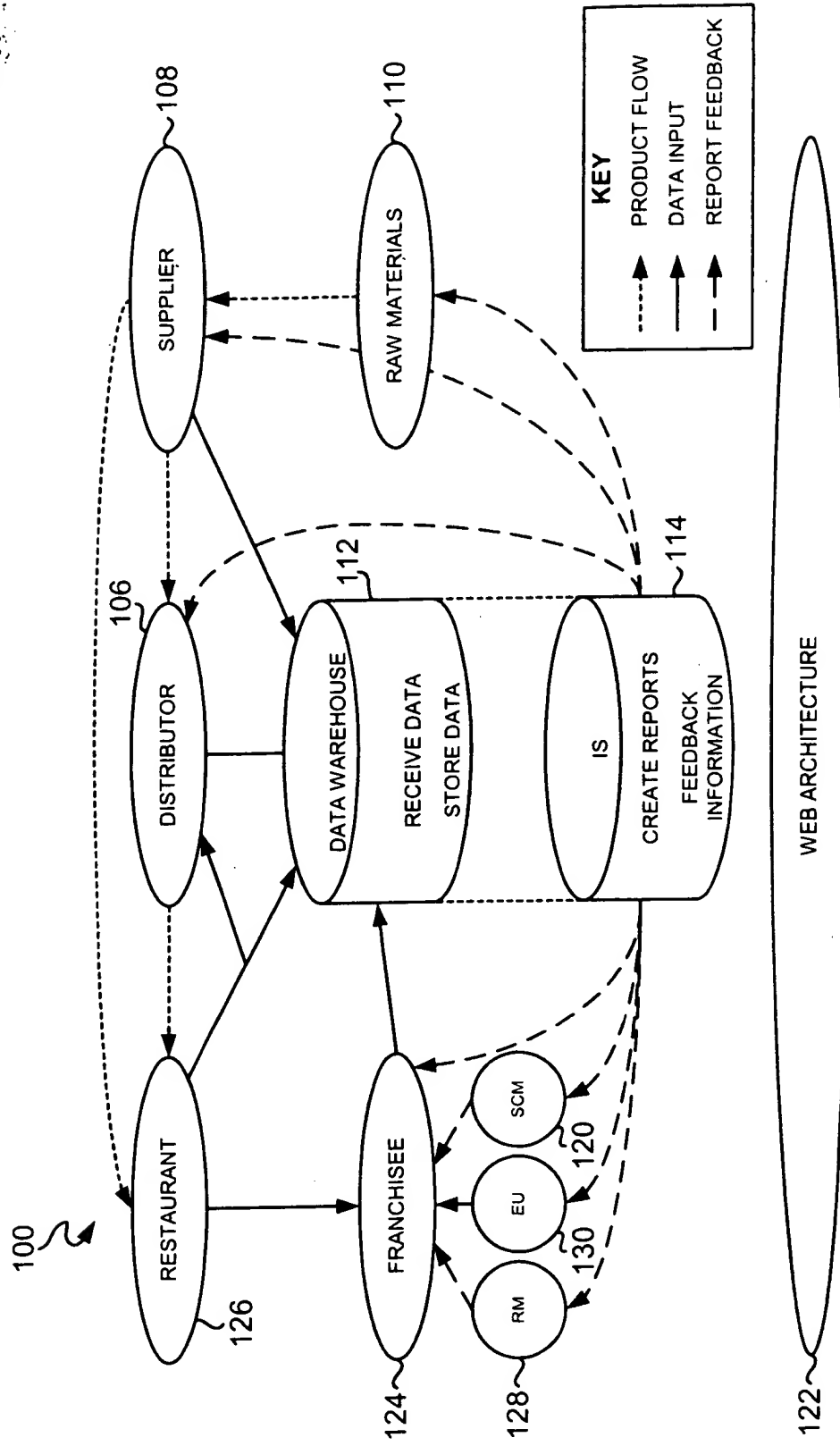
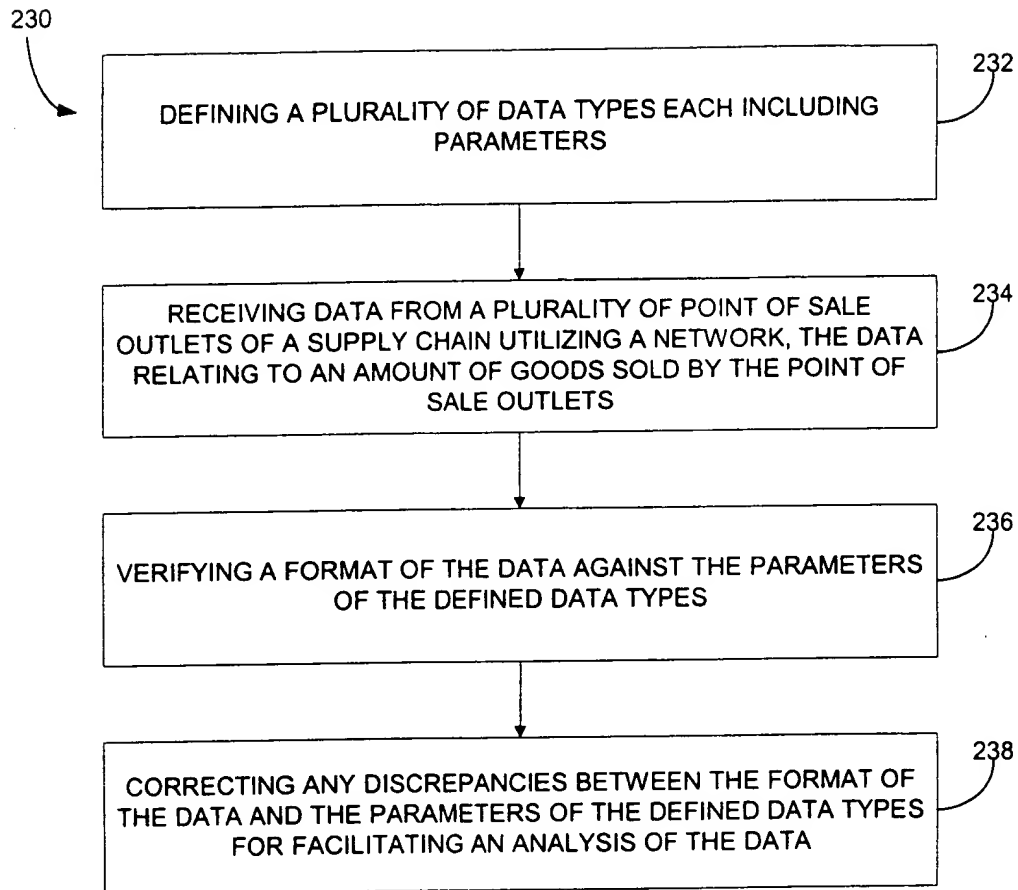


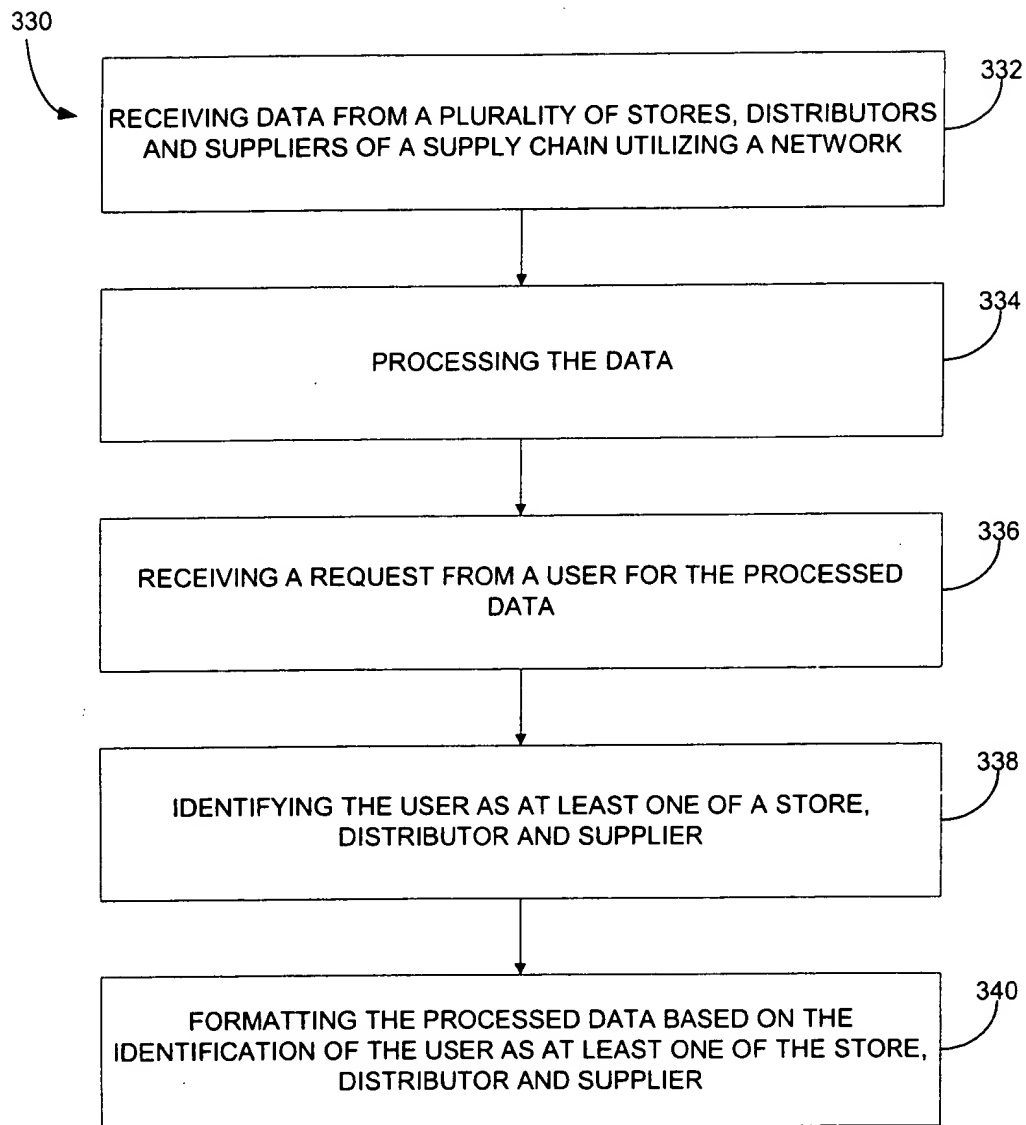
**FIG. 1A**



**FIG. 1B**



**FIG. 2**



**FIG. 3**



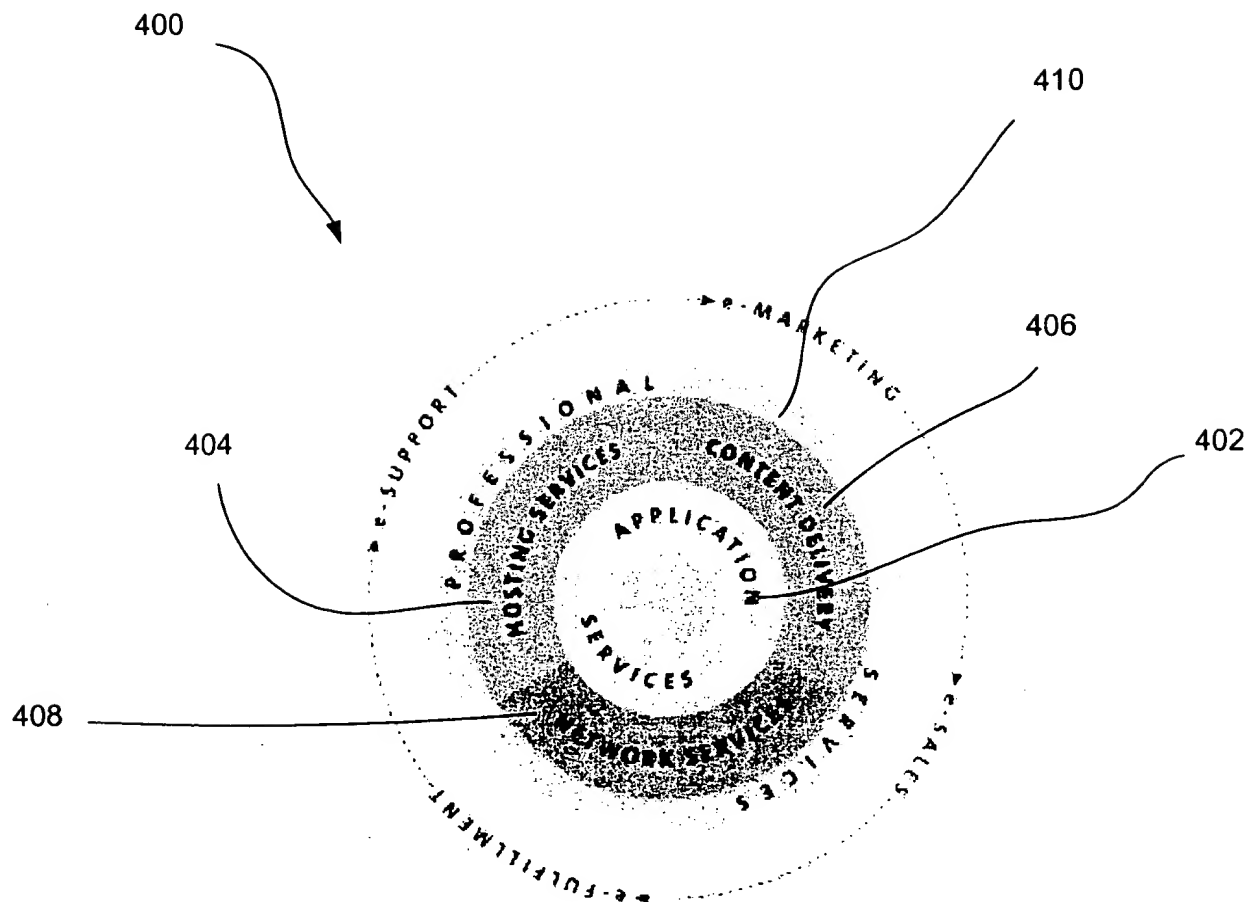
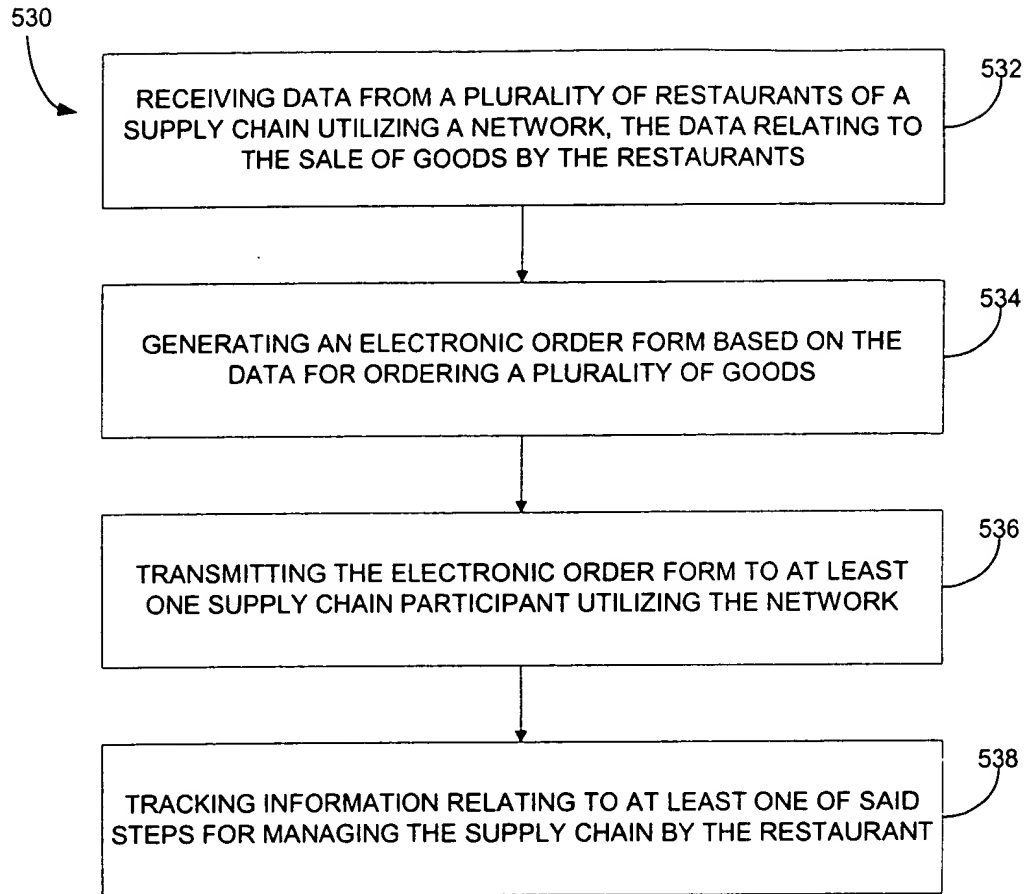
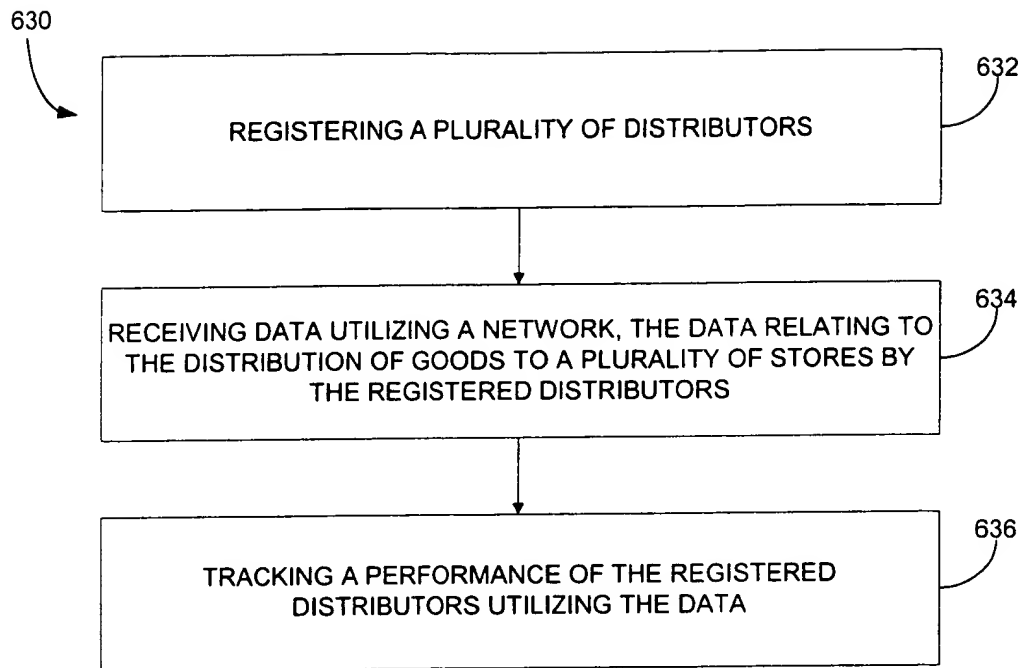


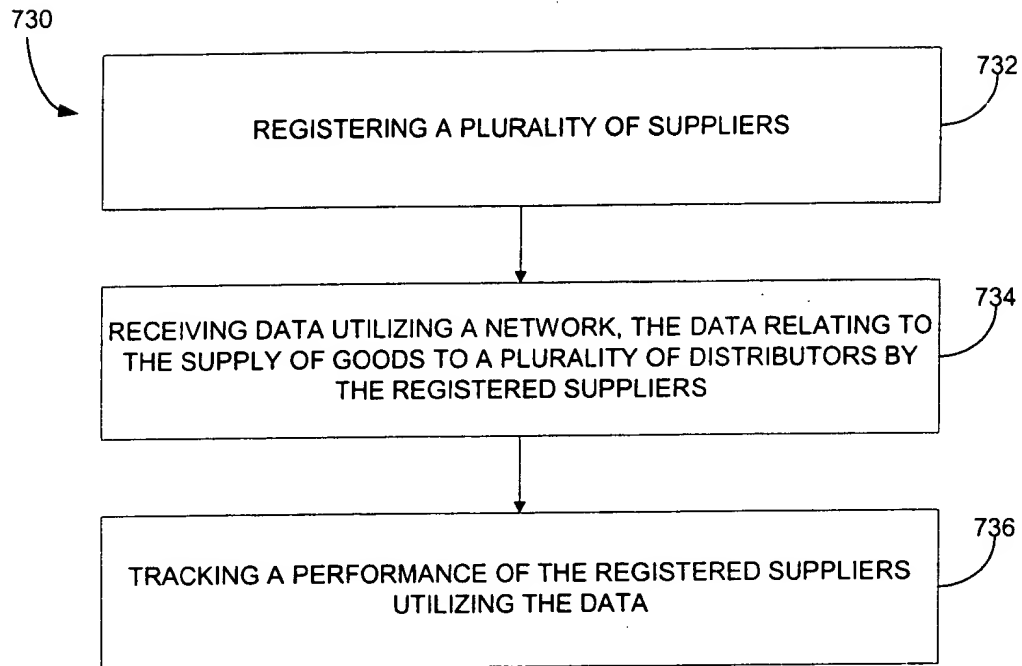
Fig. 4



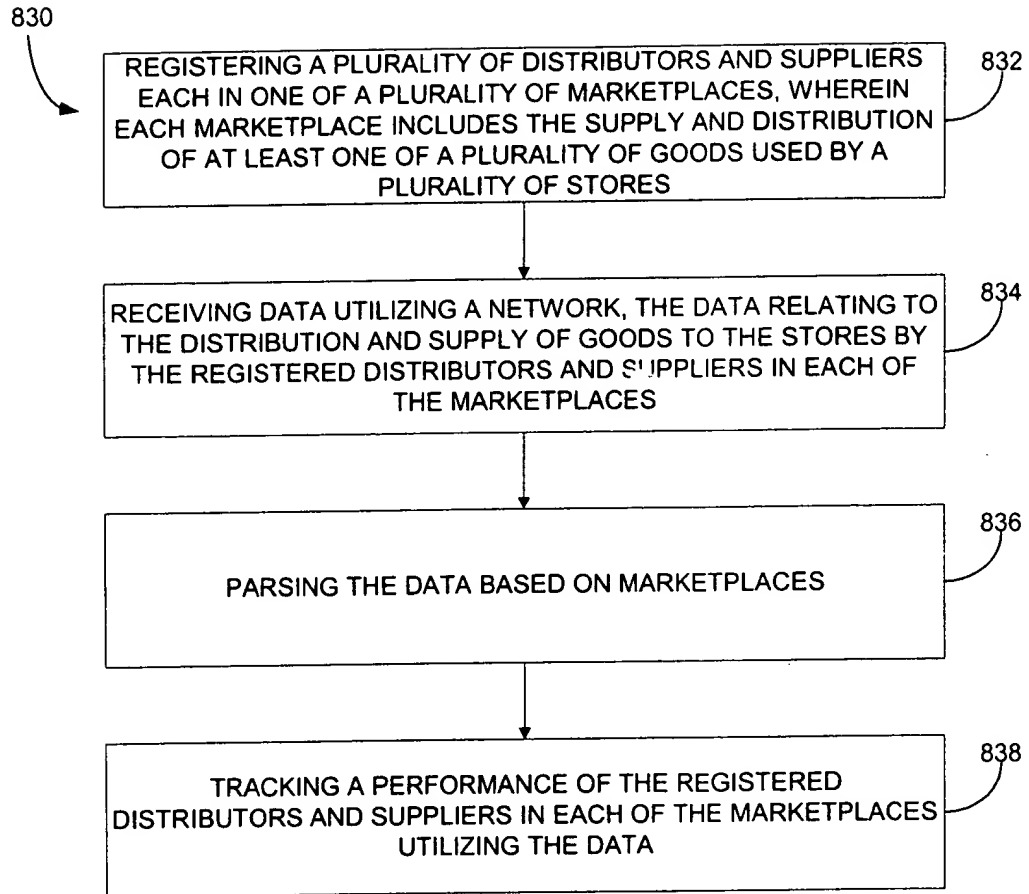
**FIG. 5**



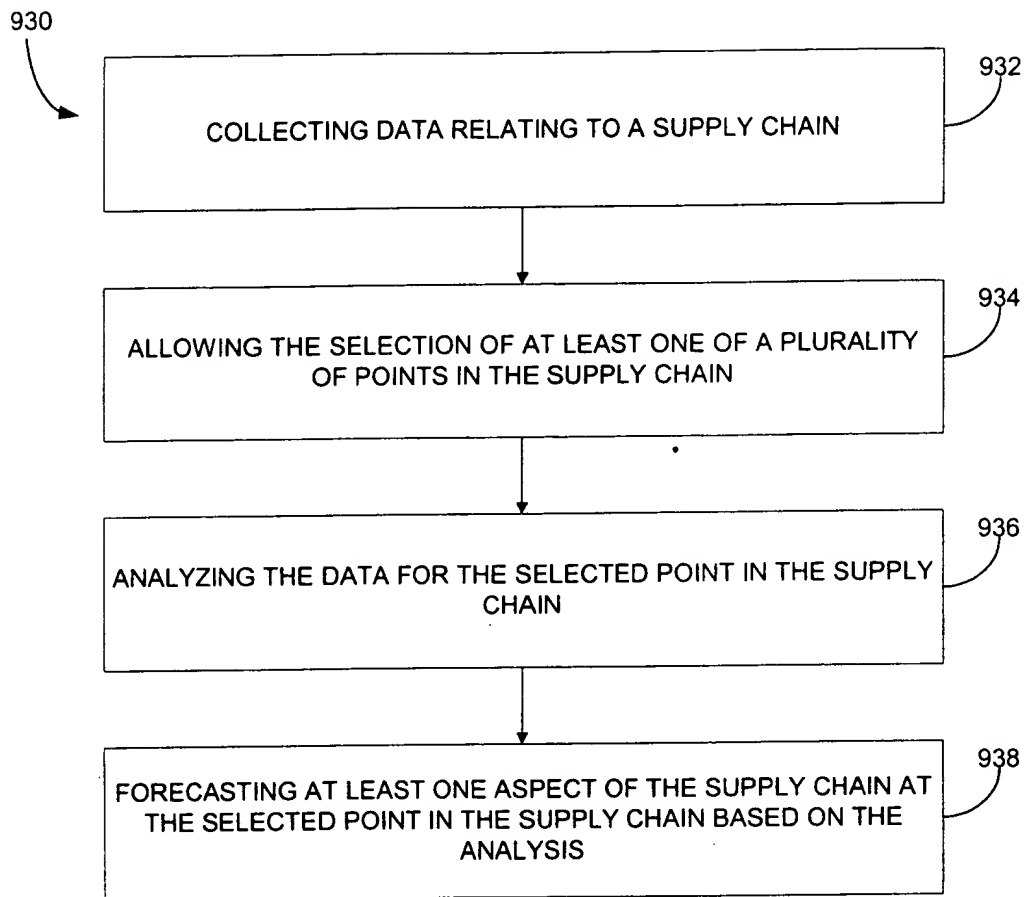
**FIG. 6**



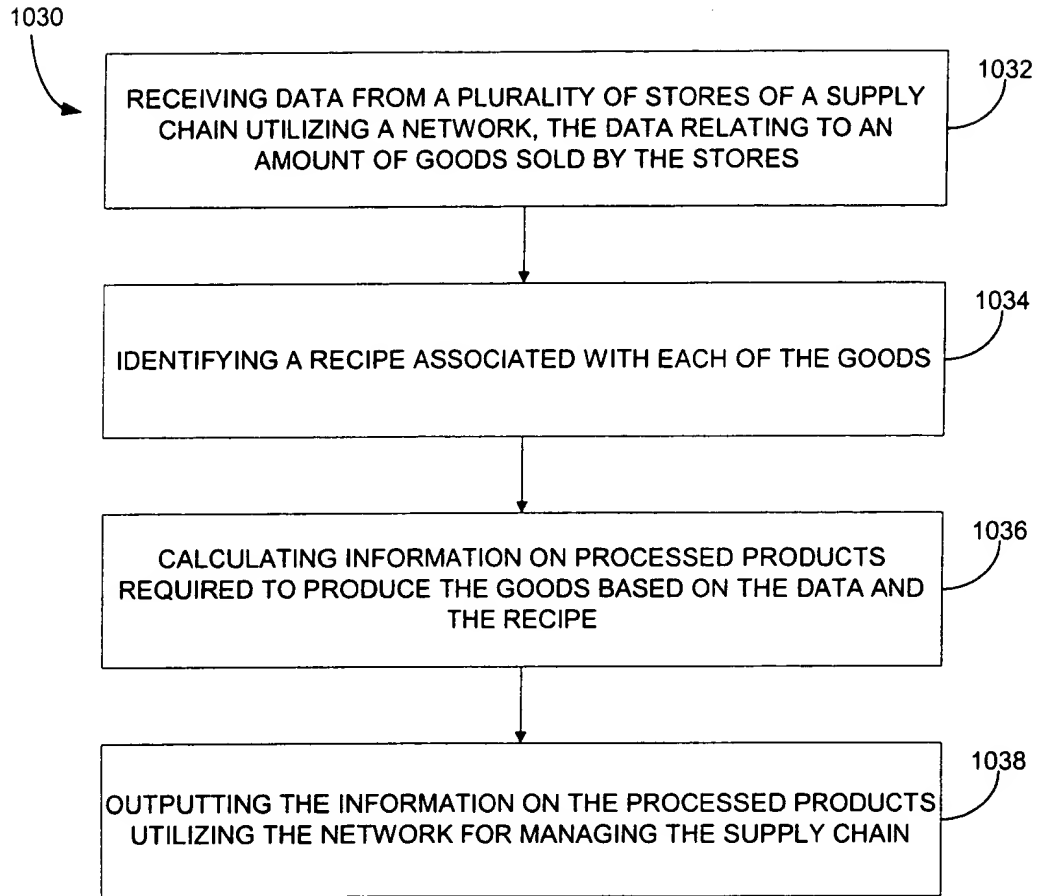
**FIG. 7**



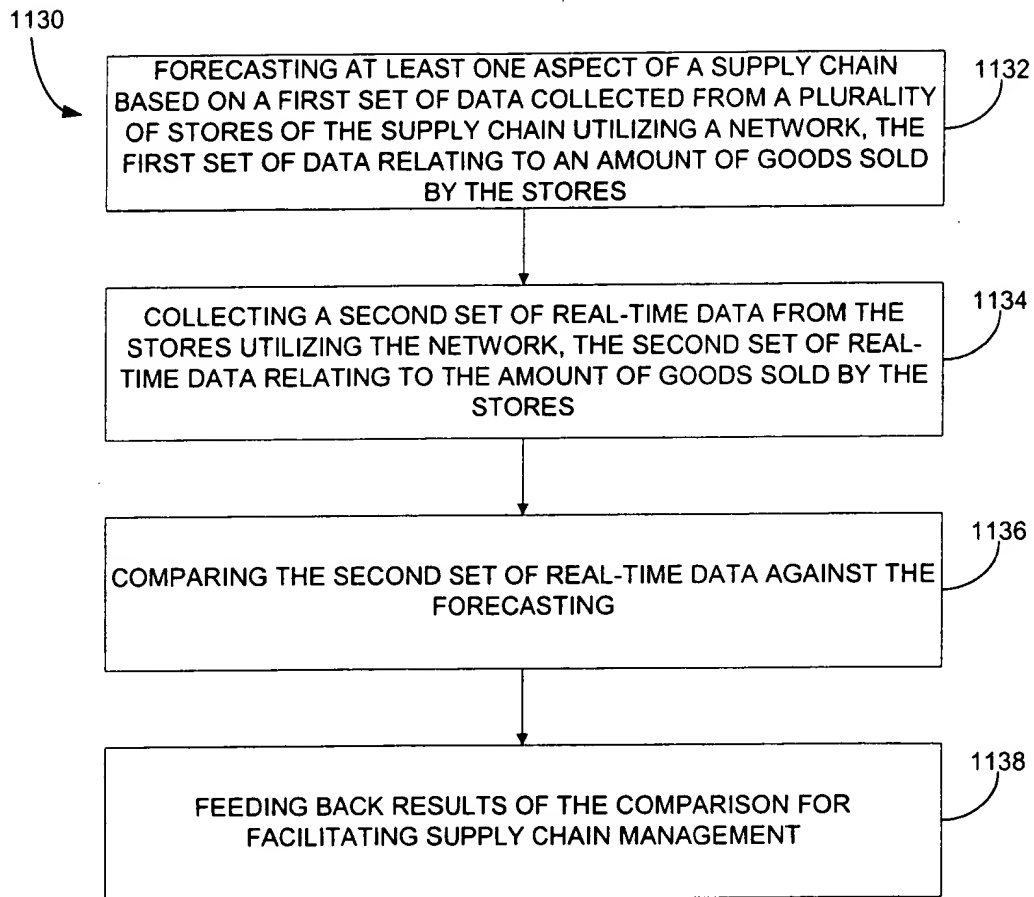
**FIG. 8**



**FIG. 9**



**FIG. 10**



**FIG. 11**



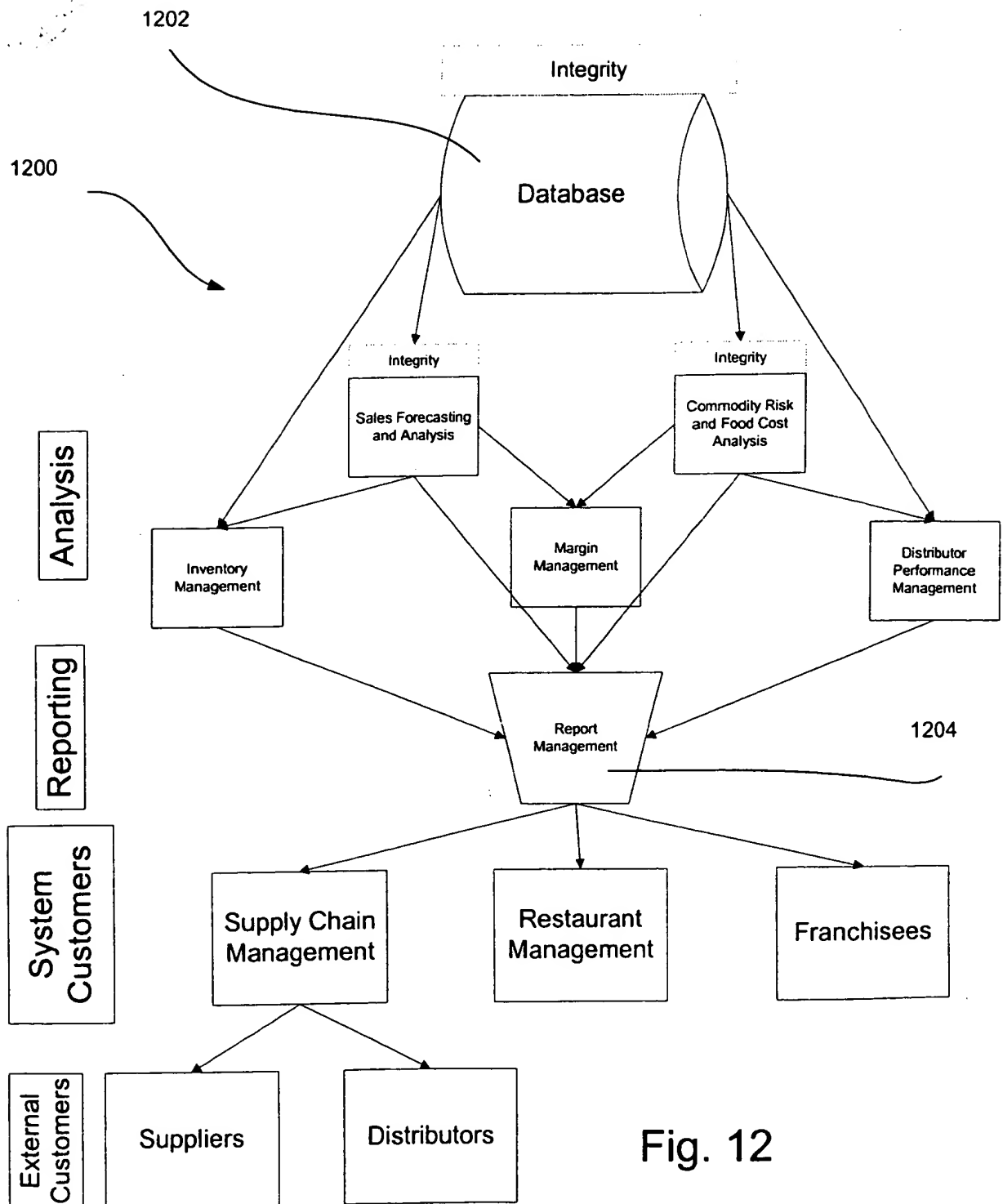
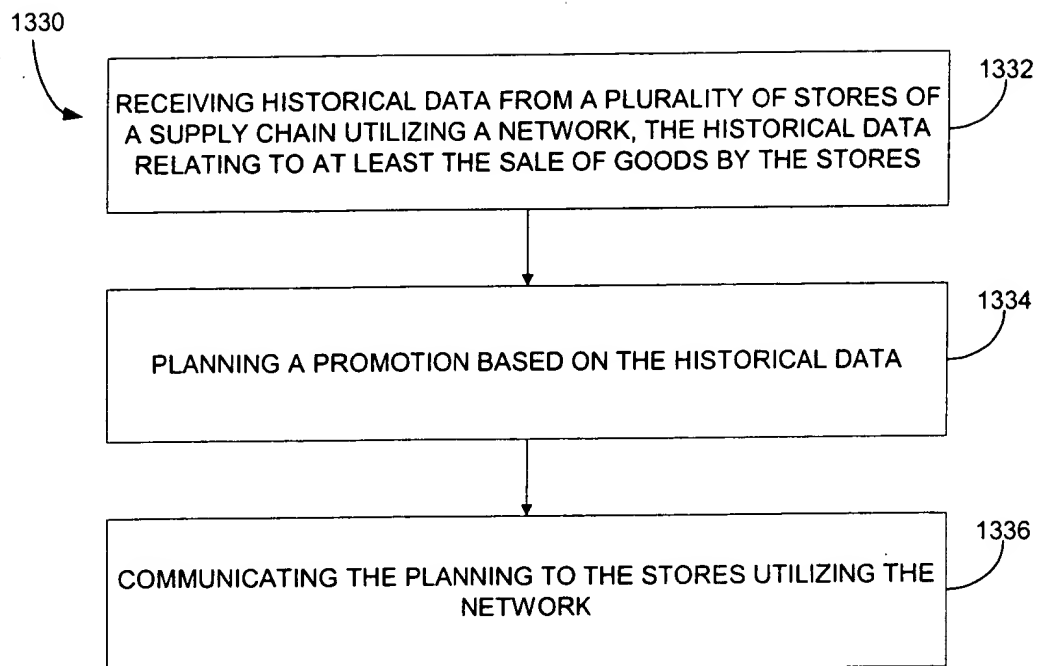
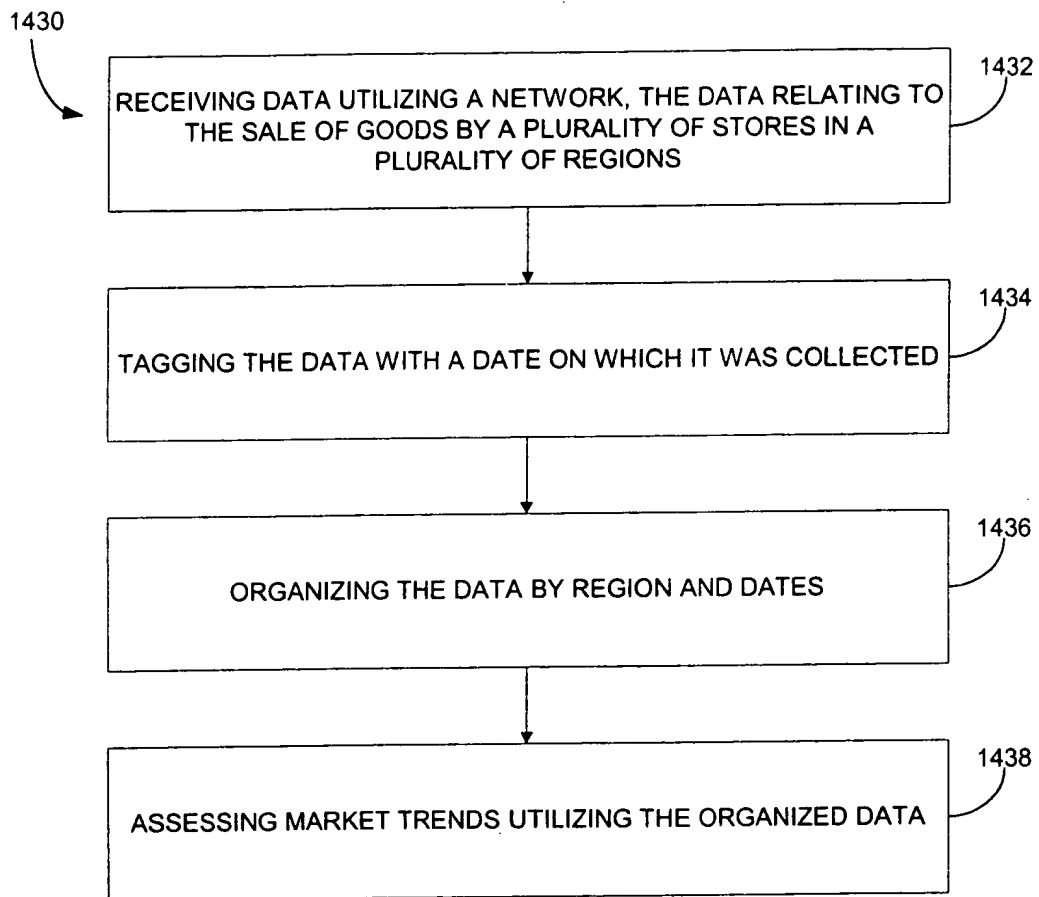


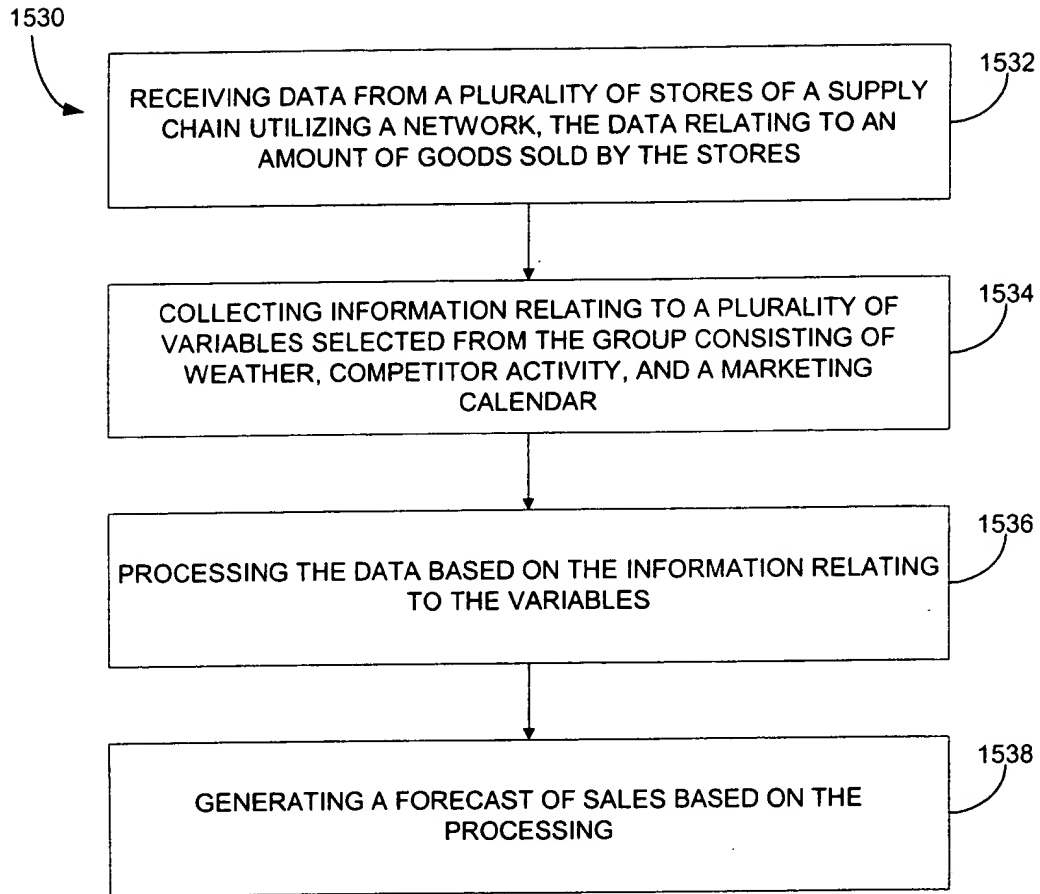
Fig. 12



**FIG. 13**



**FIG. 14**



**FIG. 15**

1630

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES, AND BEING IN A FIRST FORMAT ASSOCIATED WITH THE STORES

1632



SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

1634



TRANSLATING THE DATA TO A SECOND FORMAT ASSOCIATED WITH THE SUPPLY CHAIN MANAGER

1636

**FIG. 16**

FIG. 17



1730

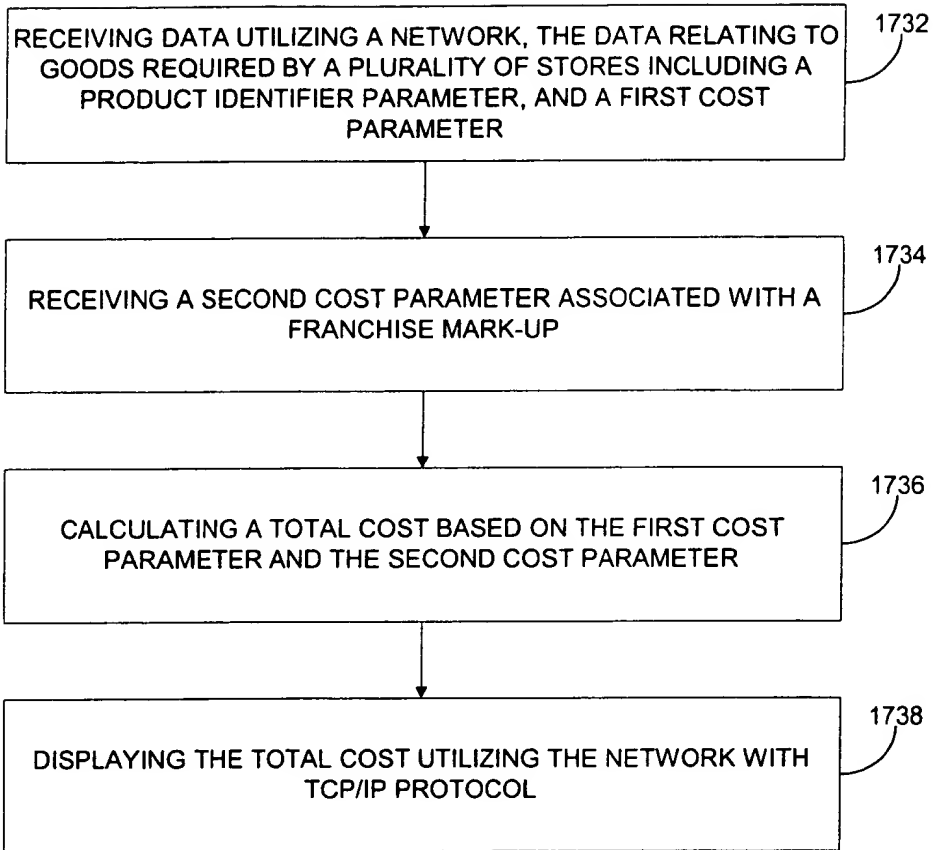
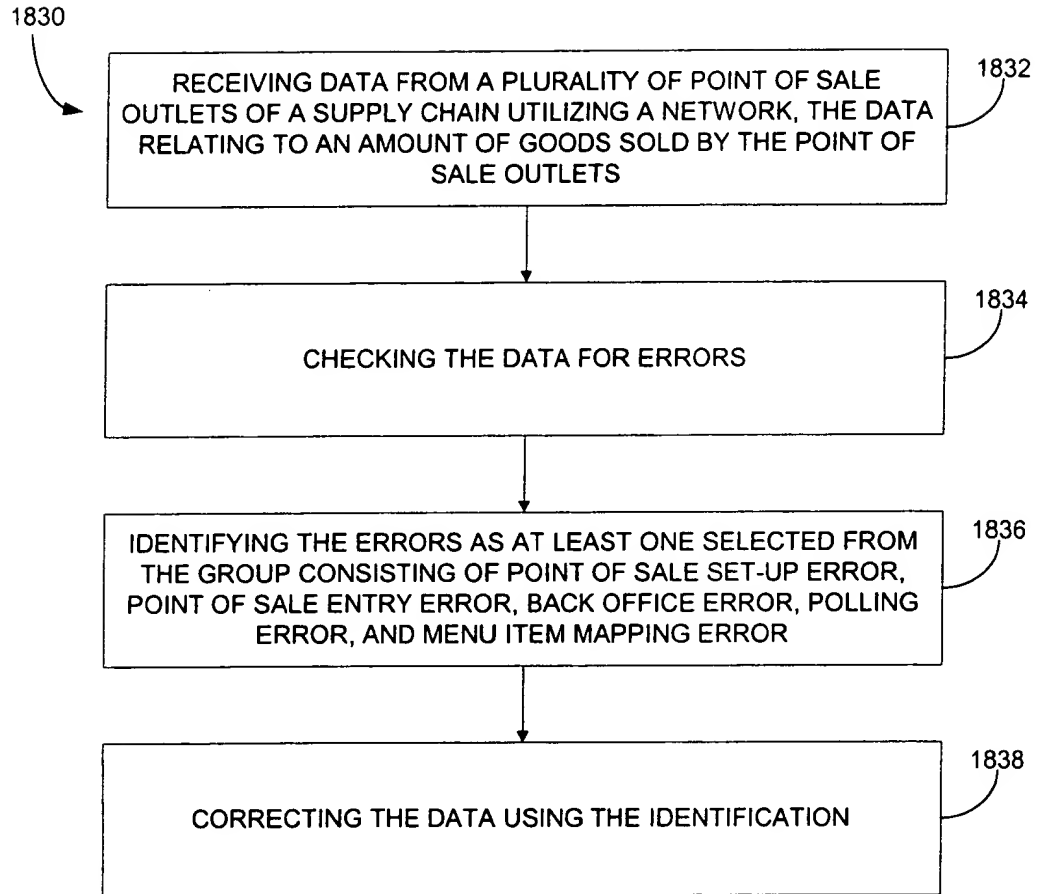


FIG. 17



**FIG. 18**

1930

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE STORES

1932

IDENTIFYING A TIME FRAME OF A PLURALITY OF PAST  
PROMOTIONS

1934

ANALYZING THE DATA FOR EACH OF THE PAST PROMOTIONS  
UTILIZING THE ASSOCIATED TIME FRAME

1936

COMPARING THE ANALYSIS OF THE PAST PROMOTIONS

1938

**FIG. 19**



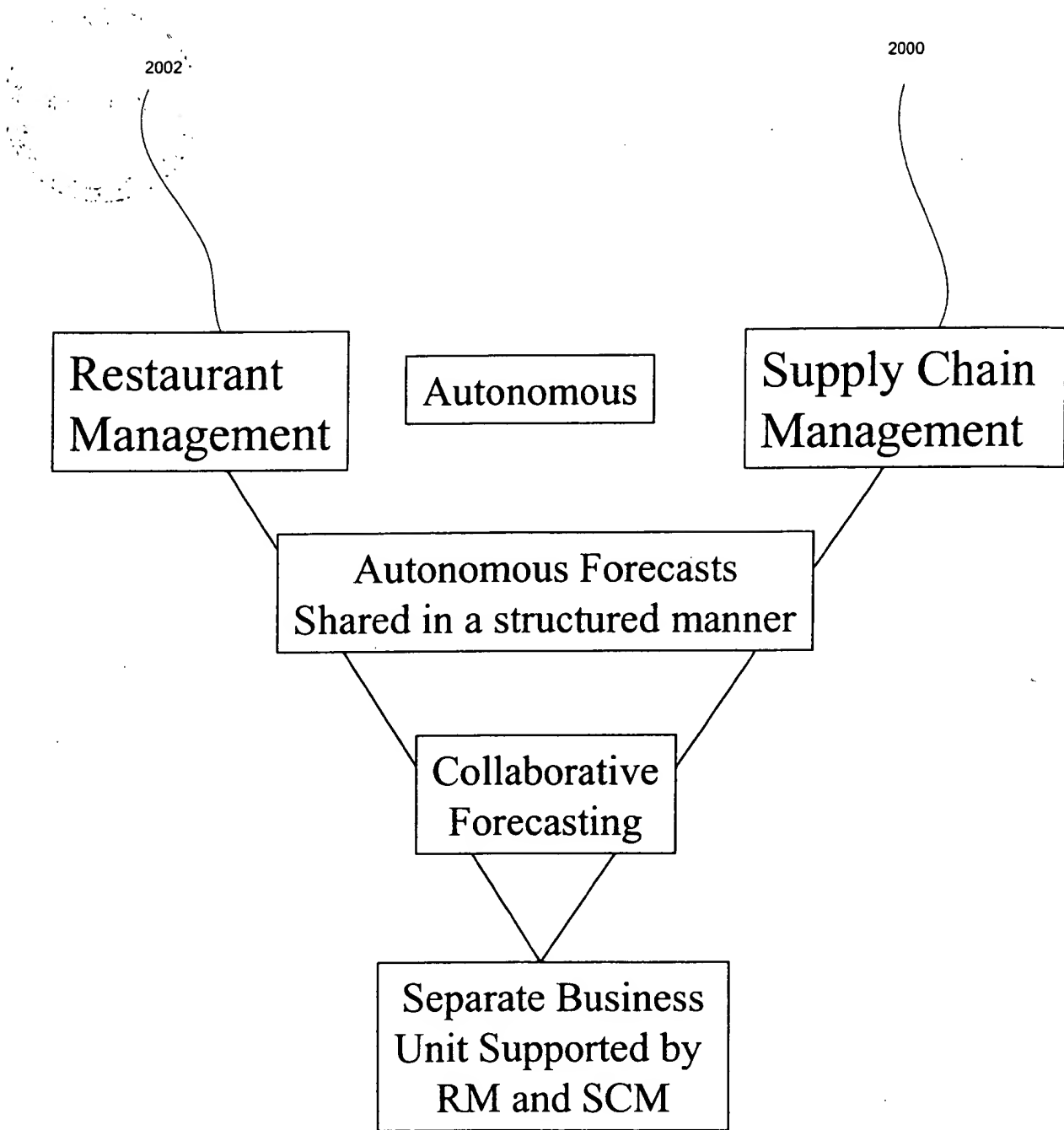


Fig. 20

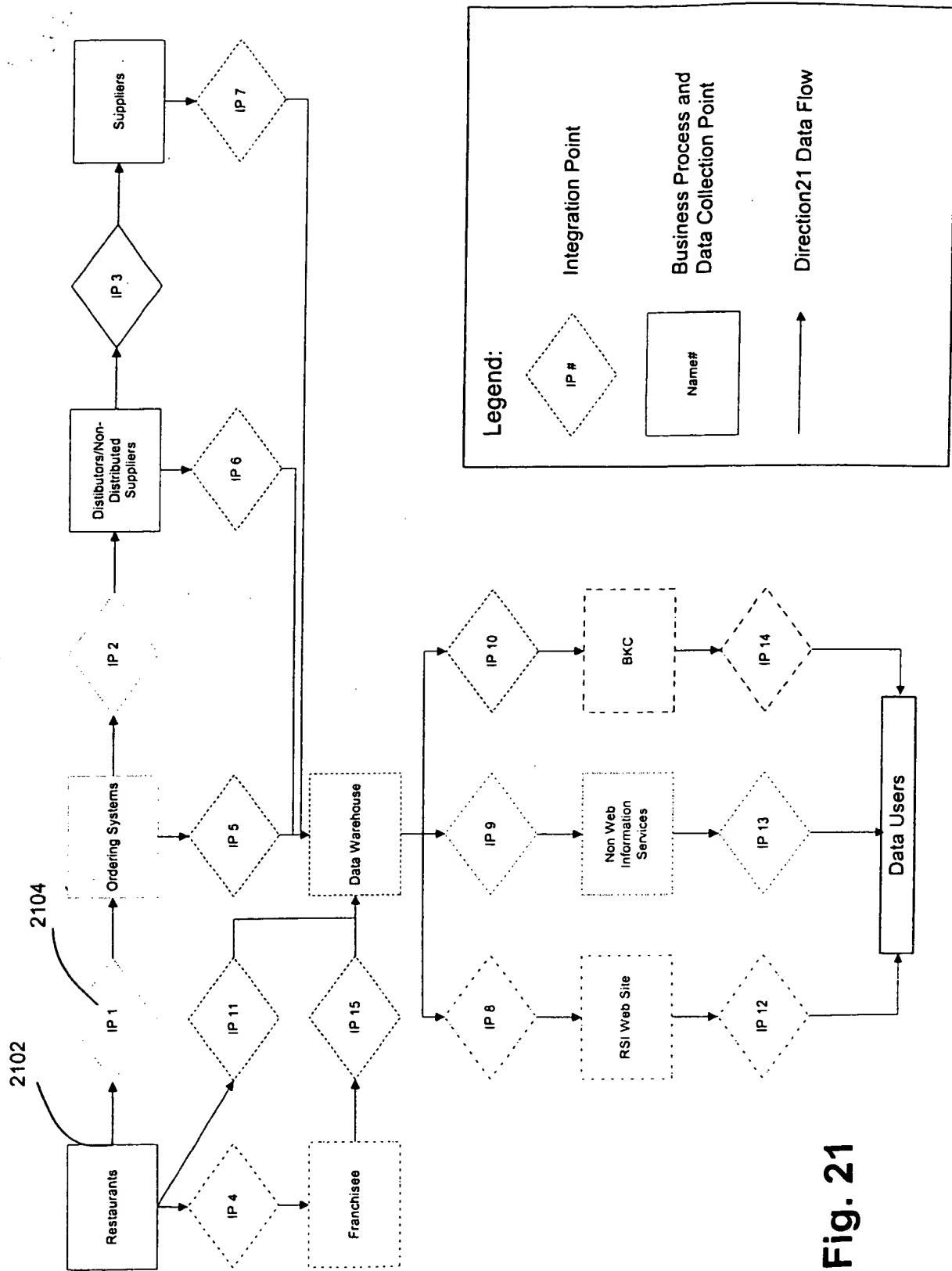


Fig. 21

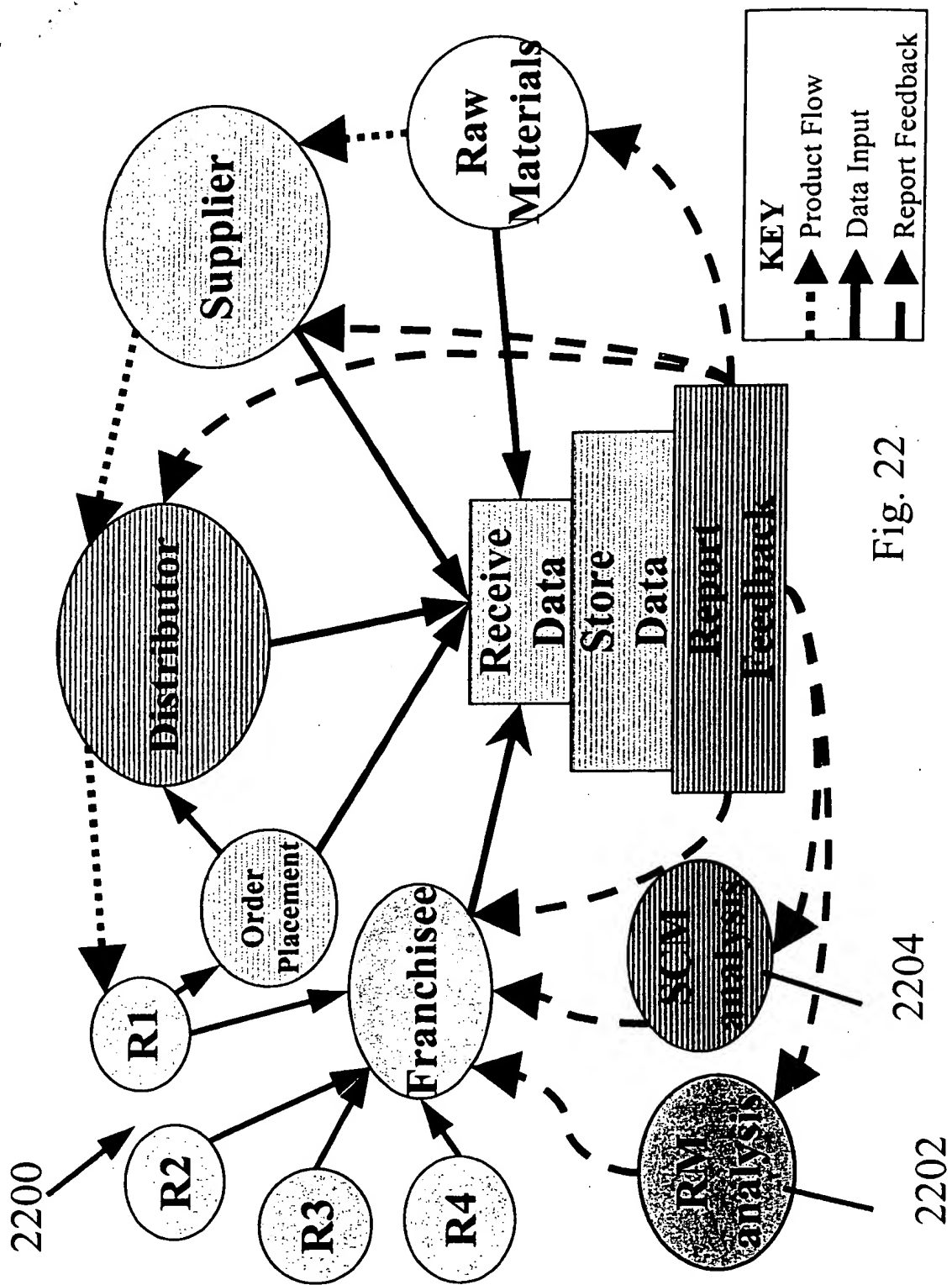
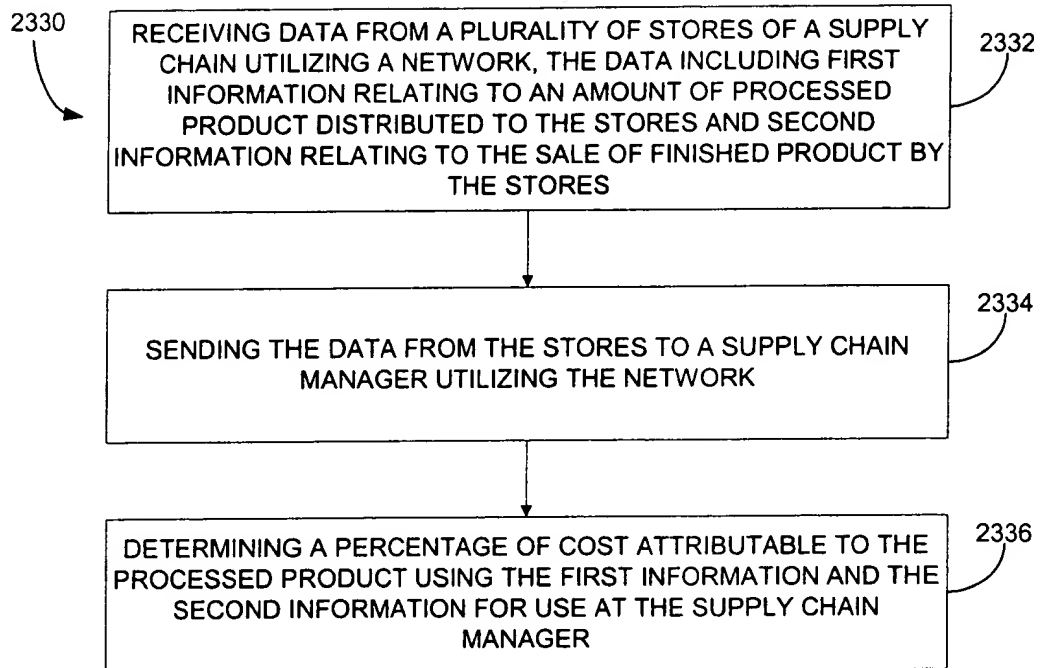


Fig. 22



**FIG. 23**

FIG. 24

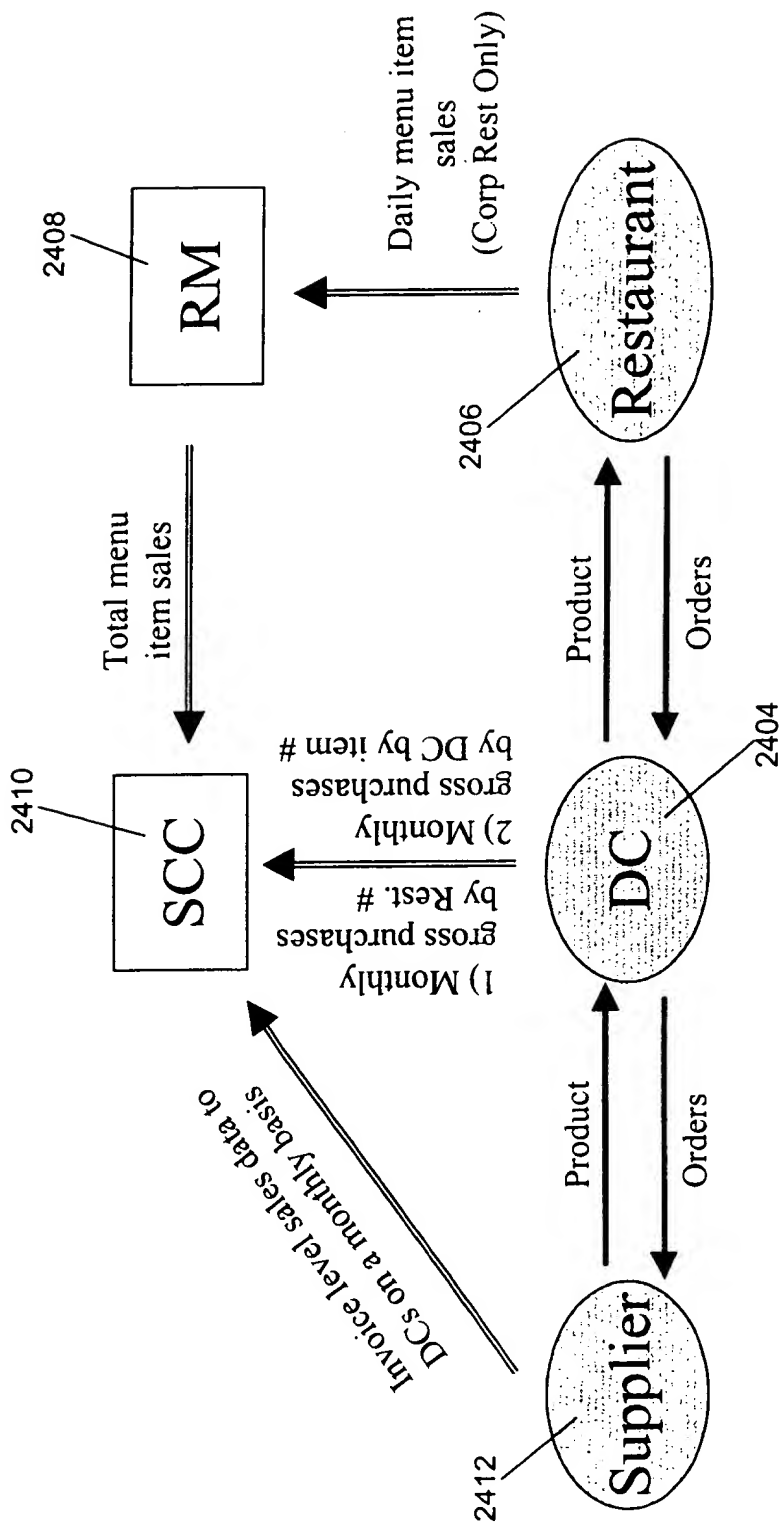


FIG. 25

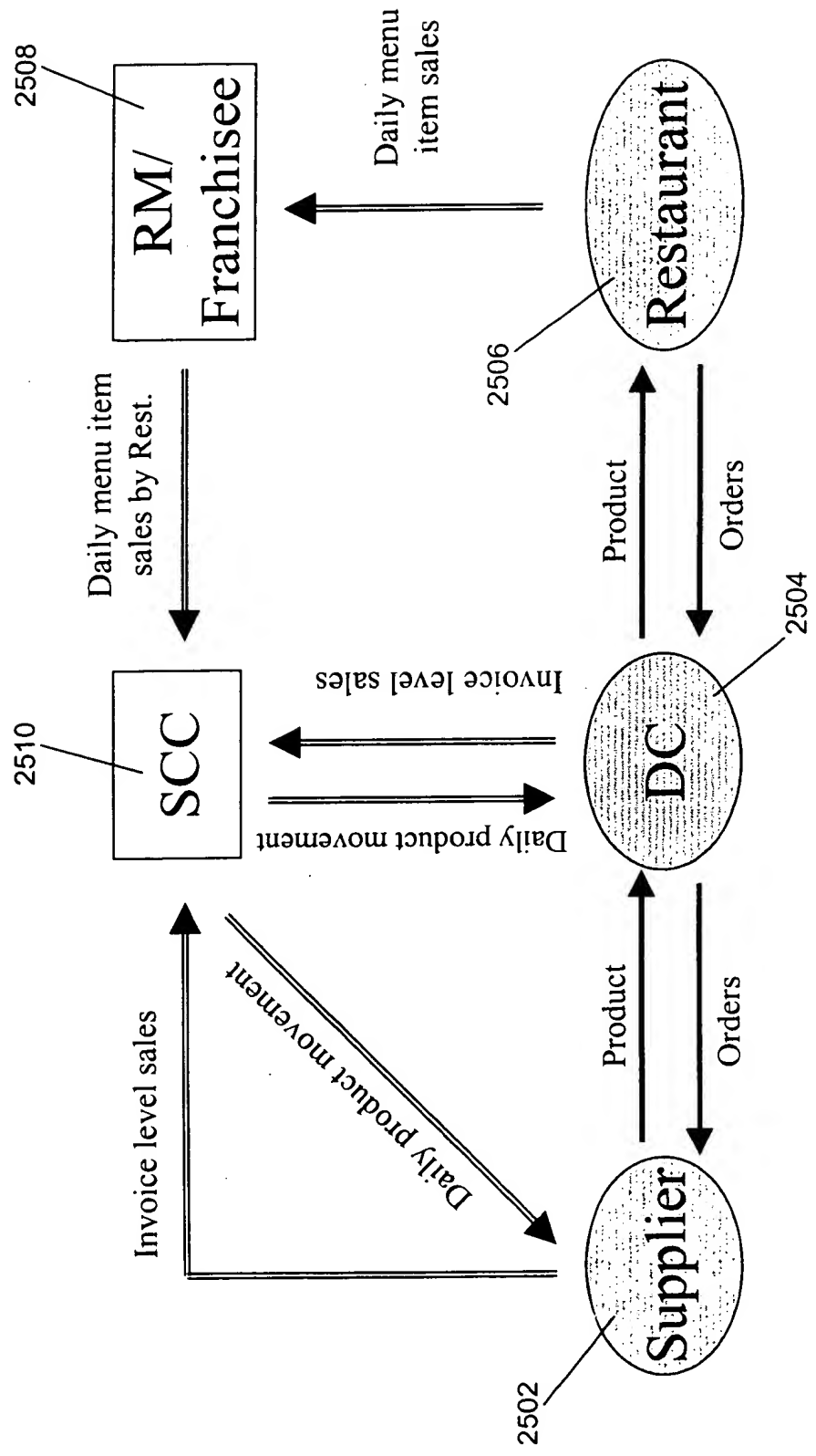




FIG. 27

FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702



2830

GENERATING DATA AT A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN ORDERING OF GOODS REQUIRED BY THE STORES

2832

TAGGING THE DATA WITH A NUMERIC GOODS IDENTIFIER COMMON TO A PLURALITY OF DIFFERENT SUPPLY CHAIN PARTICIPANTS

2834

COMMUNICATING THE DATA AND THE NUMERIC GOODS IDENTIFIER TO AT LEAST ONE OF THE SUPPLY CHAIN PARTICIPANTS UTILIZING THE NETWORK, WHEREIN THE AT LEAST ONE SUPPLY CHAIN PARTICIPANT IS CAPABLE OF USING THE DATA AND THE NUMERIC GOODS IDENTIFIER FOR FULFILLMENT OF THE ORDER

2836

**FIG. 28**

2930

RECEIVING DATA FROM A PLURALITY OF STORES, DISTRIBUTORS  
AND SUPPLIERS OF A SUPPLY CHAIN UTILIZING A NETWORK

2932

SAMPLING THE DATA

2934

GENERATING SUPPLY CHAIN STATISTICS BASED ON THE  
SAMPLING

2936

UTILIZING THE SUPPLY CHAIN STATISTICS FOR AT LEAST ONE OF  
DEMAND FORECASTING, ADVANCE PLANNING, AND VOLUME  
TRACKING IN THE SUPPLY CHAIN

2938

**FIG. 29**

3000 3002 3004

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

**Delivery Order Fill Rate**

Total Cases Ordered: 65712

3002

Operations:	Cases:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
	Percent	0.23%	0.10%	0.09%	0.43%	0.00%	568
							0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

**On-Time Delivery Rate**

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

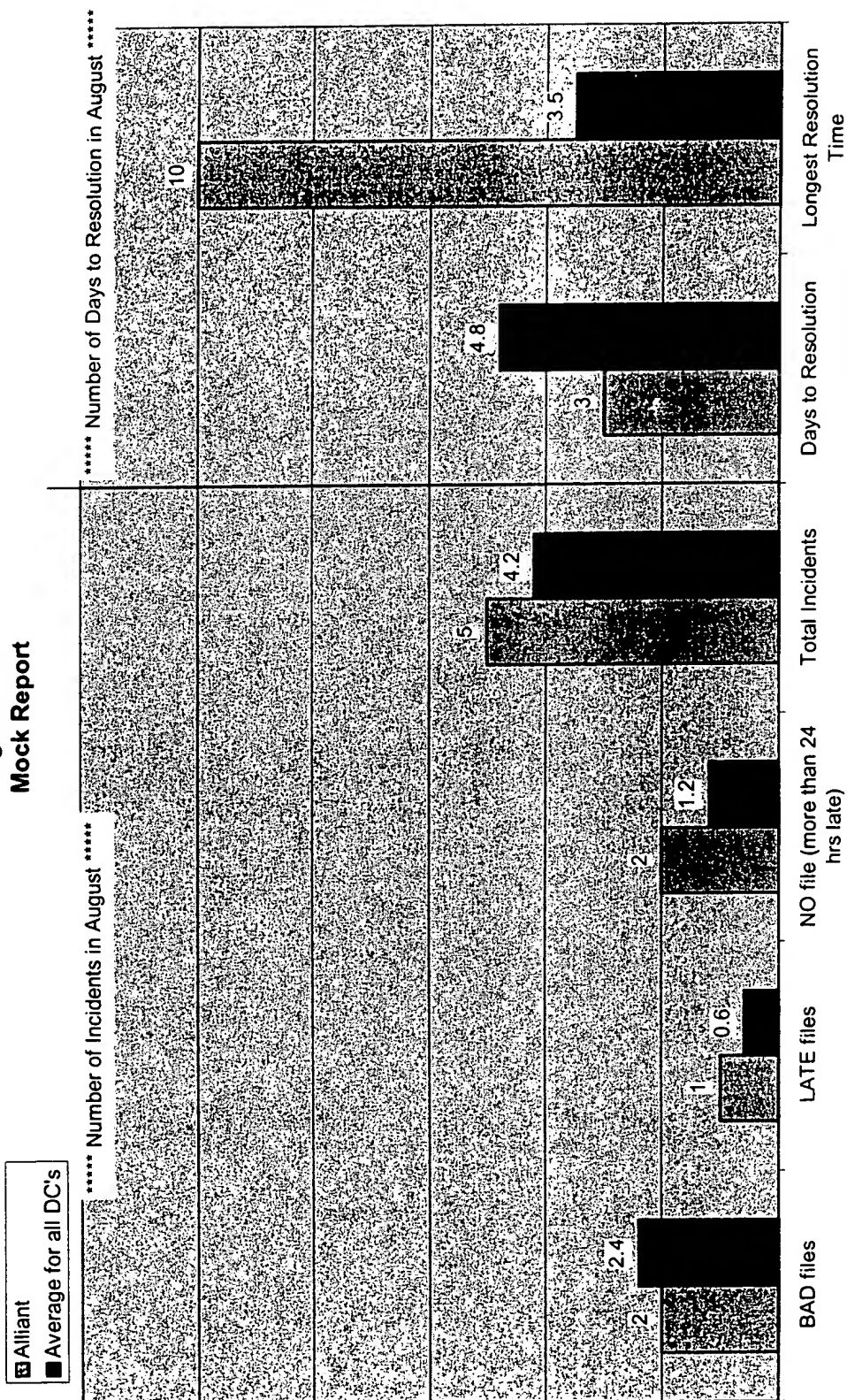
**Perfect Order Rate**

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

**FIG. 30**

3100

**Alliant - Monthly DC Data Feed Performance**  
**August 2000**  
**Mock Report**



**FIG. 31**

3200



# Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topoka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.47%
Shamrock Commerce City		99.88%	85.33%
Shamrock Phoenix	98.81%		
Sigma Harrisburg			
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

**Vendor:**

XYZ Company

**Time Period:**

Aug-00

3300

**Delivery Statistics:**

DC Requested Lead-Time  
DC Adherence to Lead-Time  
Days Delivery Late  
On-Time Delivery Percentage  
Hours Delivery Late

4
95%
1.7
95%
0.93

**Invoice, Payment and Pricing:**

Days for Payment  
Monthly FOB Variance  
Monthly Freight Variance  
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

**Invoice Accuracy:**

Invoice Fill Rate  
PO Accepted Rate  
Perfect Order Percentage

97.25%
99.00%
92.34%

**Inventory Management:**

Average Days On Hand  
SKU #1  
SKU #2  
Max Days On Hand  
SKU #1  
SKU #2

19
22
40
32

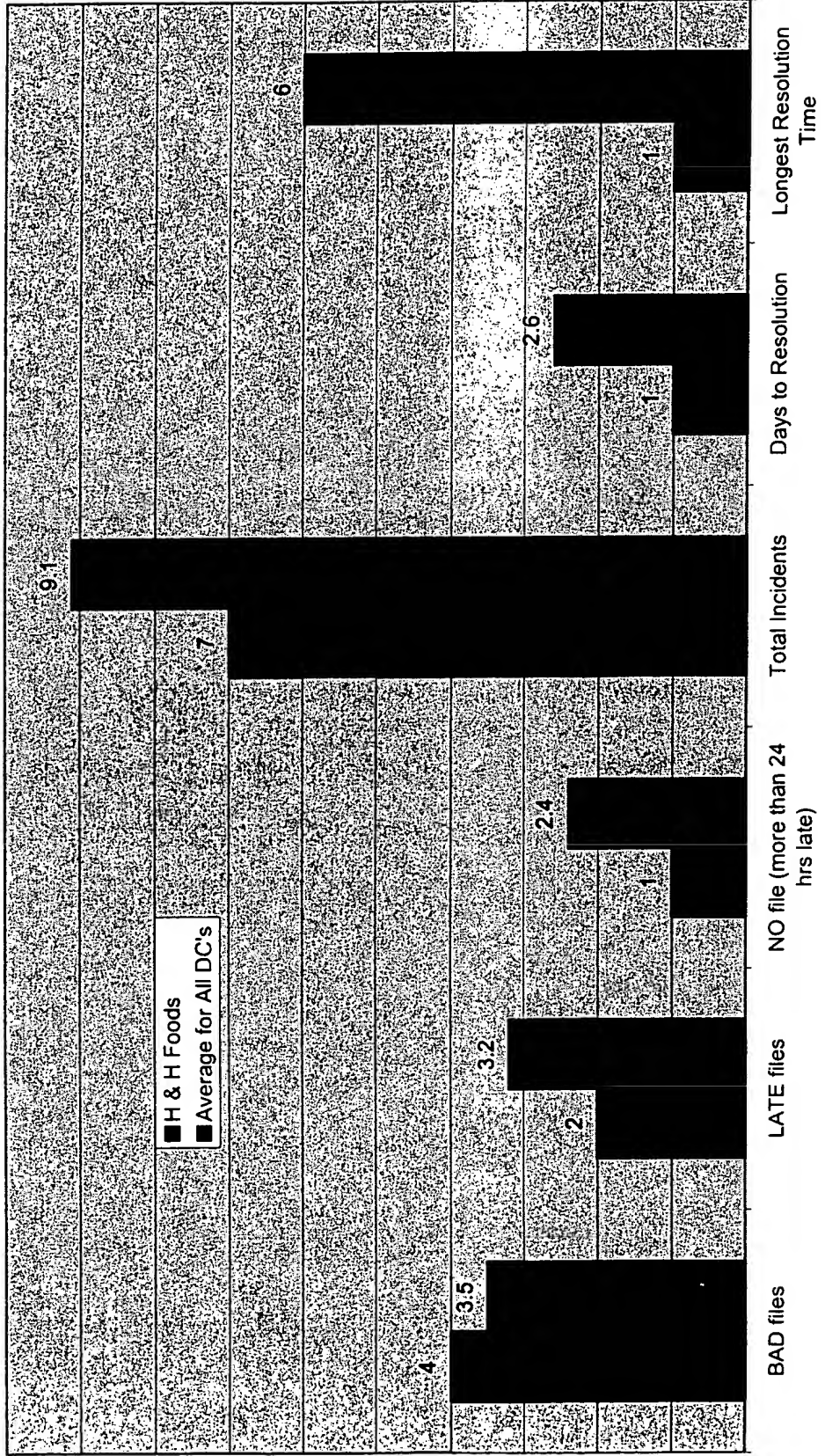
Monthly Carrying Cost  
SKU #1  
SKU #2  
Average as % FOB

\$ 42,513
\$ 12,589
1.25%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance  
August 2000  
Mock Report

3400 ↗



11/23/00 11:23:10



3500

# FIG. 35

## Service Level Reporting

### November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KG			
SILVER KING - MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE - AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.



3600

3600

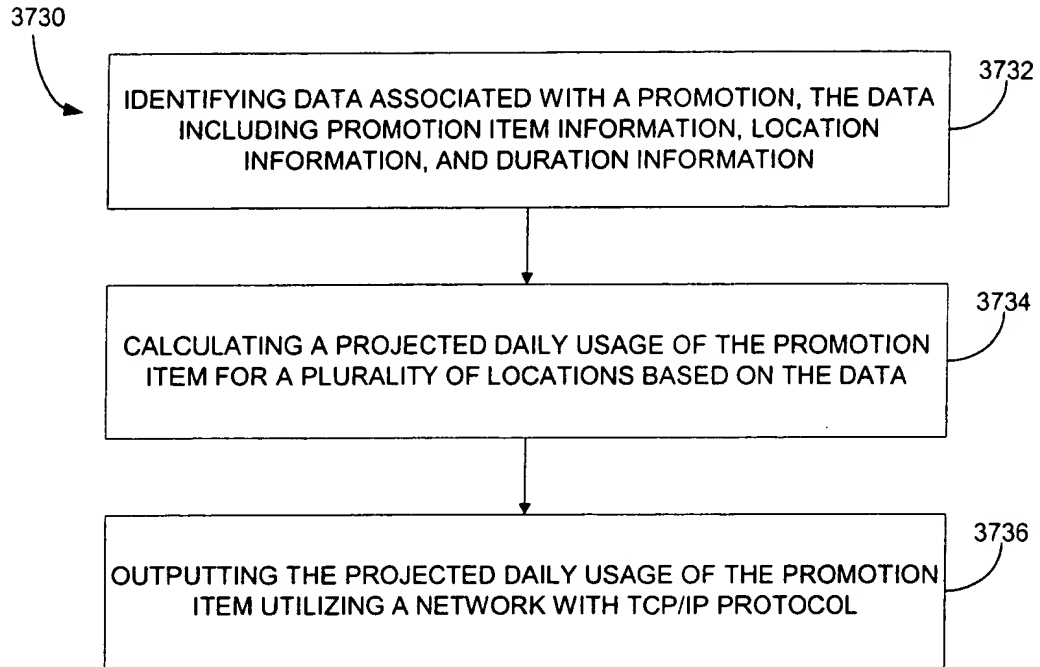
## Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<b>Food Cost Index</b>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
<b>Total Dollar Purchases (In Millions) /2</b>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36



**FIG. 37**

3830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3832

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3834

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3836

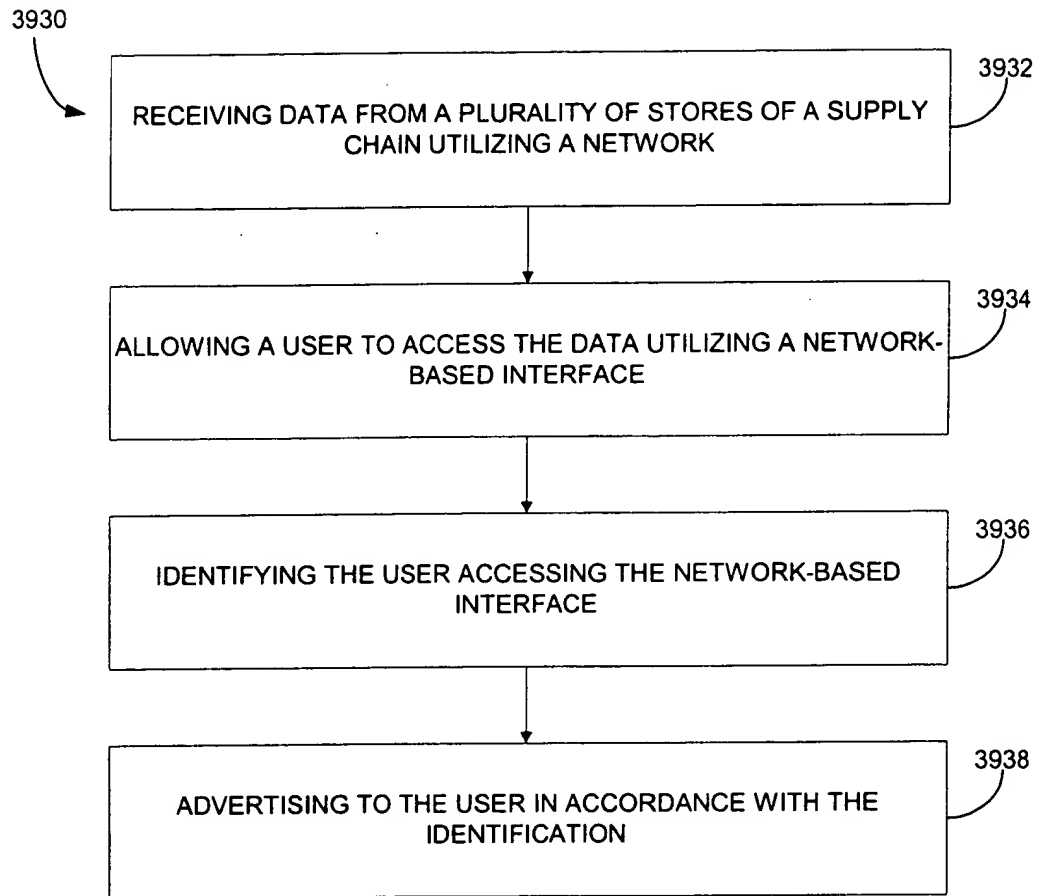
DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

3838

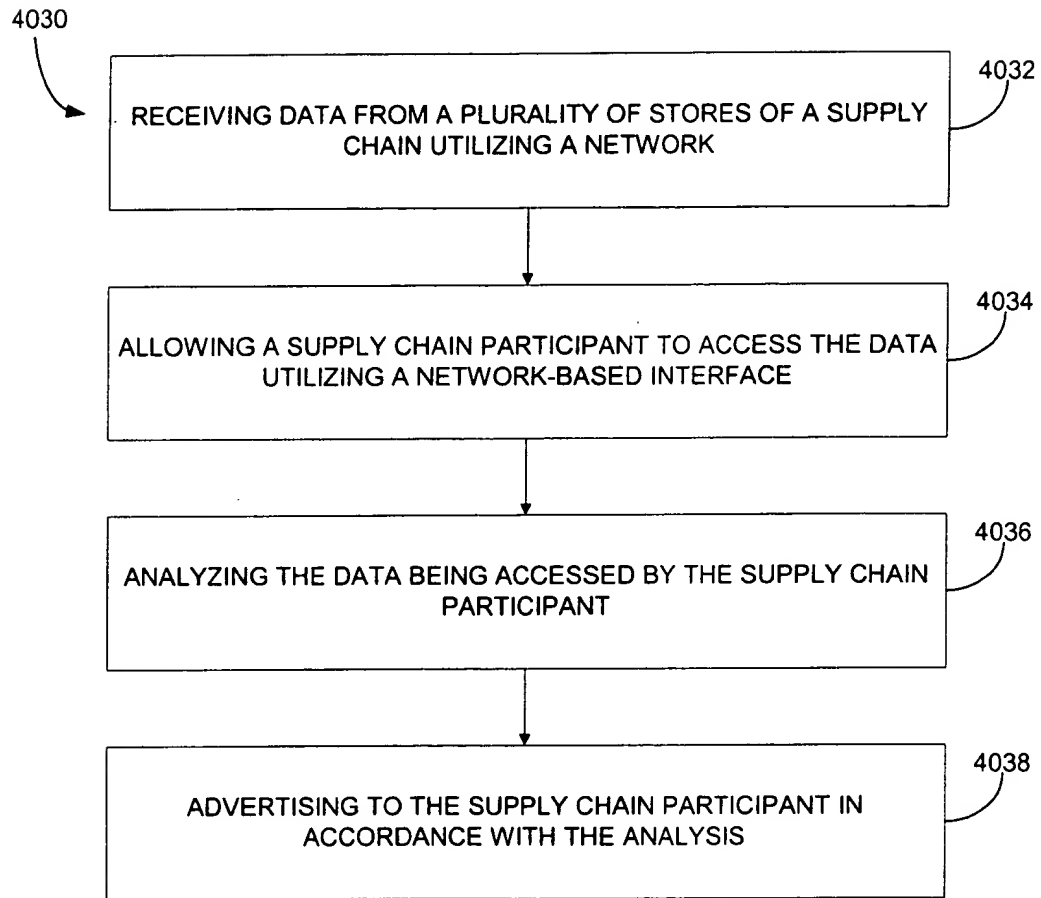
GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

3840

**FIG. 38**



**FIG. 39**



**FIG. 40**

4130

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY  
CHAIN UTILIZING A NETWORK

4132

ALLOWING A USER TO ACCESS TO THE DATA UTILIZING A  
NETWORK-BASED INTERFACE

4134

OFFERING TO SELL THE USER PRODUCTS FROM A THIRD PARTY  
THAT ARE RELATED TO THE STORE UTILIZING THE NETWORK-  
BASED INTERFACE

4136

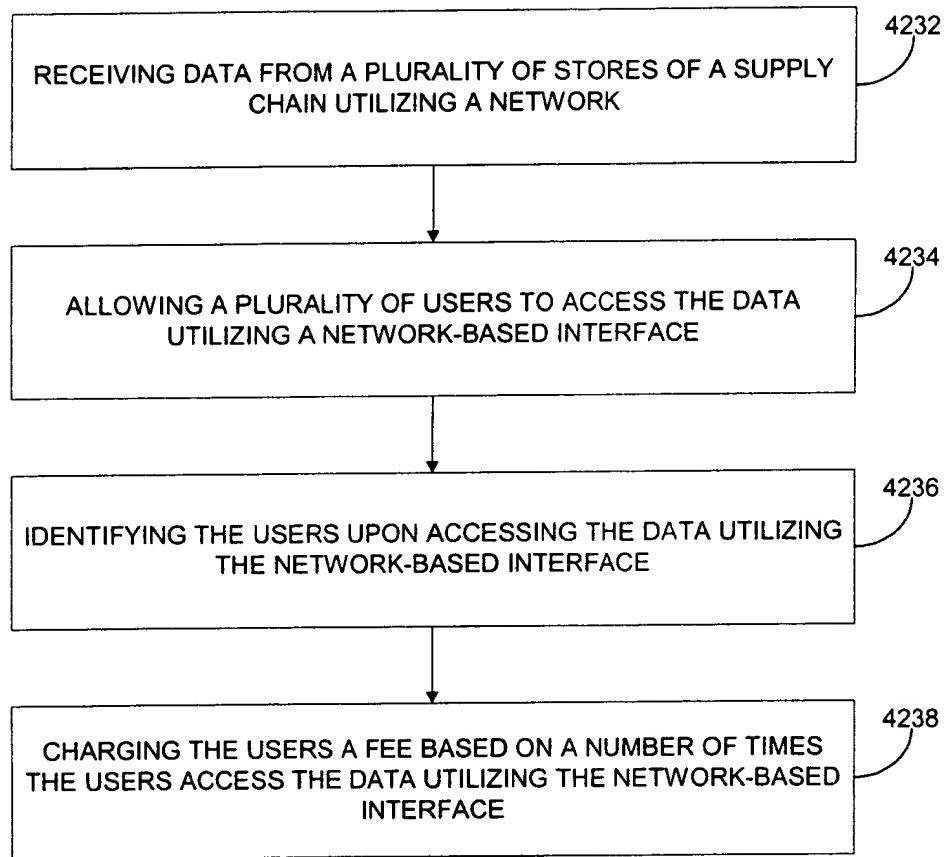
CHARGING THE THIRD PARTY A FEE BASED ON A NUMBER OF  
THE PRODUCTS SOLD TO THE USER UTILIZING THE NETWORK-  
BASED INTERFACE

4138

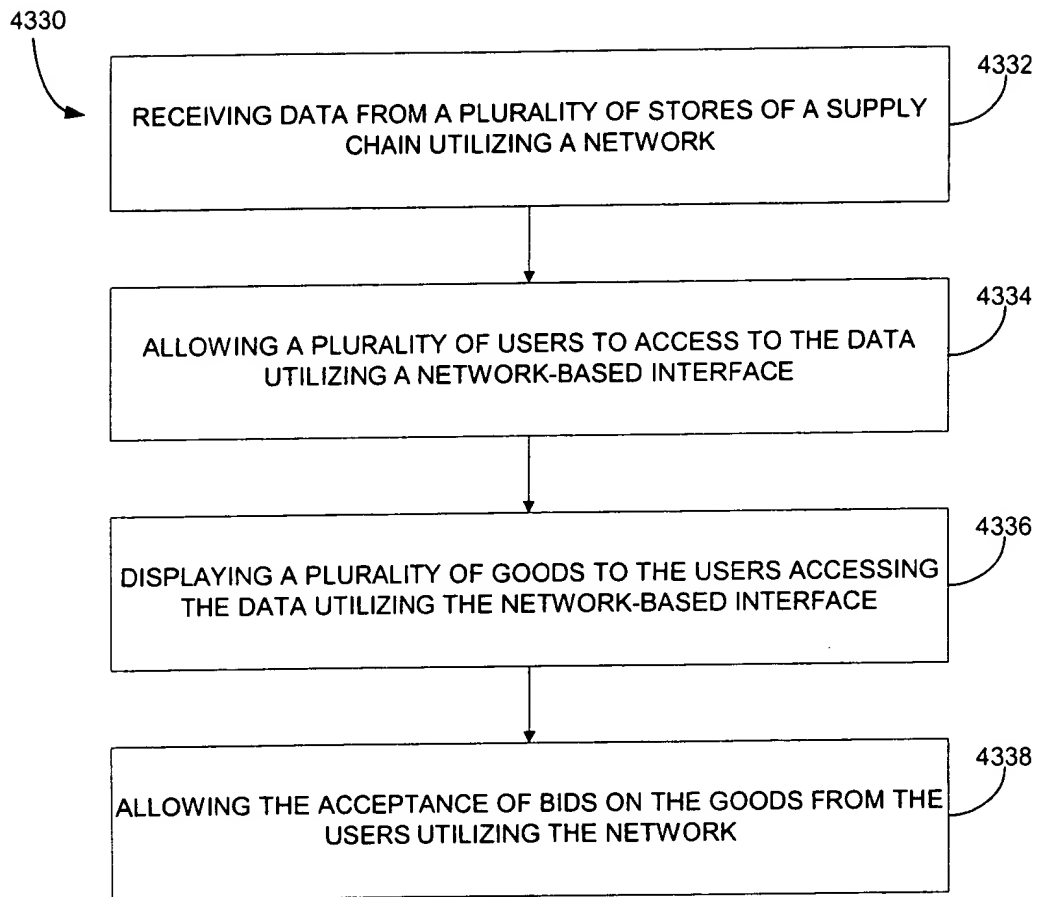
**FIG. 41**



4230



**FIG. 42**



**FIG. 43A**



4350

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4352

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO  
NEGOTIATE PURCHASE AGREEMENTS FOR AT LEAST ONE  
SUPPLY CHAIN COMMODITY ON BEHALF OF THE AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4354

ENTERING INTO AT LEAST ONE PURCHASE AGREEMENT FOR THE  
COMMODITY, WHEREIN EACH PURCHASE AGREEMENT IS  
BETWEEN THE SUPPLY CHAIN MANAGER ON BEHALF OF THE AT  
LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT AND A SELLING  
SUPPLY CHAIN PARTICIPANT

4356

PERIODICALLY ANALYZING COMMODITY MARKET PRICE  
INFORMATION INCLUDING INFORMATION DERIVED FROM AN  
INTEGRATED SUPPLY MANAGEMENT SYSTEM FOR DETERMINING  
AN EFFECTIVE PRICE OF THE COMMODITY

4358

ESTABLISHING, BY THE AT LEAST ONE PURCHASE AGREEMENT,  
A CONTRACT PRICE DEPENDING UPON THE EFFECTIVE PRICE  
FOR THE COMMODITY IN CIRCUMSTANCES WHERE A  
DETERMINATION OF THE EFFECTIVE PRICE OF THE COMMODITY  
HAS BEEN MADE

4360

**FIG. 43B**

4370

APPOINTING A SUPPLY CHAIN MANAGER FOR A BUYING SUPPLY CHAIN PARTICIPANT

4372

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO NEGOTIATE SUPPLY AGREEMENTS BETWEEN A SELLING SUPPLY CHAIN PARTICIPANT AND THE SUPPLY CHAIN MANAGER ON BEHALF OF THE BUYING SUPPLY CHAIN PARTICIPANT

4374

ENTERING INTO THE SUPPLY AGREEMENT, WHEREIN THE SUPPLY AGREEMENT HAS PROVISIONS INCLUDING I) ESTABLISHING A CONTRACT PRICE FOR THE GOOD, AND II) REQUIRING THE SELLING SUPPLY CHAIN PARTICIPANT TO BILL THE BUYING SUPPLY CHAIN PARTICIPANT AT AN INVOICE PRICE TO BE DETERMINED BY THE SUPPLY CHAIN MANAGER

4376

ESTABLISHING AN INVOICE PRICE FOR THE GOOD AT VARIOUS TIMES DURING THE TERM OF THE SUPPLY AGREEMENT

4378

**FIG. 43C**

4386

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE  
BUYING SUPPLY CHAIN PARTICIPANT

4388

AUTHORIZING THE SUPPLY CHAIN MANAGER TO NEGOTIATE  
SUPPLY AGREEMENTS FOR AT LEAST ONE GOOD ON BEHALF OF  
THE AT LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT

4390

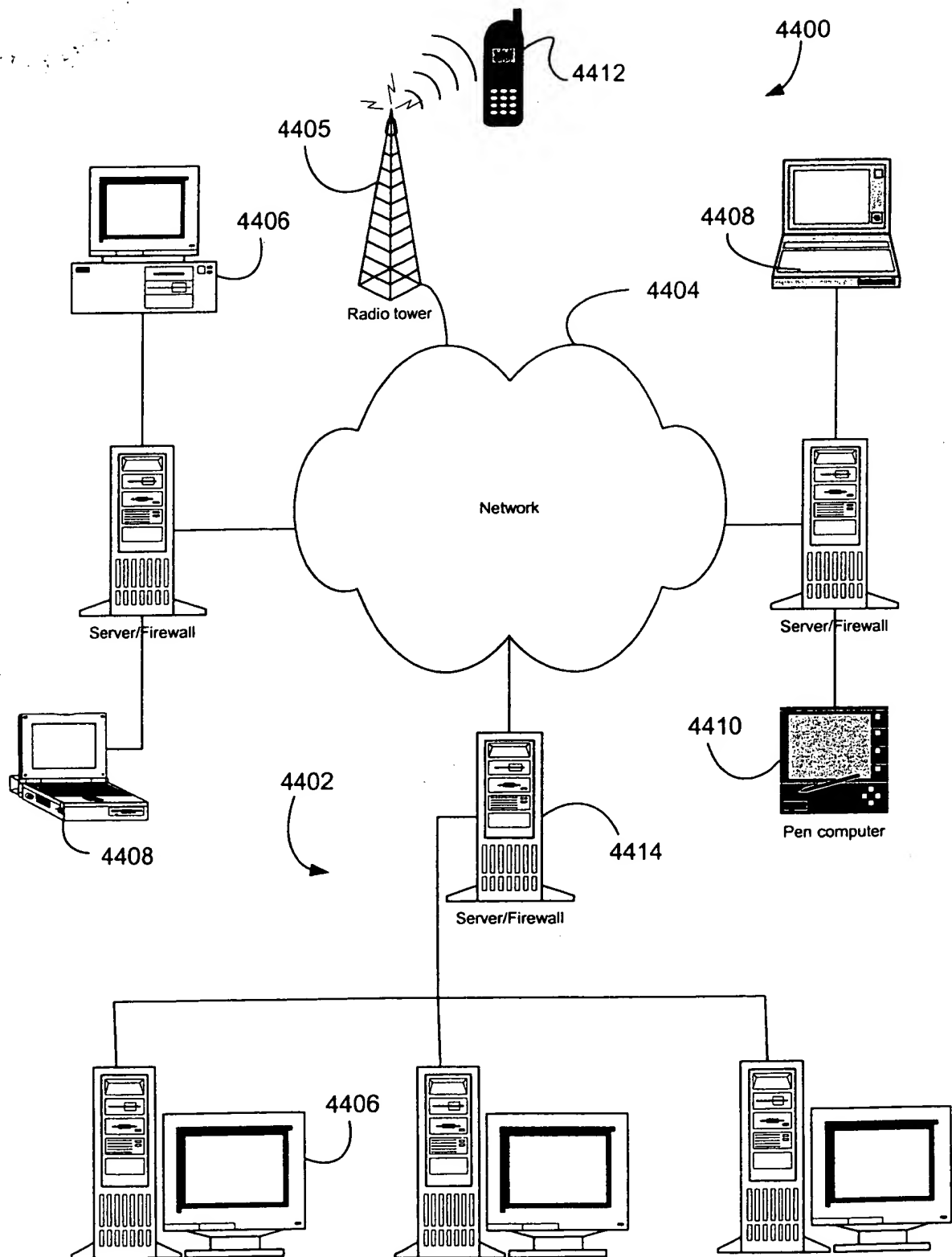
ENTERING INTO AT LEAST ONE SUPPLY AGREEMENT FOR THE AT  
LEAST ONE GOOD, WHEREIN PROVISIONS OF THE SUPPLY  
AGREEMENT INCLUDE: (I) PRICING FOR EACH ONE GOOD SHALL  
BE BASED UPON FACTORS INCLUDING AN ACTUAL MARKET  
PRICE OF AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN  
MANAGER HAS NOT ESTABLISHED A COMMODITY POSITION  
PRICE; AND (II) PRICING FOR EACH ONE GOOD SHALL BE BASED  
UPON FACTORS INCLUDING A COMMODITY POSITION PRICE OF  
AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN MANAGER  
HAS ESTABLISHED A COMMODITY POSITION PRICE

4392

PERIODICALLY ESTABLISHING THROUGH THE SUPPLY CHAIN  
MANAGER A COMMODITY POSITION PRICE

4394

**FIG. 43D**



**FIG. 44**

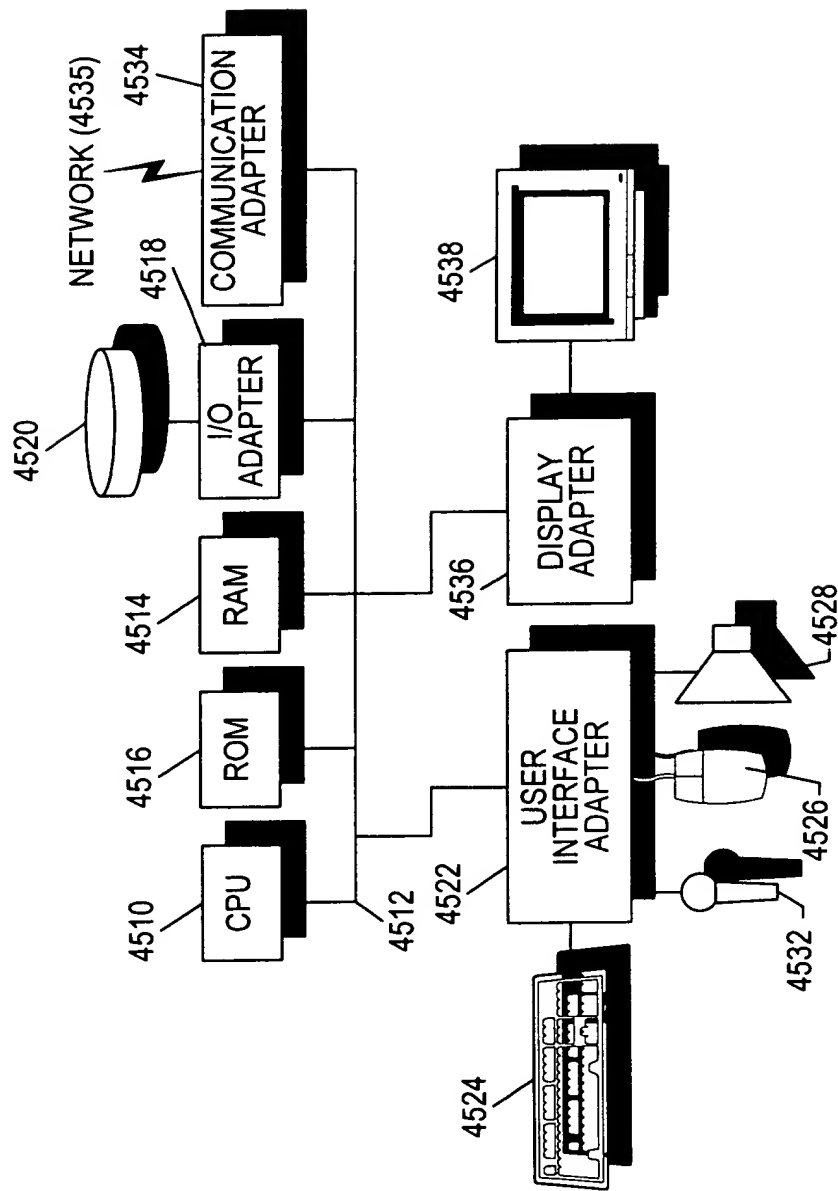
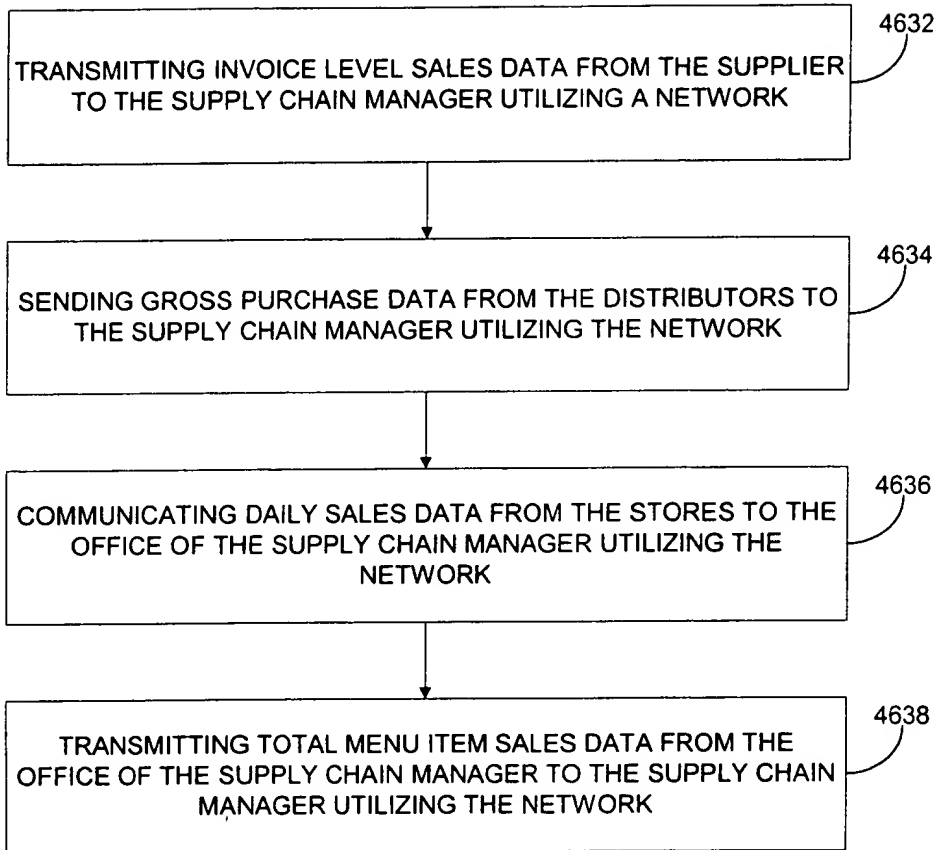


FIG. 45

4630



**FIG. 46**

4730

TRANSMITTING INVOICE LEVEL SALES DATA FROM THE SUPPLIER  
TO THE SUPPLY CHAIN MANAGER UTILIZING A NETWORK

4732

SENDING INVOICE LEVEL SALES DATA FROM THE DISTRIBUTORS  
TO THE SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

4734

COMMUNICATING DAILY SALES DATA FROM THE STORES TO THE  
OFFICE OF THE SUPPLY CHAIN MANAGER UTILIZING THE  
NETWORK

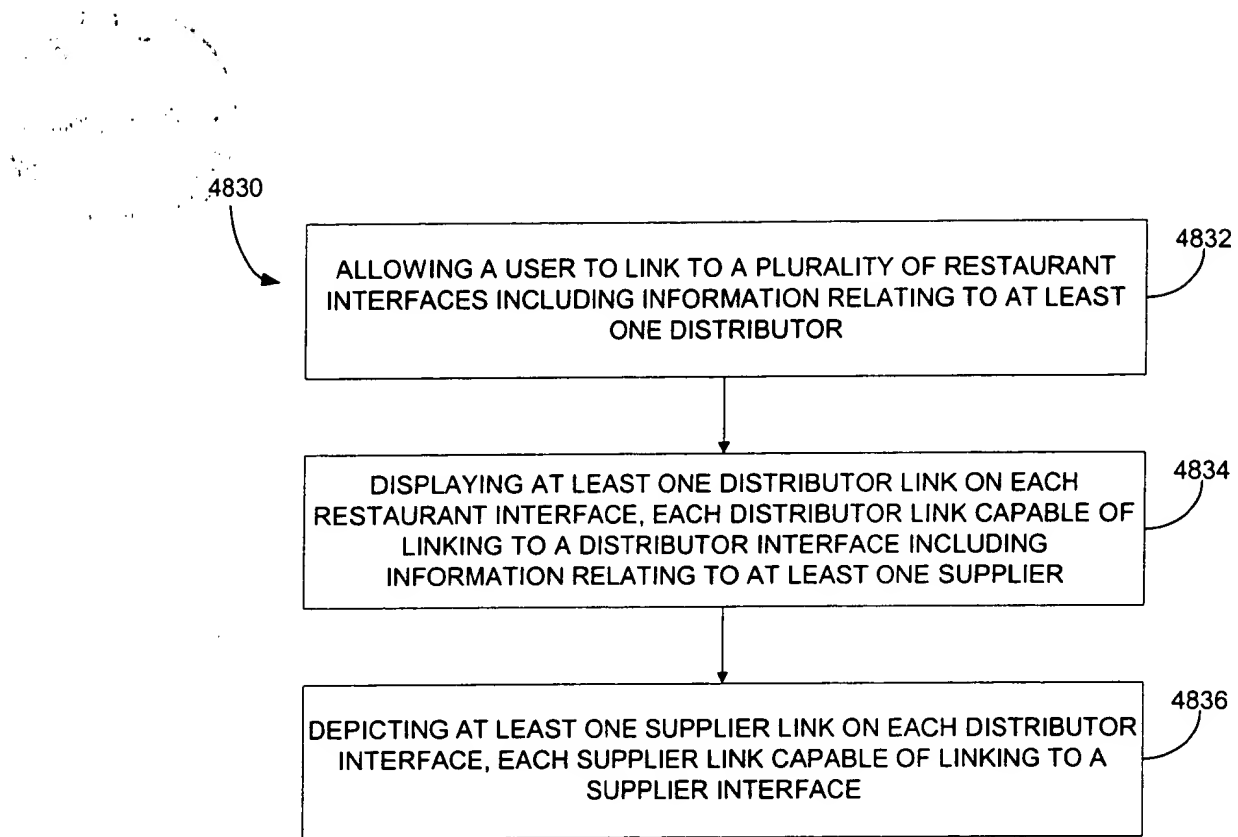
4736

TRANSMITTING DAILY SALES DATA FROM THE OFFICE OF THE  
SUPPLY CHAIN MANAGER TO THE SUPPLY CHAIN MANAGER  
UTILIZING THE NETWORK, WHEREIN THE DAILY SALES DATA IS  
ORGANIZED BASED ON THE STORES FROM WHICH THE DAILY  
SALES DATA ORIGINATED

4738

**FIG. 47**

FIG. 48



**FIG. 48**





10/25/2000 12:25:43 PM

RSI Main Menu - Microsoft Internet Explorer

http://www.isiweb.com/home/start.asp

**RSI**  
*Member*

[LOGOUT](#)  
[HOME](#)

[Franchisee](#)  
[Reports](#)  
[Personal Info](#)  
[Legal Information](#)  
[Help](#)

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

5004

Franchisee

5006

5000

5002

Reports

5008

5012

5000

Legal Information

5010

5012

• [POS/BOH System](#)  
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.

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The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurant's for distribution services.

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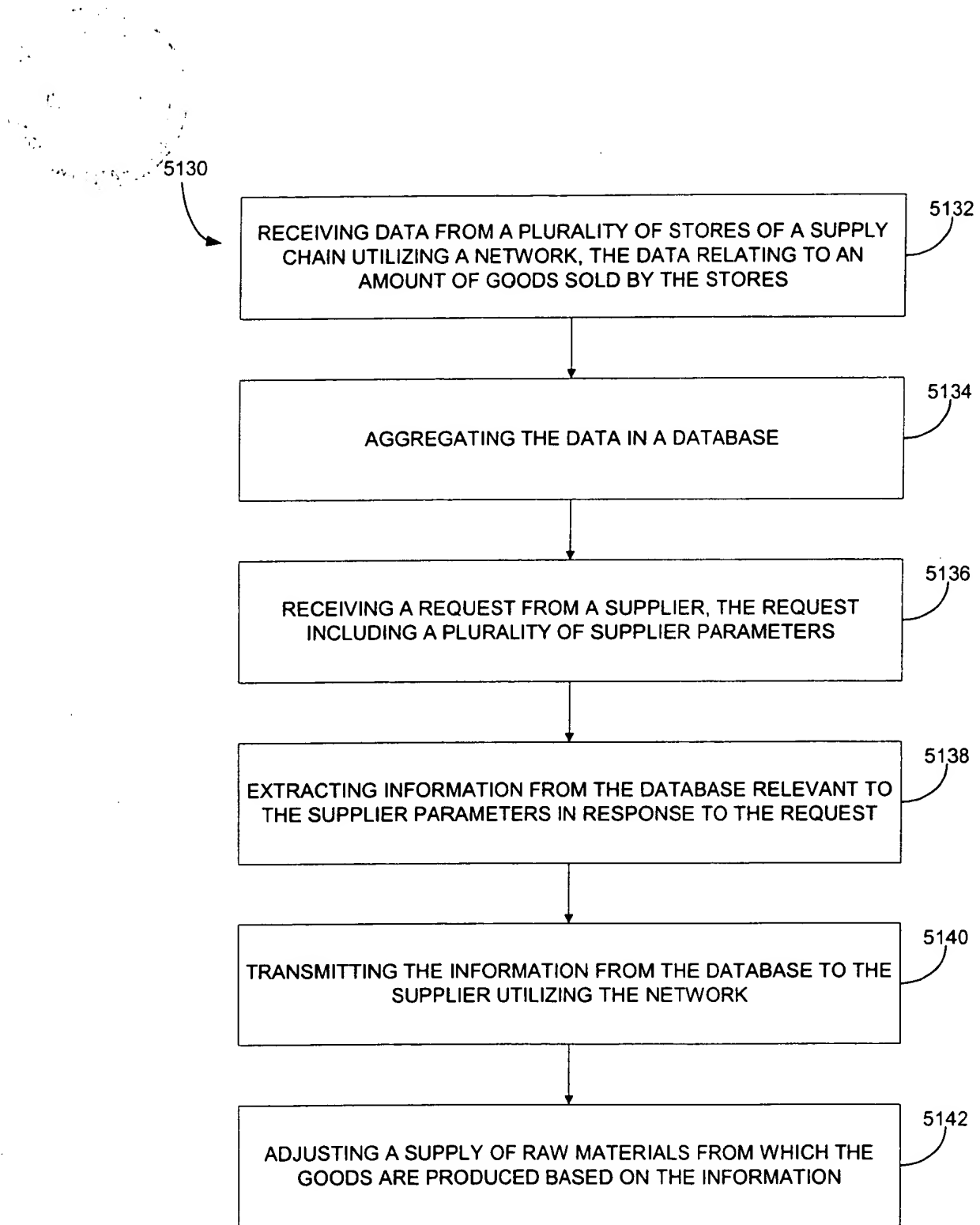
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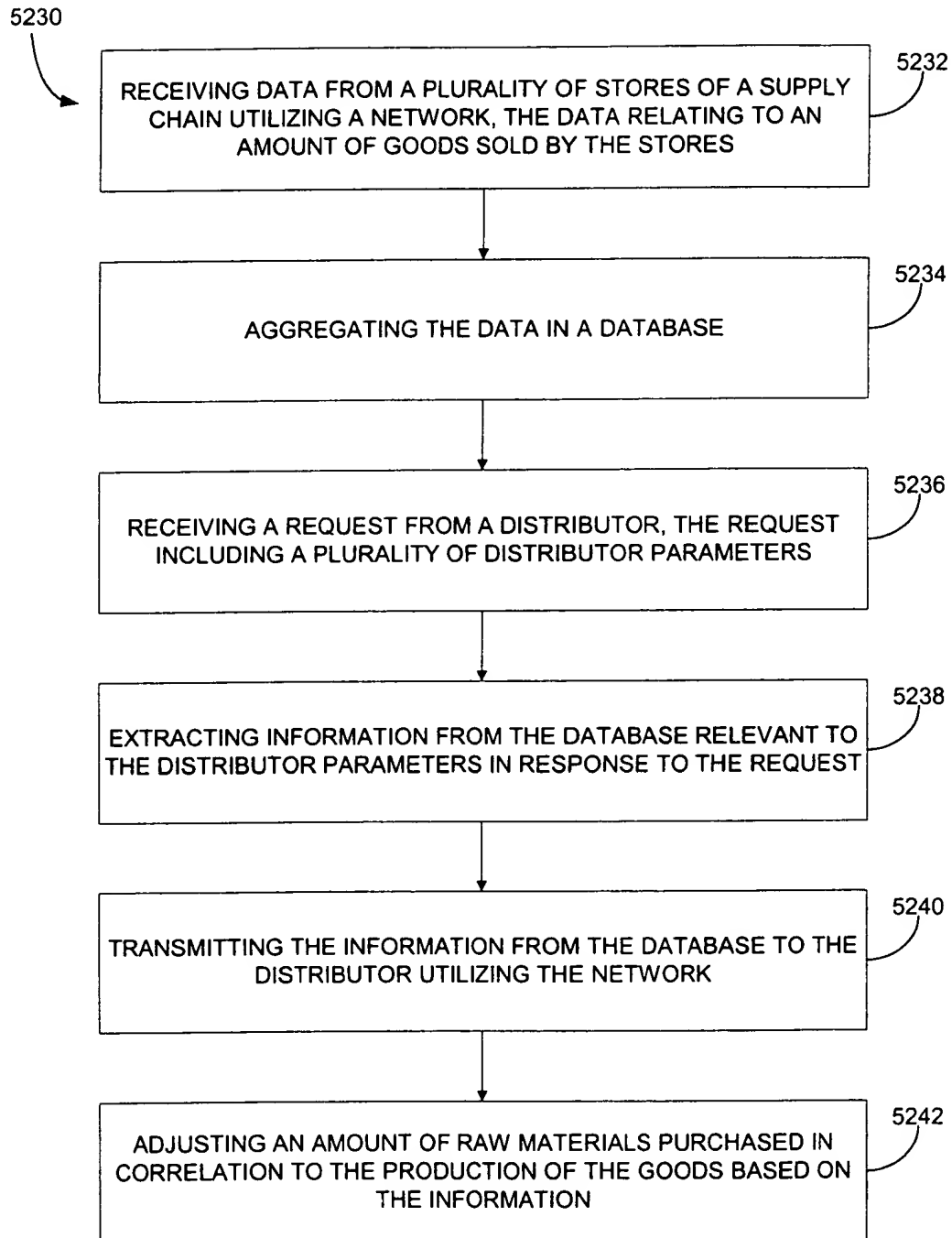
Internet

FIG. 50

FIG. 51



**FIG. 51**



**FIG. 52**

Printed: 10/24/2000 10:25:34 AM  
Printer: Epson 630C  
File: C:\Program Files\Internet Explorer\Internet Explorer.exe

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**RSI**

Distributor

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POS Implied Daily Usage - Distributor  
Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE  
Distribution Center: REINHART - CEDAR RAPIDS, IA

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LC Item No		Item Description		% Chg 14 Day Avg		14 Day Rolling Total Cases												Week Ending Total	
						10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10
18068		SAUCE: BBQ BULK BULLSEYE		0.00%		12	19	20	10	14	14	10	10	14	21	21	16	13	13
20788		MUSTARD: BULK BK		0.00%															
24340		MAYONNAISE: BULK BK		0.00%		134	107	211	173	166	164	153	160	200	200	200	175	155	161
24980		STRAW: WRAPPED 7.75" BK		0.00%		21	33	34	27	25	24	24	24	34	34	33	27	24	24
25318		FORK: WRAPPED BULK BK		0.00%		10	11	12	10	9	8	8	9	11	12	11	10	9	9
25402		KNIFE: WRAPPED BULK BK		0.00%		3	3	3	3	2	2	2	2	3	3	3	3	2	2
27062		KETCHUP: BULK BAG IN BOX		0.00%		68	134	142	116	104	102	101	100	136	136	116	108	102	102
27080		KETCHUP: PACKETS 10g BK		0.00%		127	194	205	180	143	142	136	144	197	197	100	142	140	140
Internet																			
						10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10
						108	60	80	72	110	104	104	104	104	104	104	104	104	104
						1184	1148	1142	1109	188	179	186	178	70	71	66	68	18	8
						796	771	770	743	1112	1070	1078	1044						

FIG. 53



Distributor

# Logout

**HOME**

## Reports

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**REINHART - CEDAR RAPIDS, IA**  
**Local Promotion Summary by DC**  
**Tuesday, October 24, 2000**

5400

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Local Promotion Option	ADI	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
	Chicago, IL	6/1/00	85	99	8	
	Davenport-Rt. Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/10/00	85	17	28	
	Omaha, NE	7/10/00	85	17	60	
	Peoria, IL	8/1/00	85	99	17	
	Sioux City, IA	9/26/00	85	99	10	
	Springfield-Decatur-Chmpg. IL	8/1/00	85	99	1	
32 oz. Motor Cup Total					131	
Big King						
	Cedar Rapids-Waterloo-Dubuq. IA	4/15/00		99	19	
	Davenport-Rt. Moline, IA	4/15/00		99	17	
	Ottumwa-Kirkville, IA	4/15/00		99	3	
Big King Total					39	
Pancake Minis						
	Chicago, IL	5/15/00	20	99	8	
	Peoria, IL	6/1/00	20	99	17	
	Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total					35	

**FIG. 54**

10/23/2000 2:23:43 PM

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/supplier/s\_rptposdaily.asp?report=true

RSI

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POS Implied Daily Usage - Supplier

Supplier: 

TYSON FOODS

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Supplier: TYSON FOODS

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

5500

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RSI		Item		Description		Avg		10/23		10/20		10/19		10/18		10/17		10/16		10/15		10/14		10/13		10/12		10/11		10/10		Week Ending Total	
FOB Point	DC	Item No	Item Description	% Chg	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	
Total of DC Locations																																	
6		CHICKEN-PATTY		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	
7		CHICKEN-BK		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	
8		CHICKEN-TENDERS		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	
9		CHICKEN-DRUMSTICK		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%	

FIG. 55

10/22/00 12:25:40

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address: http://www.isweb.com/ltan/t\_rptc.asp?report=tue

RSI

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Restaurant Landed Cost Verification Report

Landed Cost Report

Restaurant Number: 0003473

Date: 10/22/00

Retrieve

5600

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

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DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2.25" X 105'	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18686	359	SAUCE-BULK-KRAFTBULL'EYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLDERS REGULAR	\$44.50	\$1.57	\$46.07
20769	67	MUSTARD-BULK 30AL	\$8.45	\$1.57	\$9.92
20940	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	88	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Date

Internet

FIG. 56



5730

REGISTERING A PLURALITY OF STORES, DISTRIBUTORS AND  
SUPPLIERS OF A SUPPLY CHAIN UTILIZING THE INTERNET

5732

ASSIGNING EACH OF THE STORES, DISTRIBUTORS AND  
SUPPLIERS AN IDENTIFIER

5734

RECEIVING A REQUEST FROM A USER FOR ACCESS TO A  
DATABASE UTILIZING A FIRST WEB-PAGE, WHEREIN THE  
REQUEST INCLUDES AN IDENTIFIER

5736

IDENTIFYING THE USER AS AT LEAST ONE OF A STORE,  
DISTRIBUTOR AND SUPPLIER USING THE IDENTIFIER

5738

DISPLAYING A SECOND WEB-PAGE IF THE USER IS IDENTIFIED AS  
A STORE, A THIRD WEB-PAGE IF THE USER IS IDENTIFIED AS A  
DISTRIBUTOR, AND A FOURTH WEB-PAGE IF THE USER IS  
IDENTIFIED AS A SUPPLIER

5740

**FIG. 57**

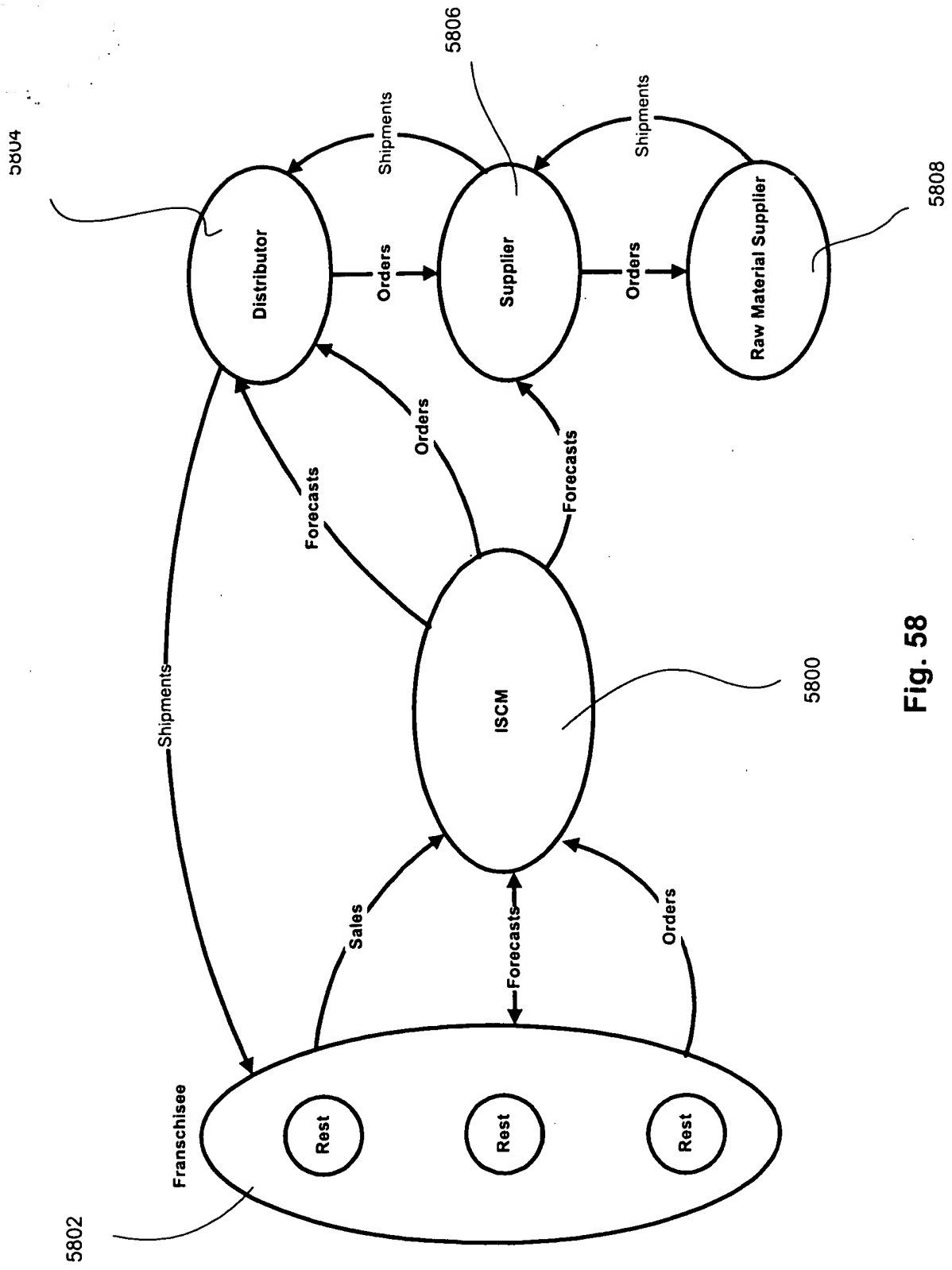


Fig. 58

5930

SENDING A DISTRIBUTOR AN ORDER FOR GOODS FROM A  
SUPPLY CHAIN PARTICIPANT UTILIZING A NETWORK

5932

TRACKING THE GOODS UTILIZING A BAR CODE

5934

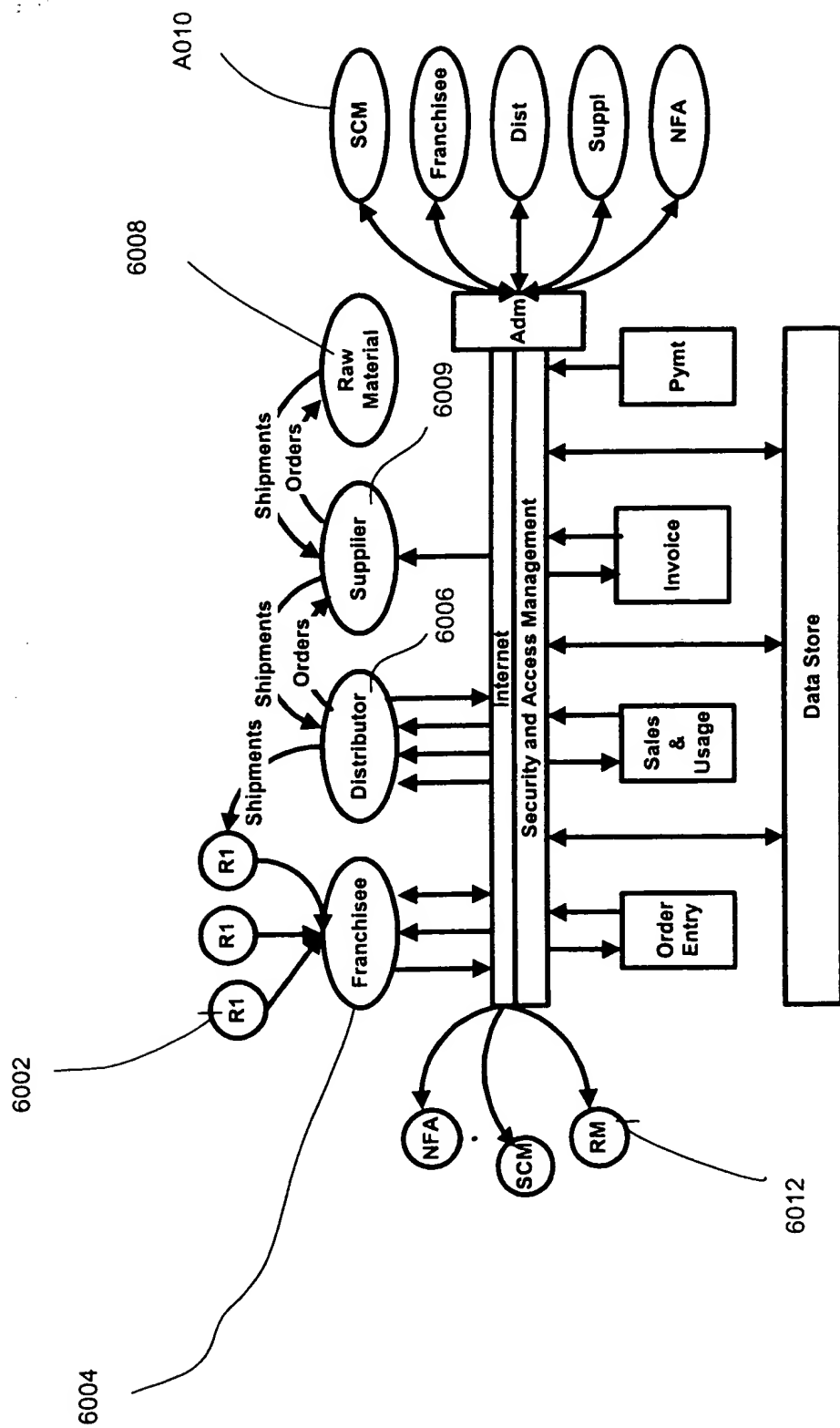
STORING RESULTS OF THE TRACKING IN A DATABASE

5936

ALLOWING THE SUPPLY CHAIN PARTICIPANT TO ACCESS THE  
RESULTS OF THE TRACKING UTILIZING A NETWORK WITH TCP/IP  
PROTOCOL

5938

**FIG. 59**



**Fig. 60**

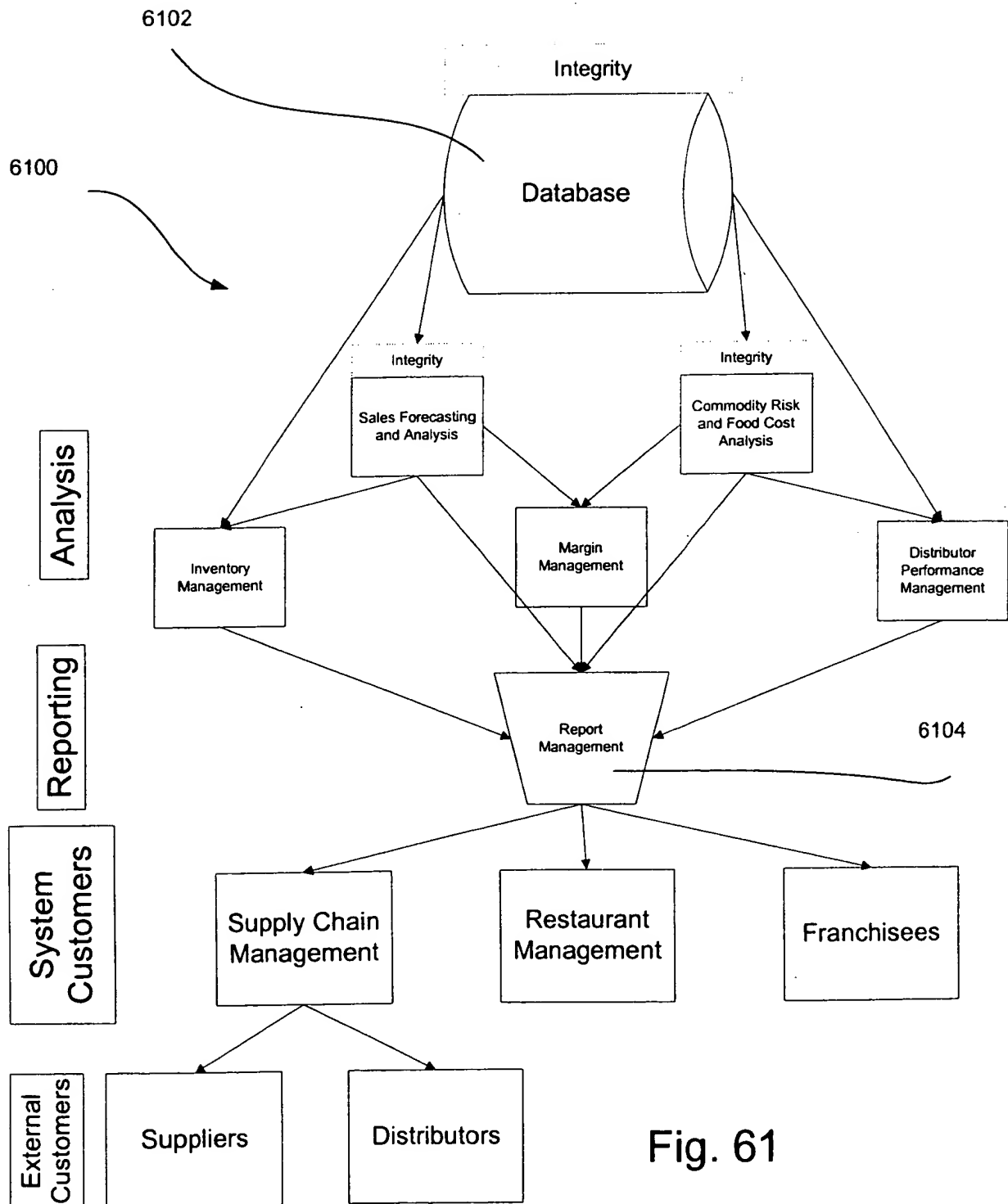


Fig. 61

6230

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

6234

RECEIVING SUPPLIER INFORMATION FROM A MANAGEMENT HEADQUARTERS UTILIZING THE NETWORK, WHEREIN THE SUPPLIER INFORMATION INCLUDES A PLURALITY OF SUPPLIERS SELECTED TO SUPPLY THE STORE WITH THE GOODS

6236

USING THE SUPPLIER INFORMATION TO TRANSMIT THE ELECTRONIC ORDER FORM TO THE SELECTED SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK

6238

**FIG. 62**

FIG. 63 is a block diagram of a system 6300.

6300

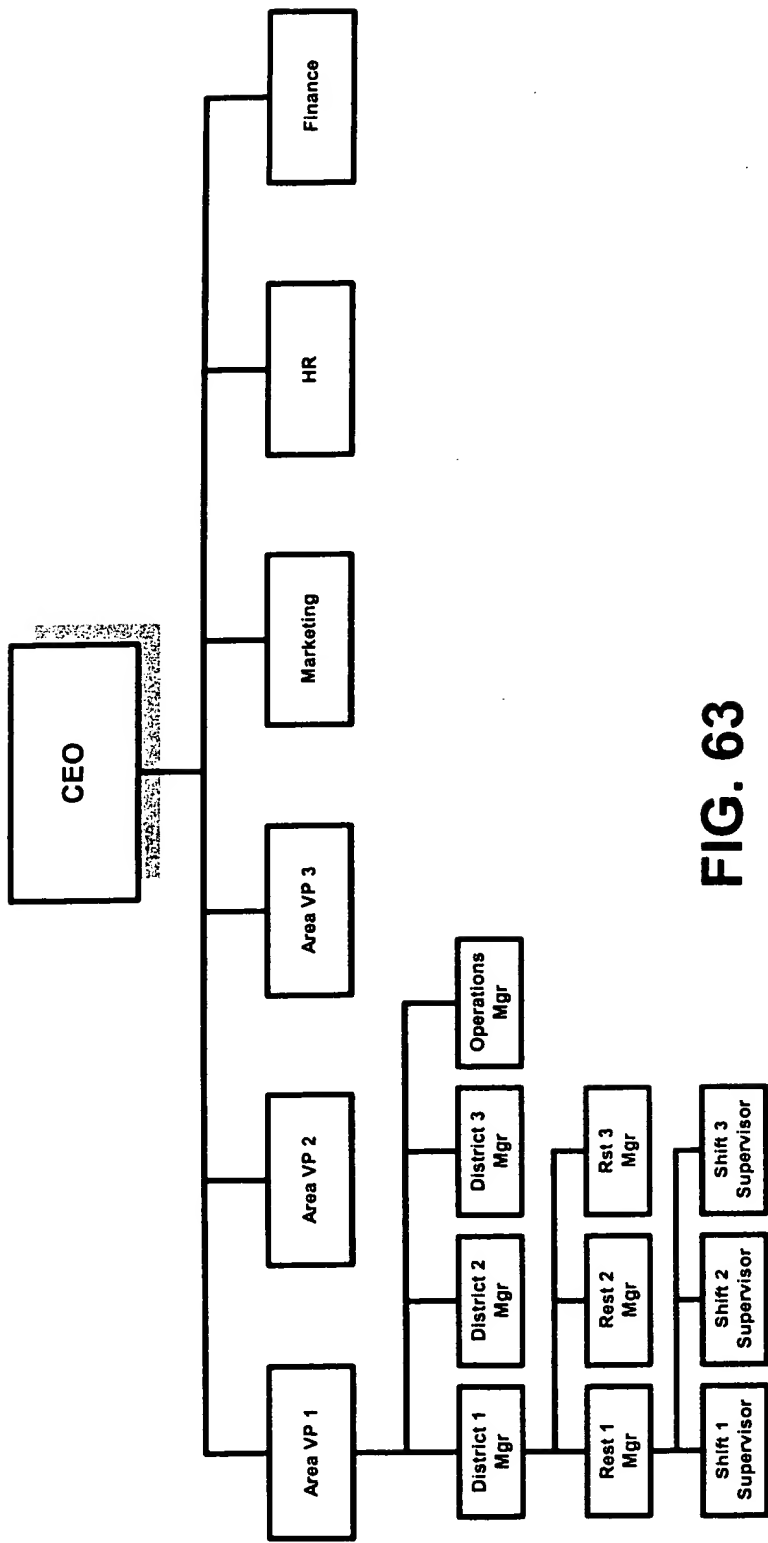
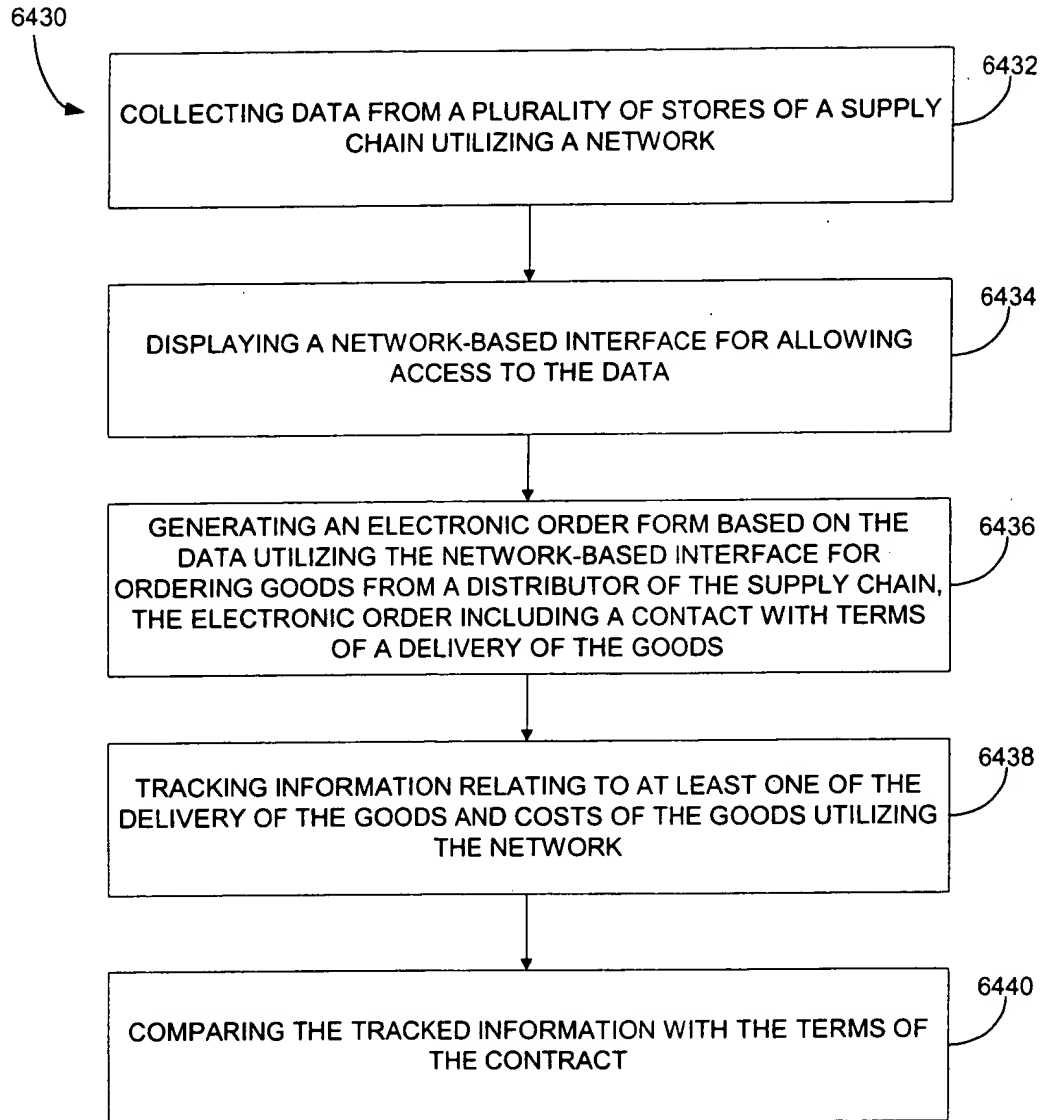
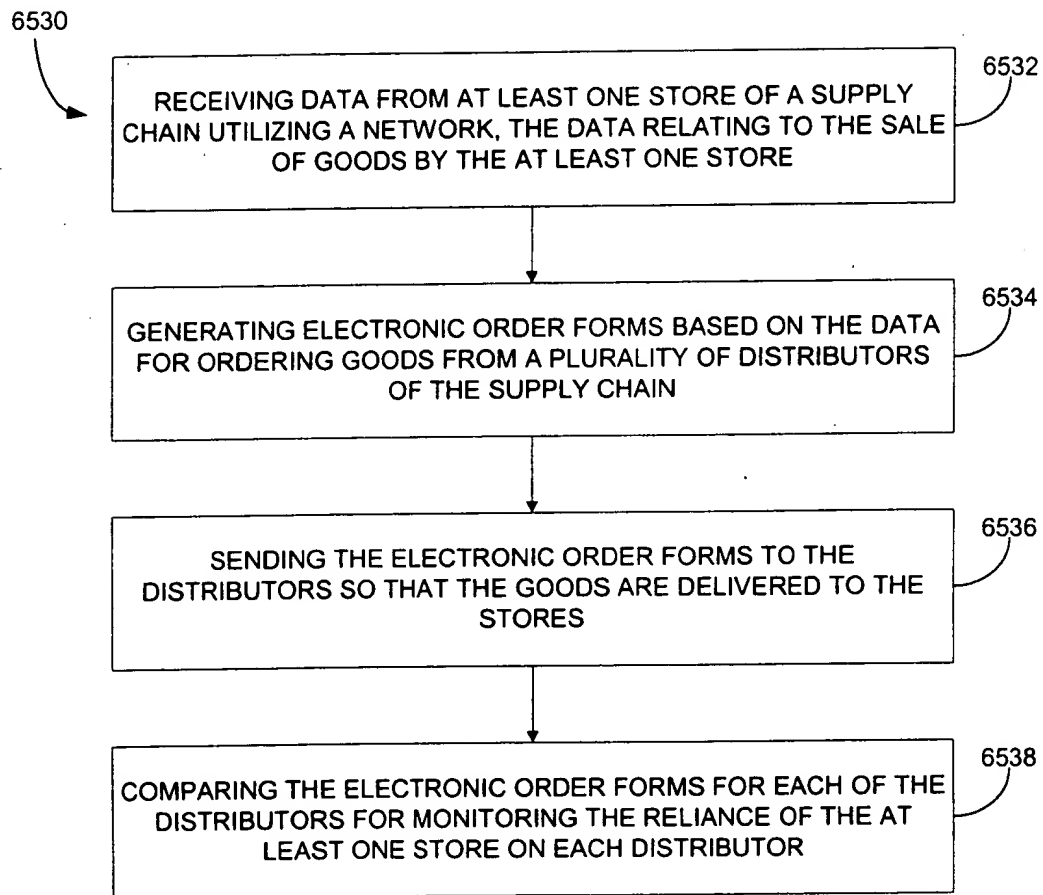


FIG. 63



**FIG. 64**





**FIG. 65**

6630

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY  
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE  
OF GOODS BY THE AT LEAST ONE STORE

6632

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA  
FOR ORDERING GOODS FROM A PLURALITY OF SUPPLIERS OF  
THE SUPPLY CHAIN

6634

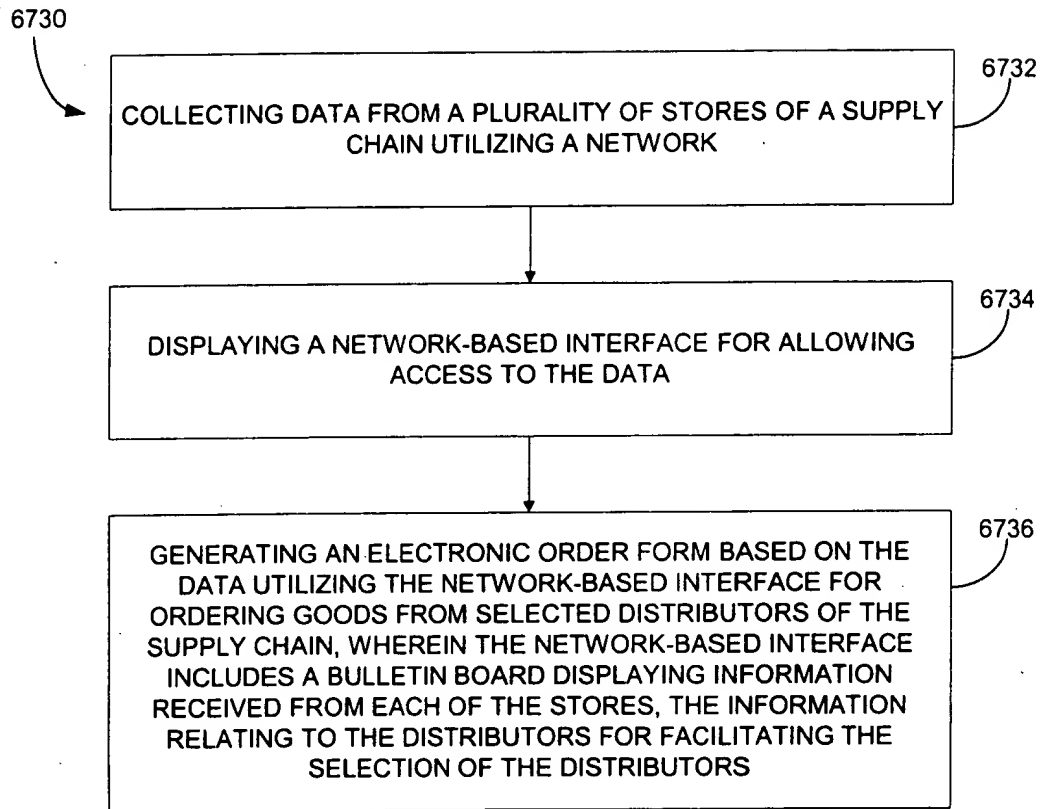
SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLIERS  
SO THAT THE GOODS ARE SUPPLIED TO THE STORES

6636

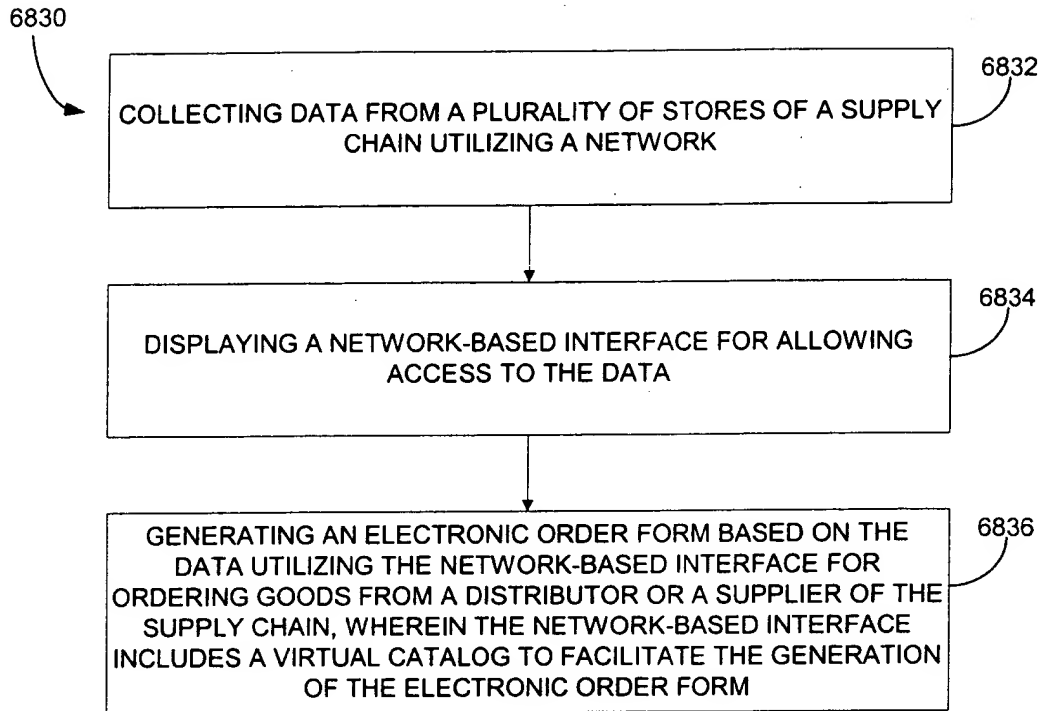
COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE  
SUPPLIERS FOR MONITORING THE RELIANCE OF THE AT LEAST  
ONE STORE ON EACH SUPPLIER

6638

**FIG. 66**



**FIG. 67**



**FIG. 68**

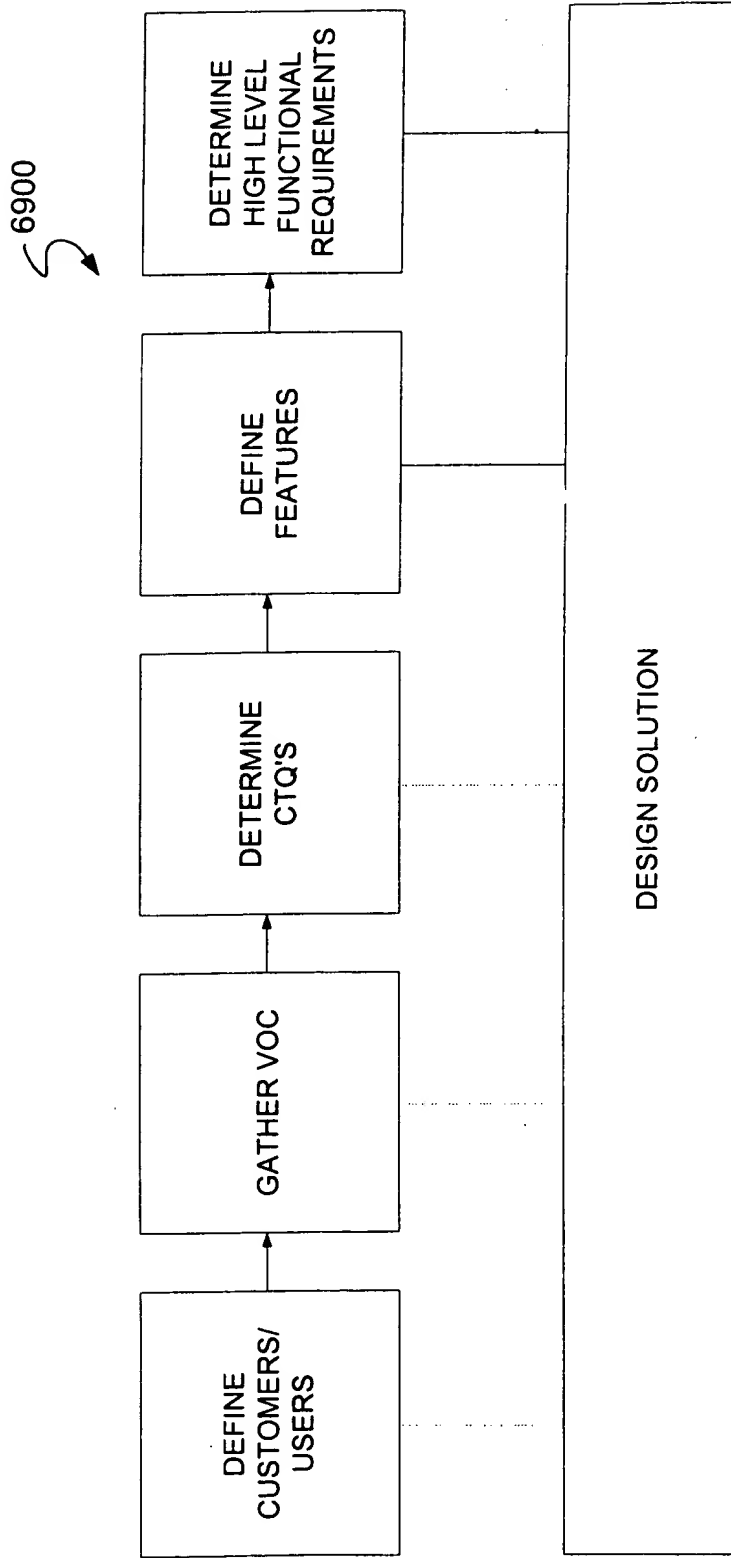
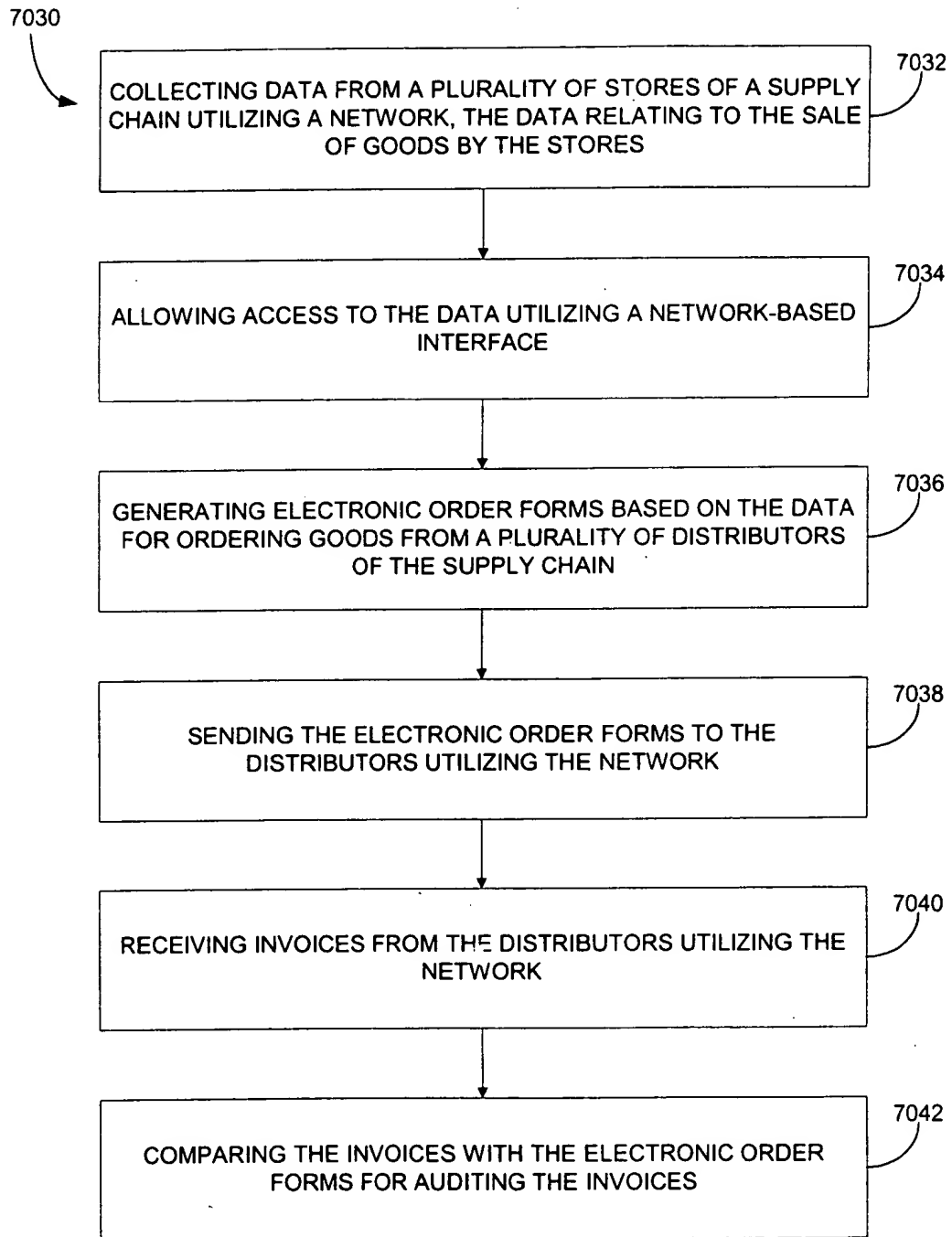
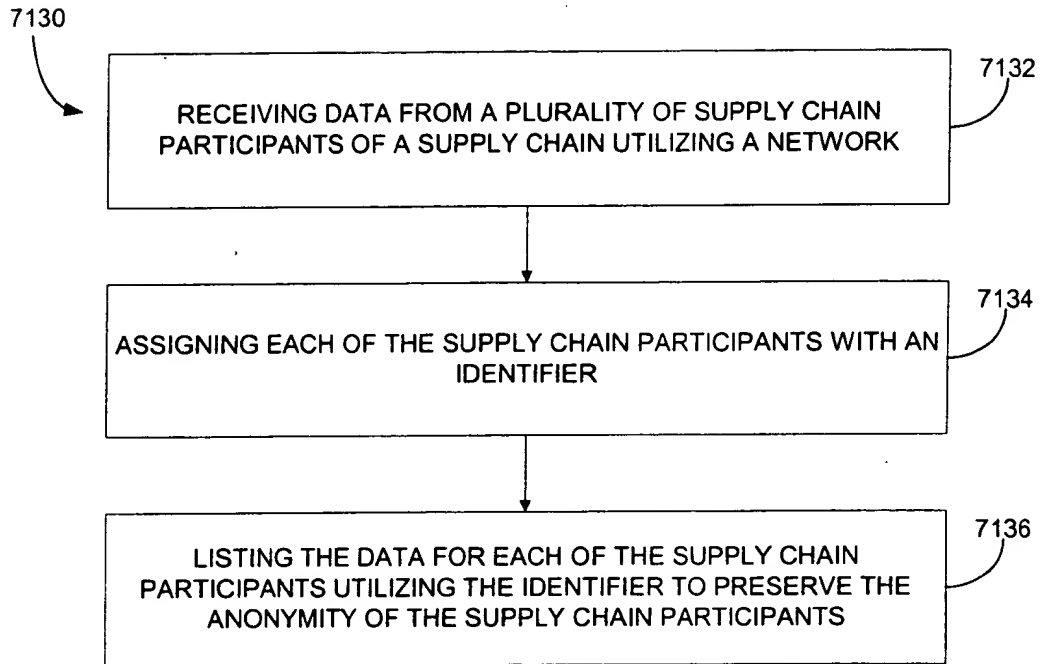


FIG. 69



**FIG. 70**



**FIG. 71**

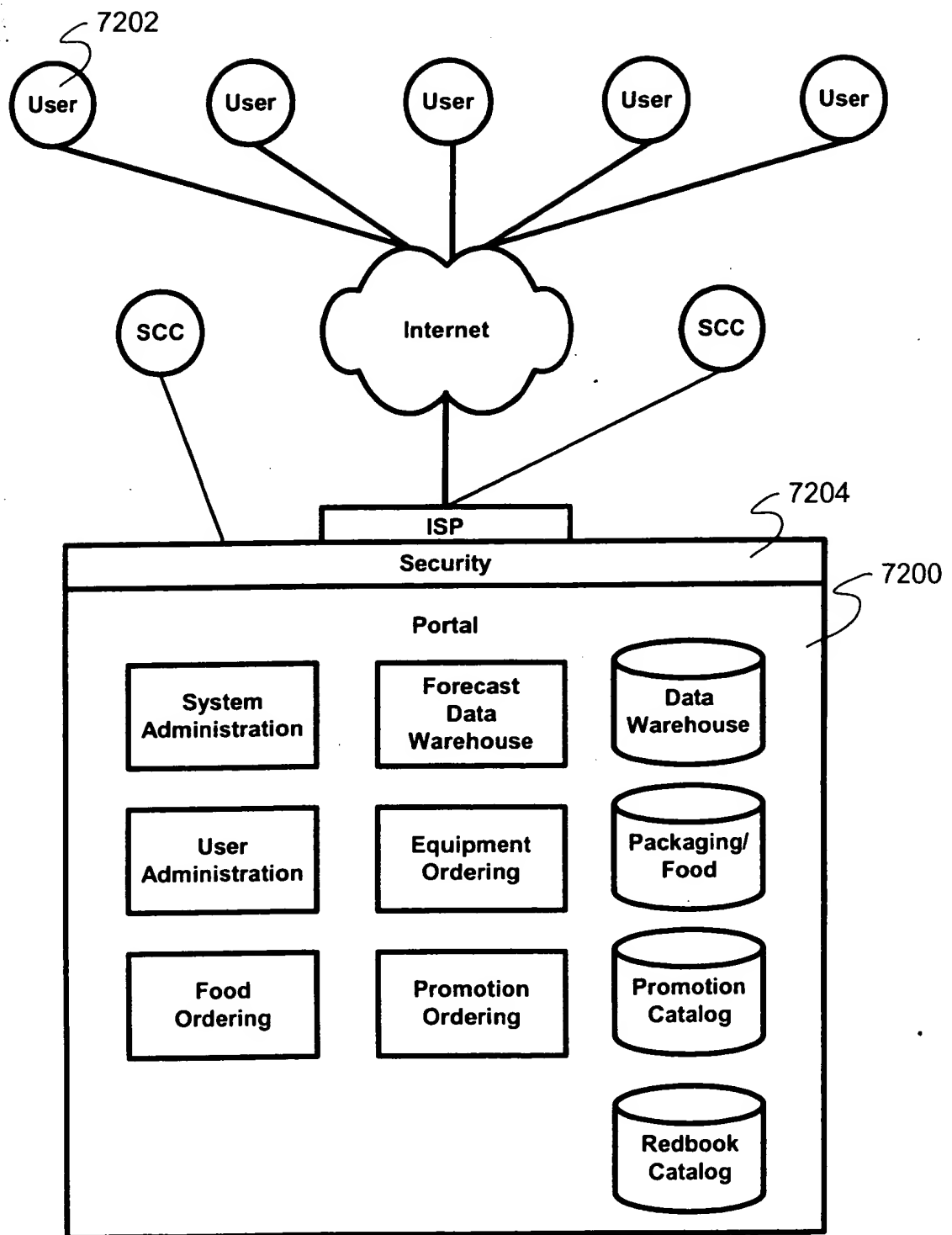


FIG. 72



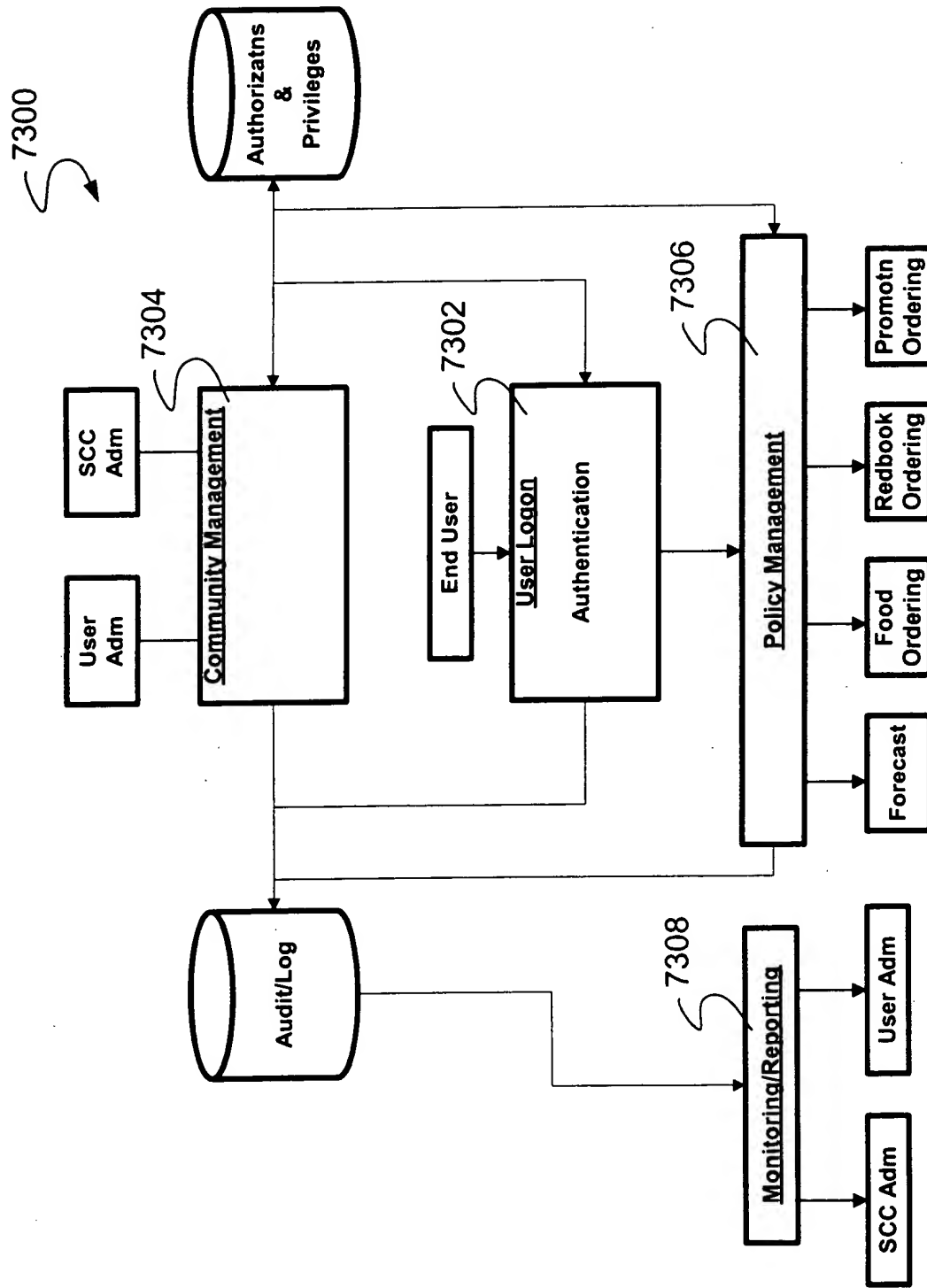


FIG. 73

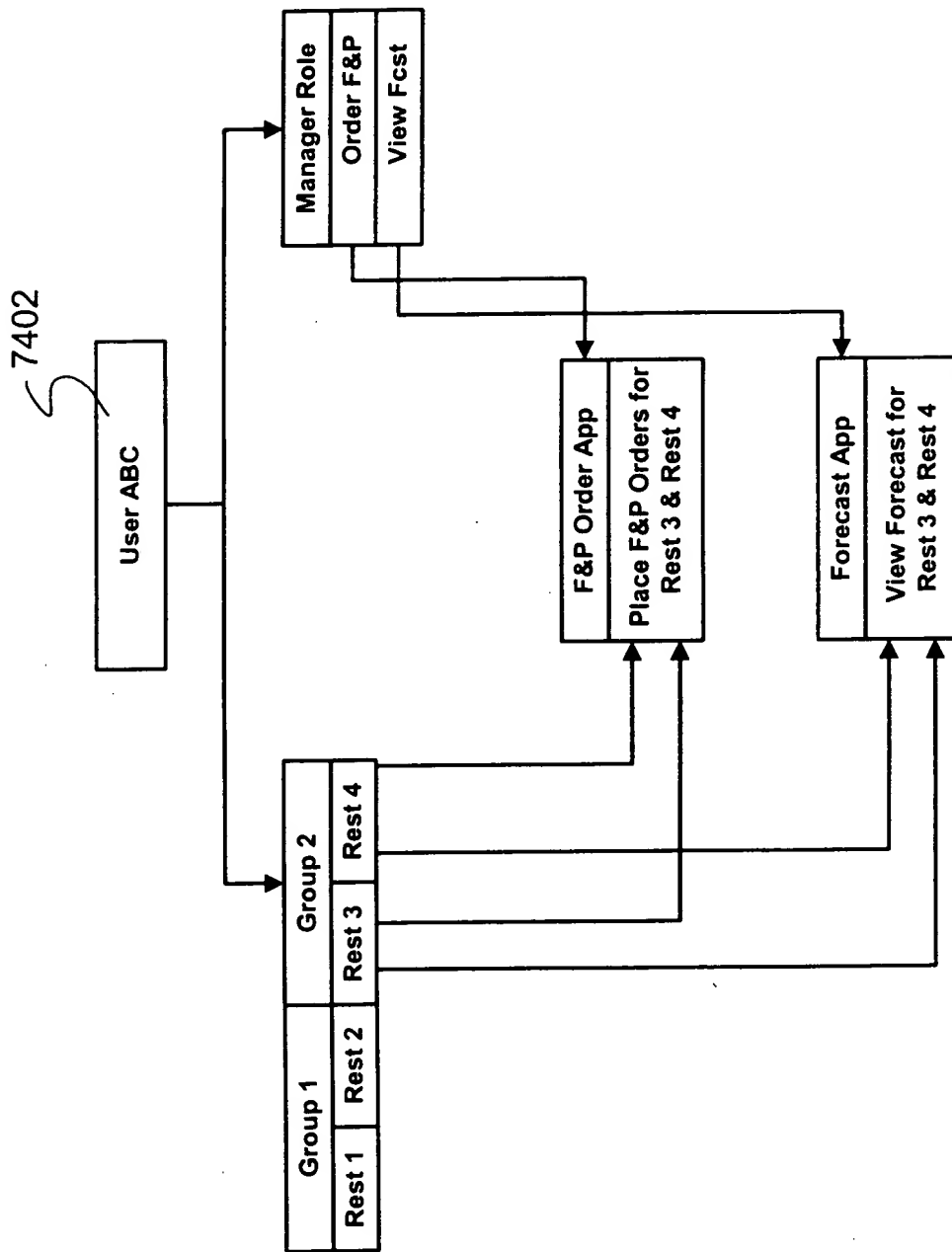


FIG. 74

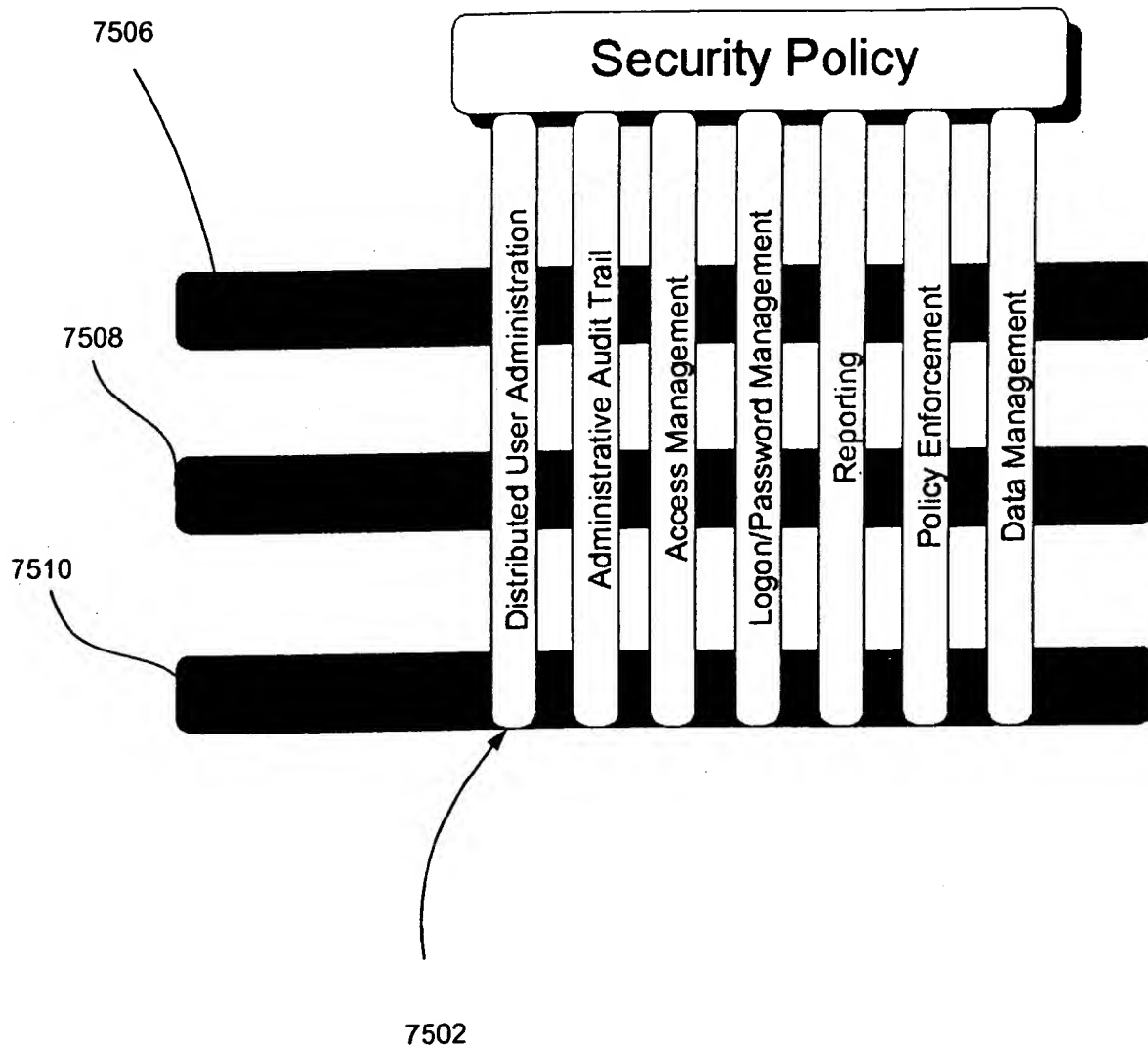
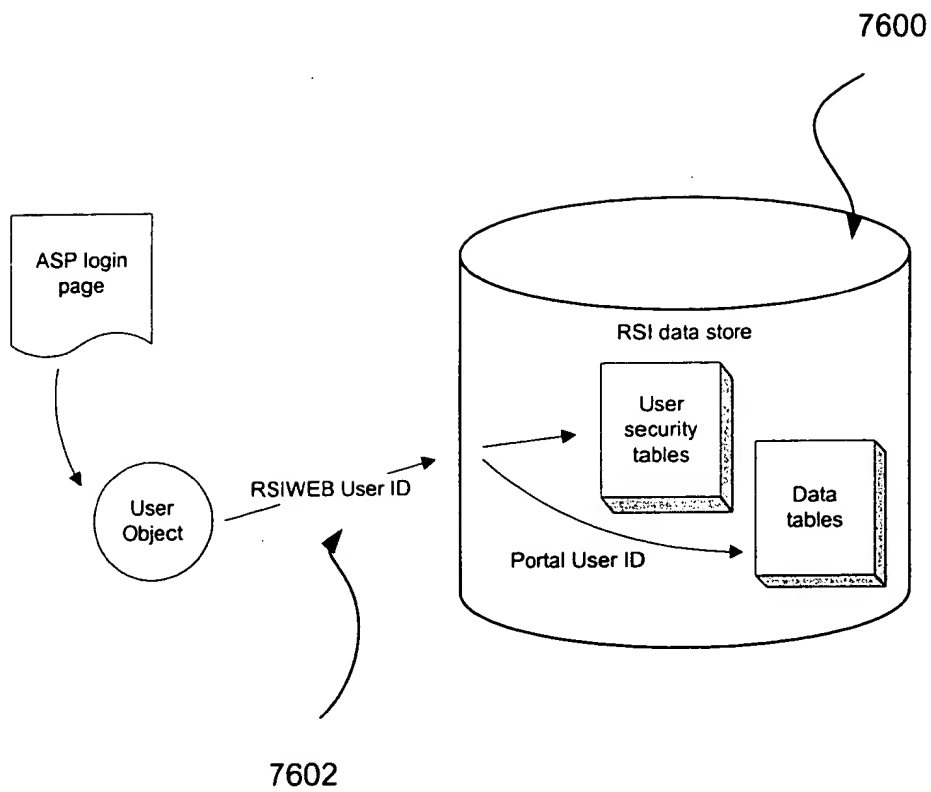
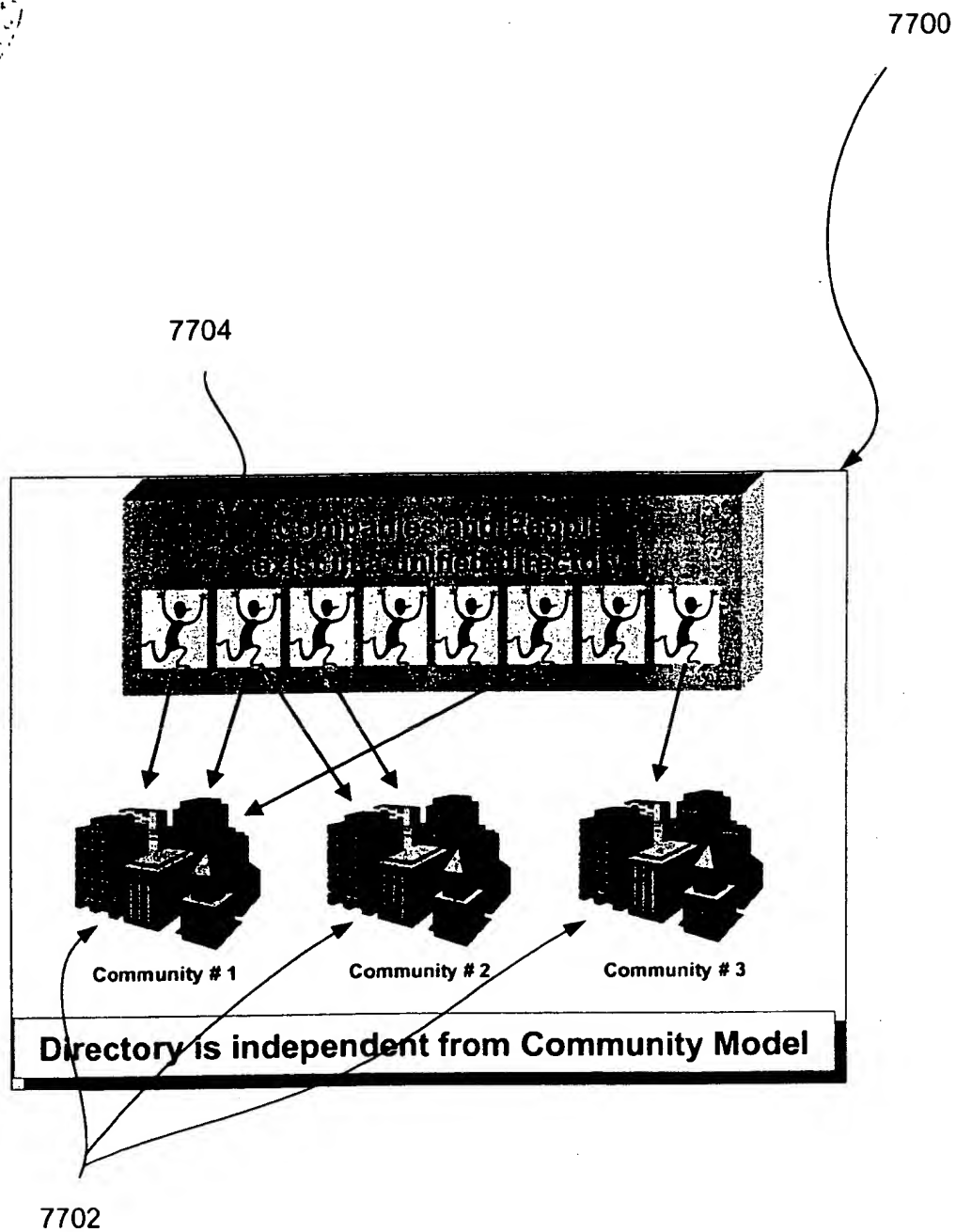


Fig. 75



**Fig. 76**



**Fig. 77**

FIG. 78 is a block diagram of a system architecture for a portal site. The system includes a user (7804) who interacts with the portal site via the Internet. The portal site (7802) is connected to an affiliate site (7800) and a policy server. The policy server manages user directories, protected resources, accounting logs, and a policy store. The portal site also includes a web server and a web agent.

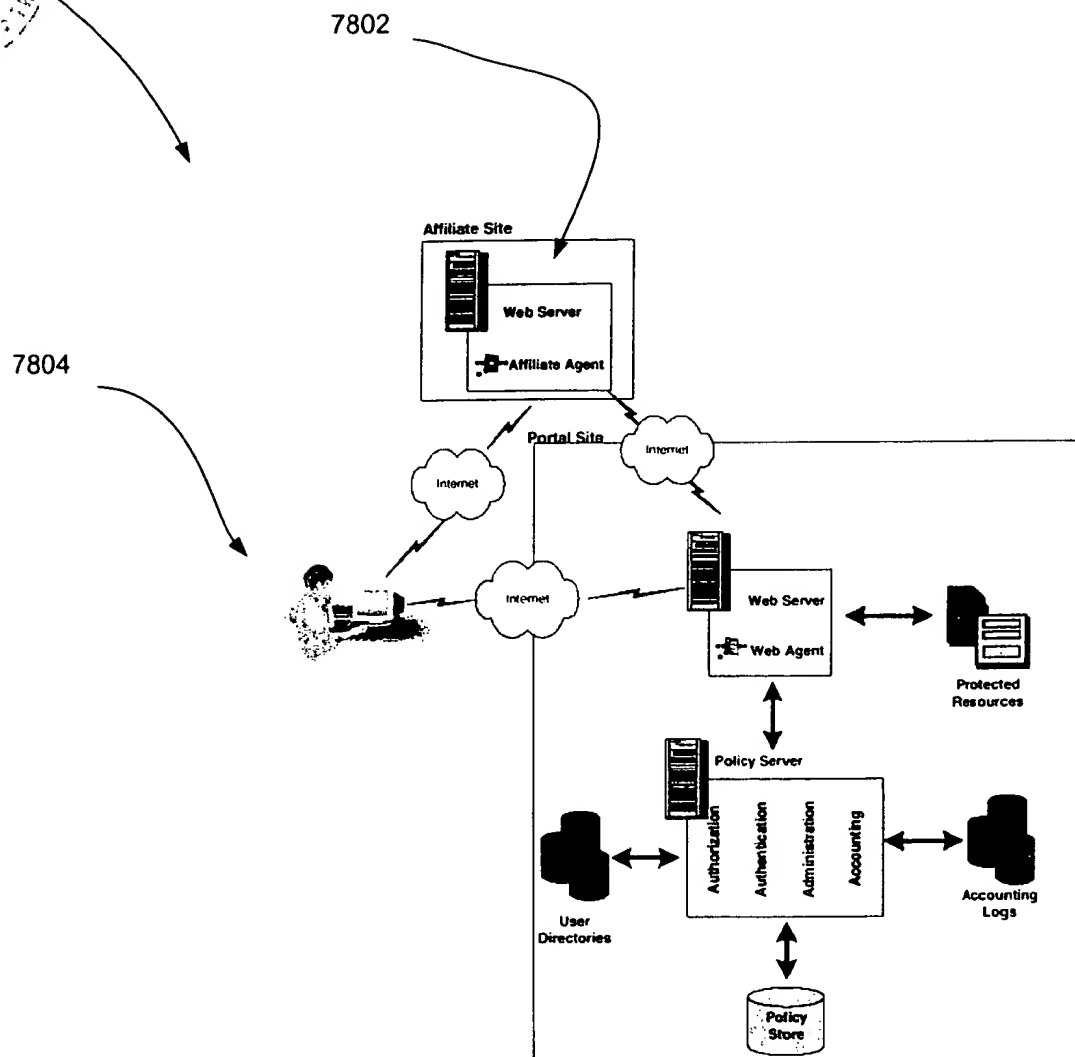


Fig. 78

7900

7902

# Policy-Based Web Security Model

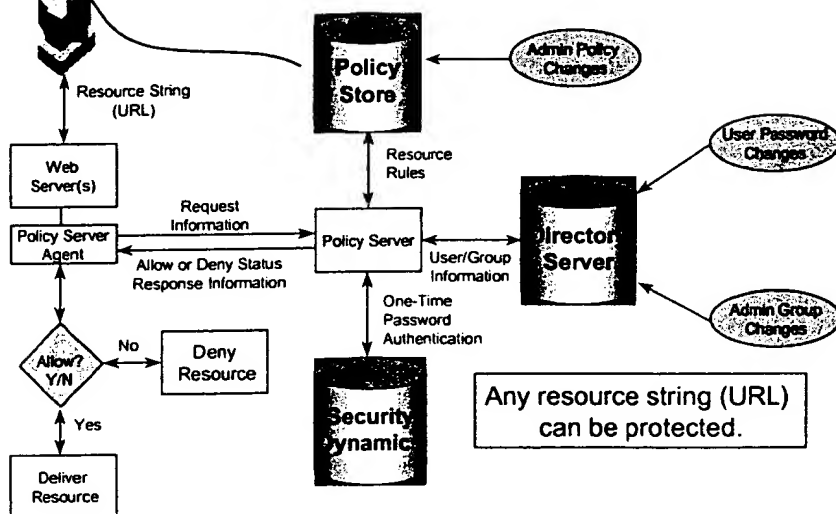


Fig. 79

8030

REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS,  
DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A  
NETWORK

8032

MAINTAINING THE REGISTERED USERS ON A LIST

8034

COLLECTING DATA FROM A PLURALITY OF STORES OF THE  
SUPPLY CHAIN UTILIZING THE NETWORK

8036

UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS  
UTILIZING THE NETWORK

8038

RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING  
THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8040

COMPARING THE IDENTIFIER AGAINST THE LIST

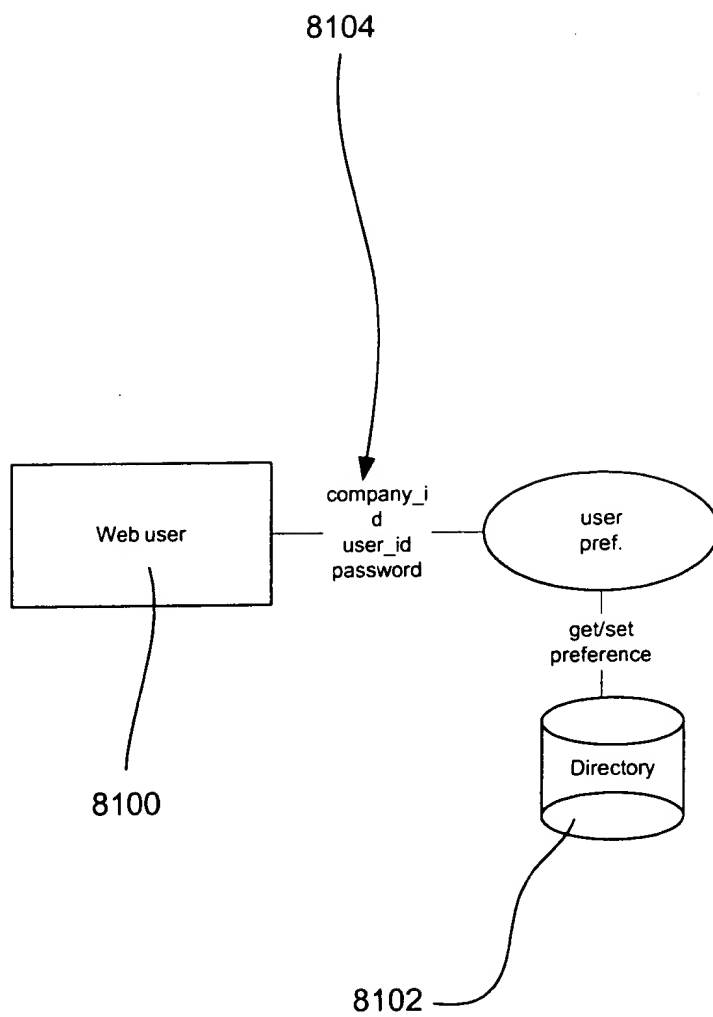
8042

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING  
ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF  
THE IDENTIFIER AGAINST THE LIST

8042

**FIG. 80**





**Fig. 81**

8200

8202

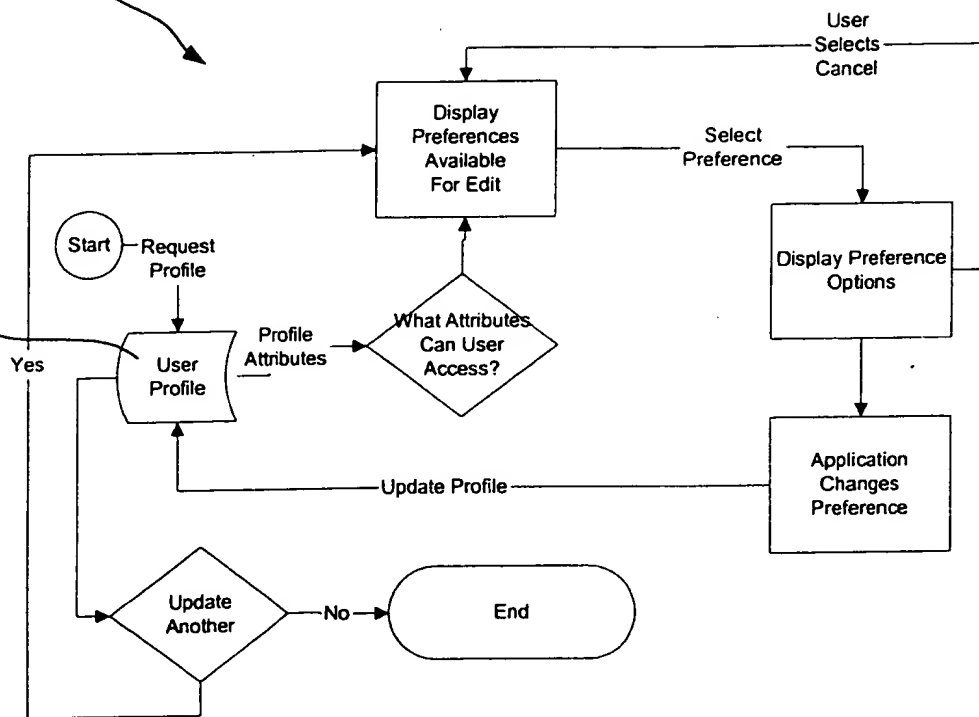
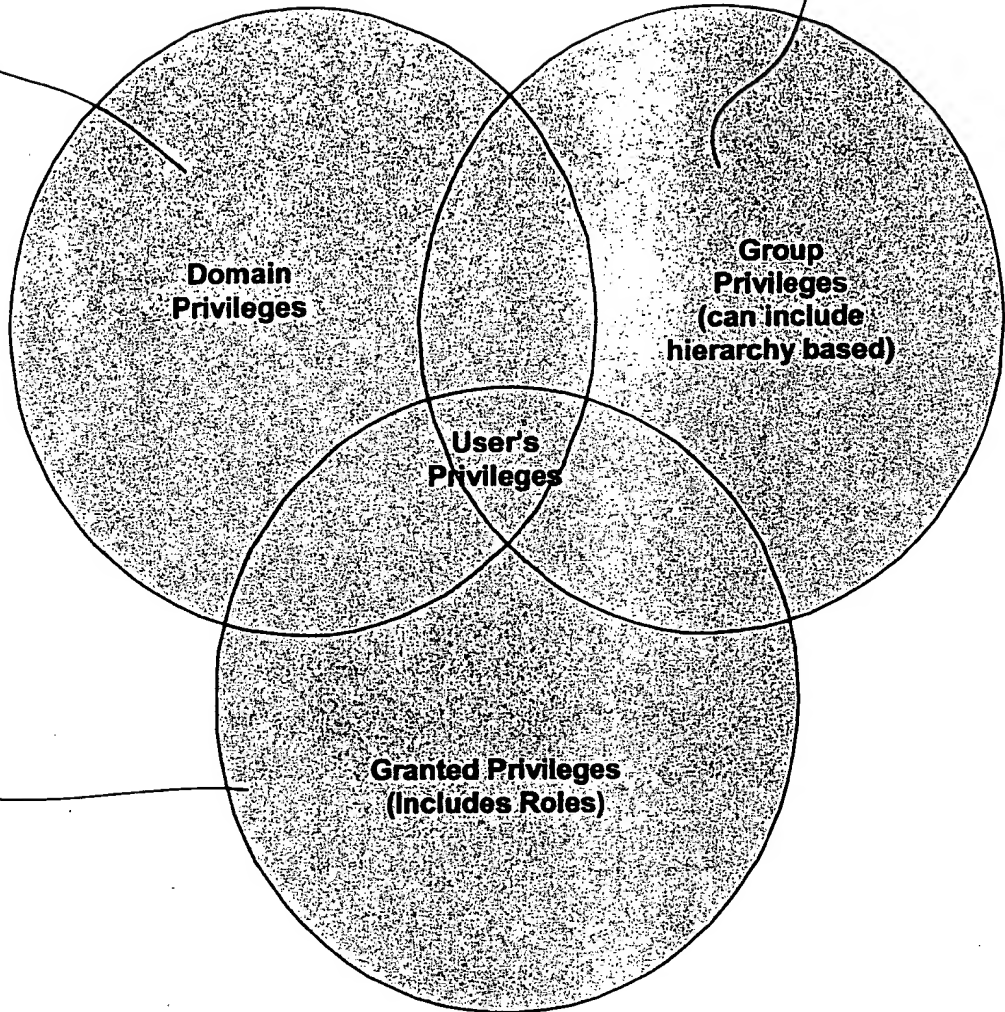


Fig. 82



8302

8304

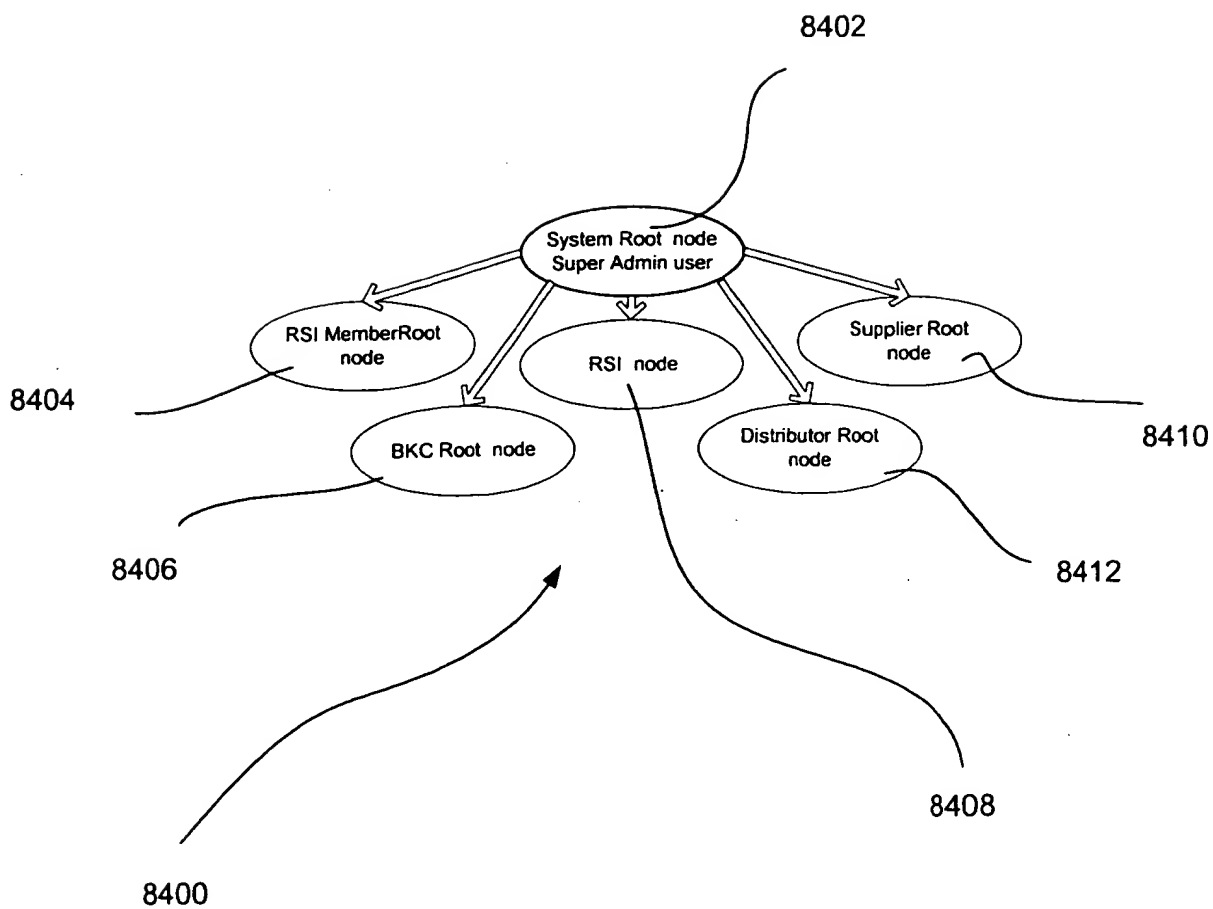


8306

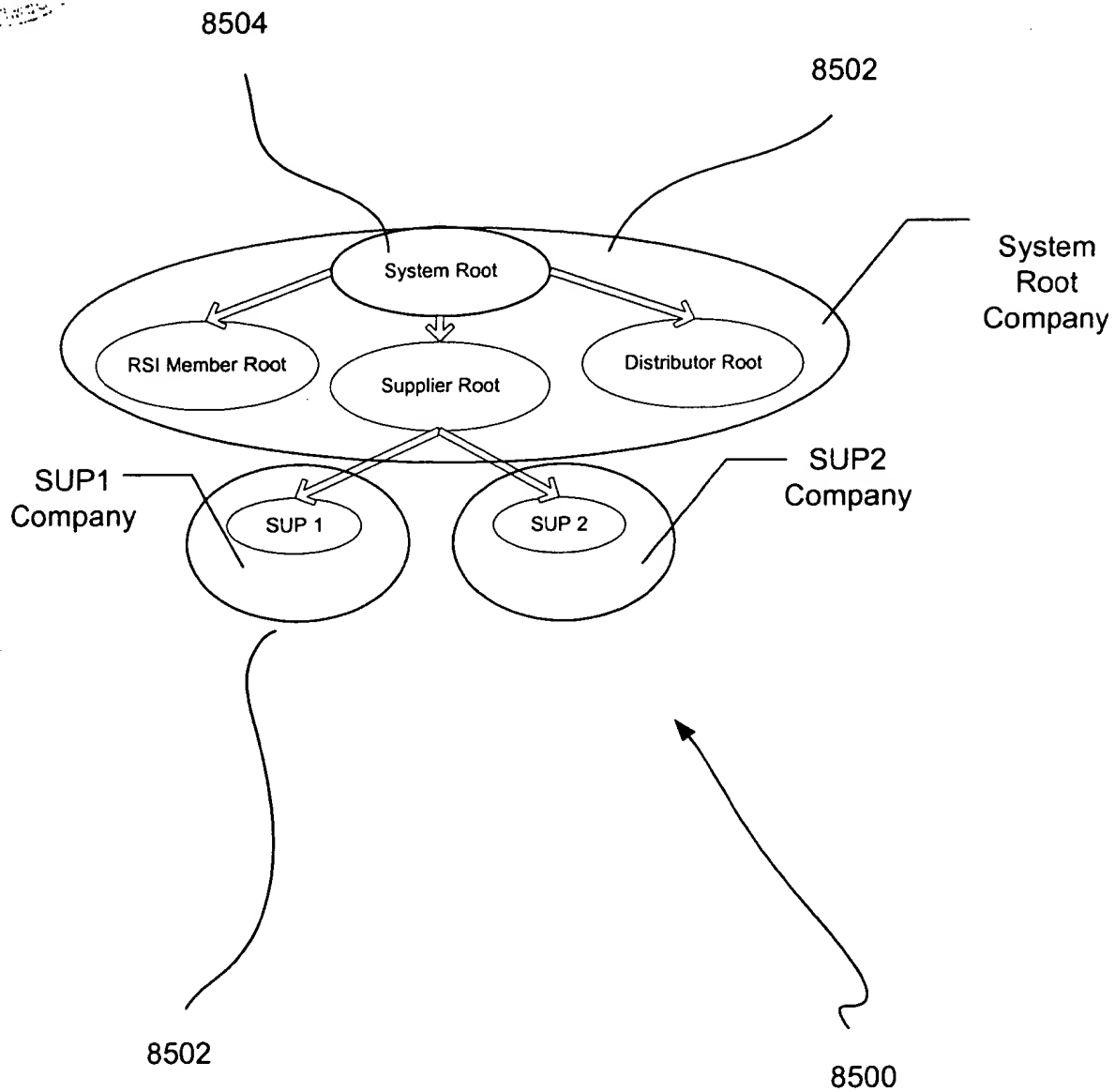
8300

**Fig. 83**

FIG. 84 is a diagram of a system architecture. The diagram shows a central node labeled "System Root node Super Admin user" (8402) connected to five other nodes: "RSI MemberRoot node" (8404), "BKC Root node" (8406), "RSI node" (8408), "Distributor Root node" (8410), and "Supplier Root node" (8412). The "RSI node" (8408) is further connected to the "BKC Root node" (8406). The diagram illustrates a hierarchical structure where the "System Root node Super Admin user" (8402) is the top-level administrator, managing various root nodes and a central RSI node, which in turn manages other root nodes.



**Fig. 84**



**Fig. 85**

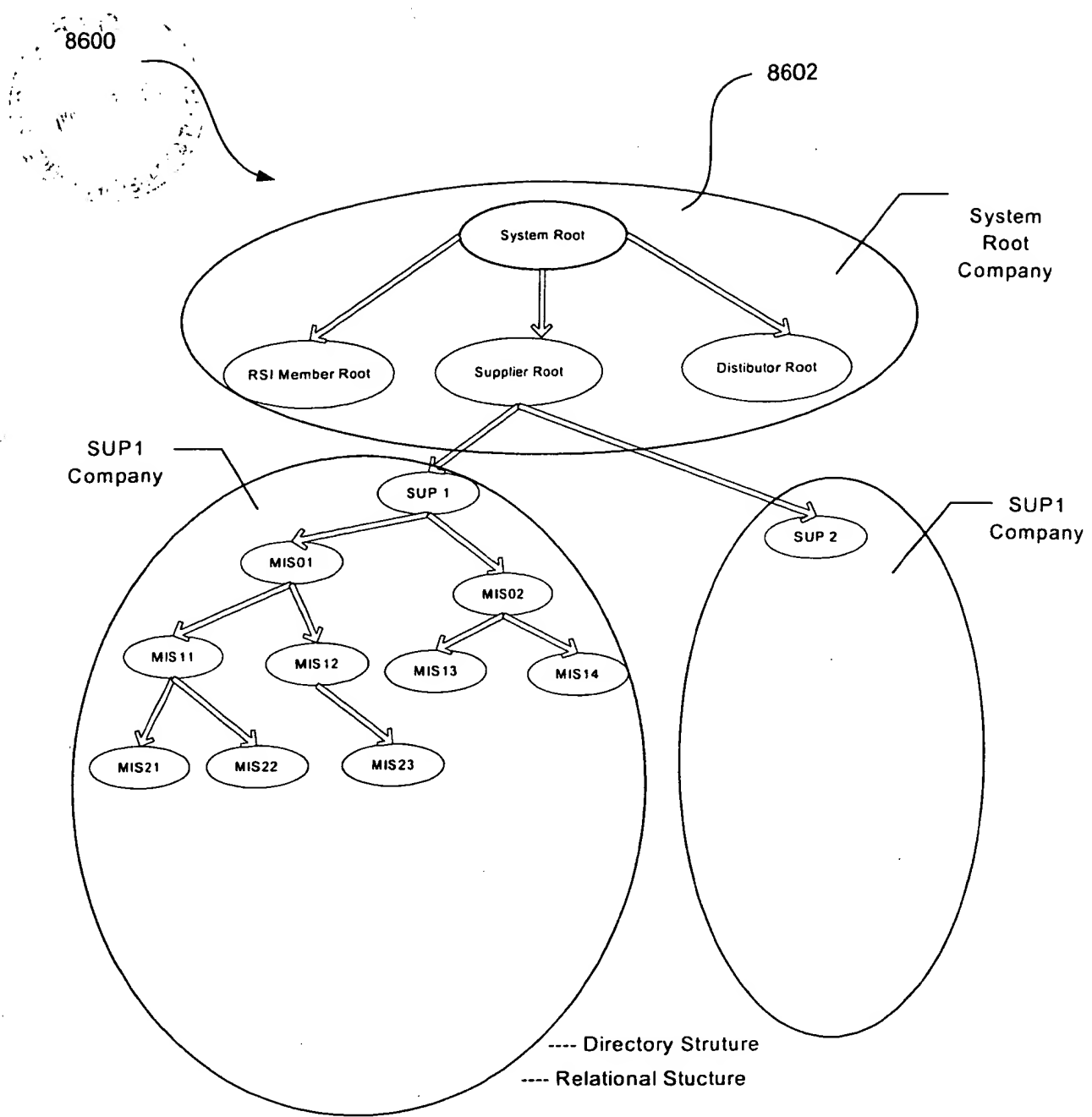


Fig. 86

8700

## Group Hierarchy Management: Data Flow

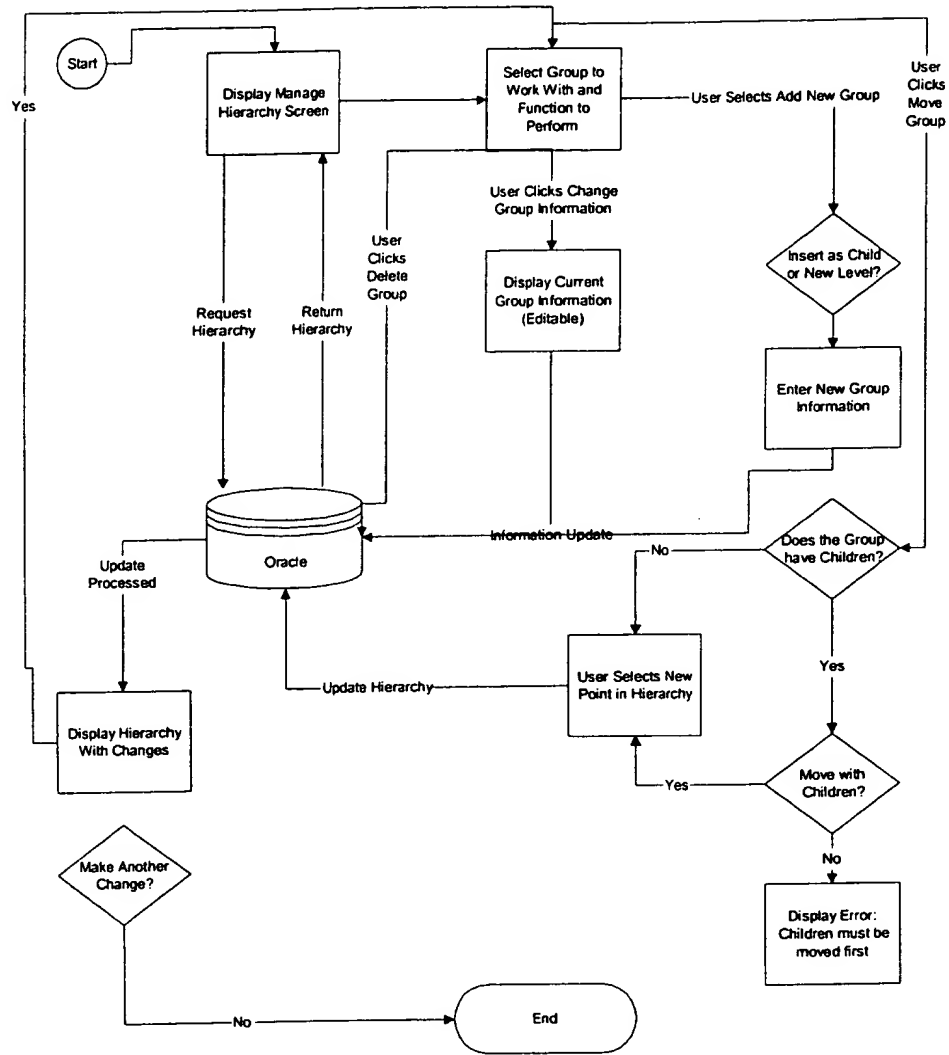


Fig. 87

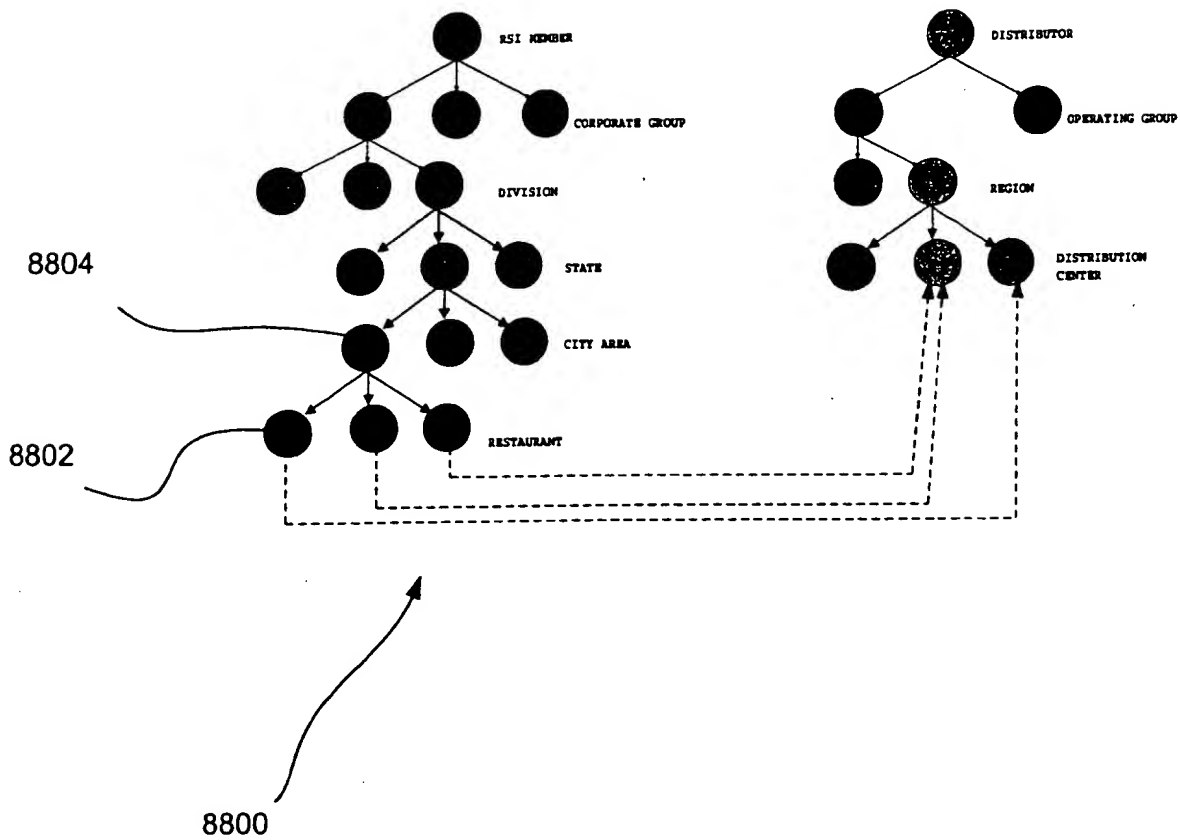


Fig. 88



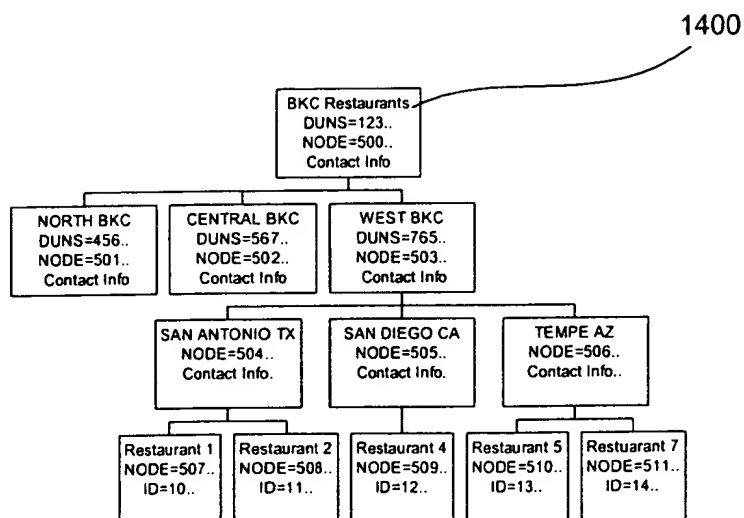
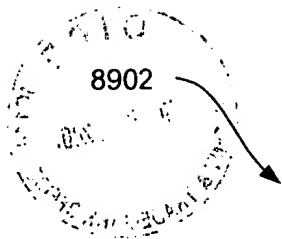


Fig. 89



9000

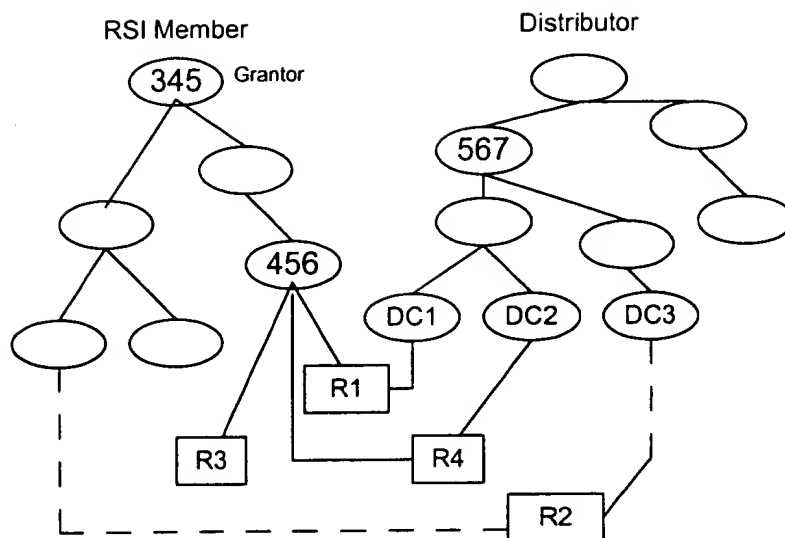
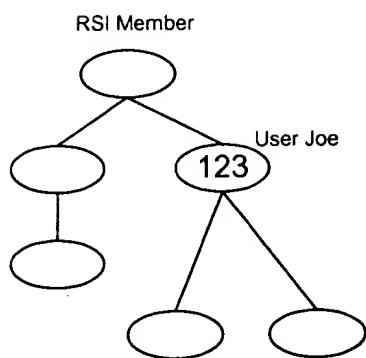


FIG. 90

9100

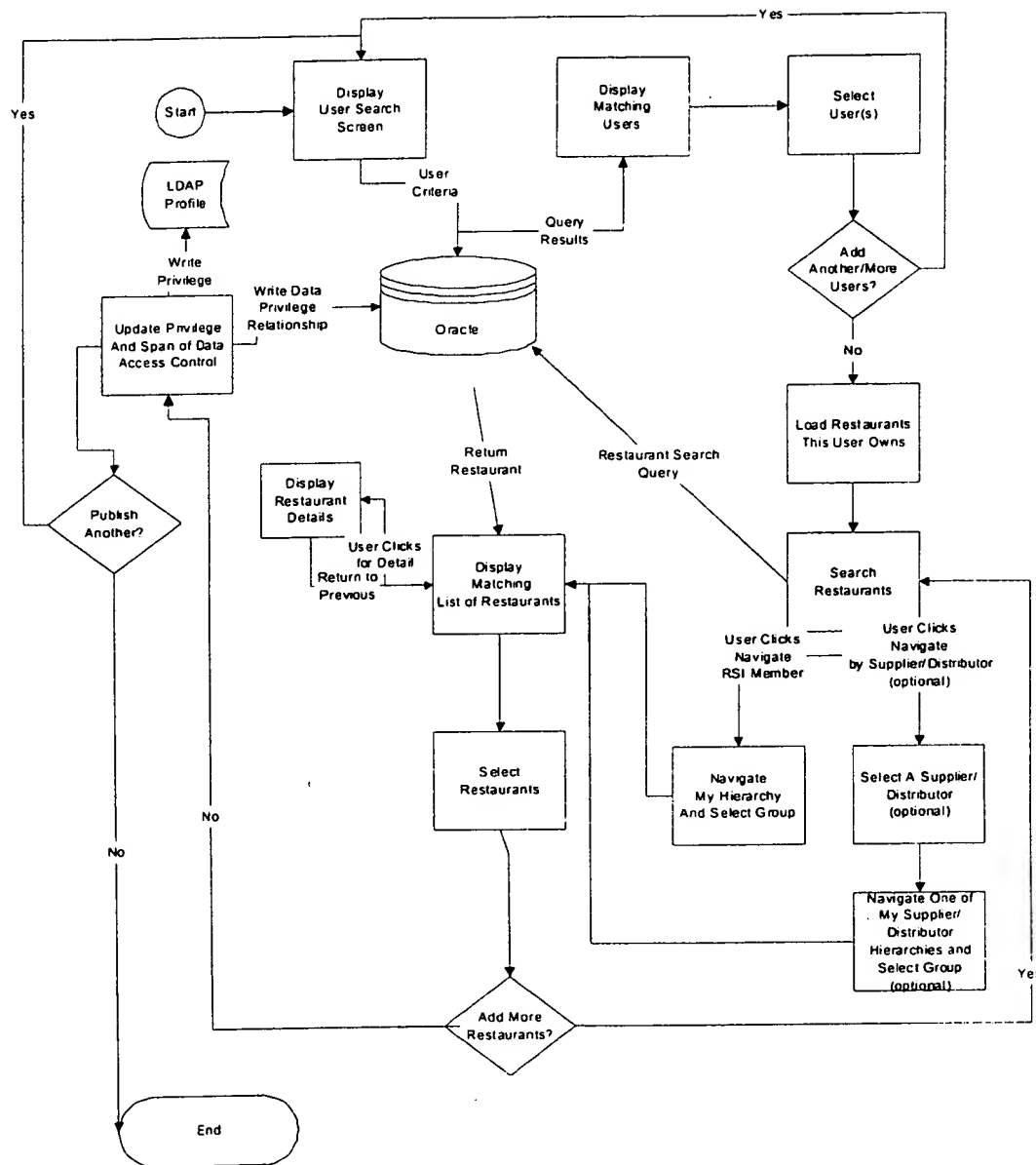
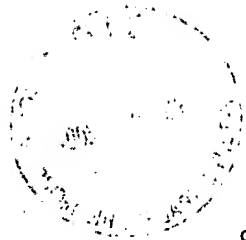
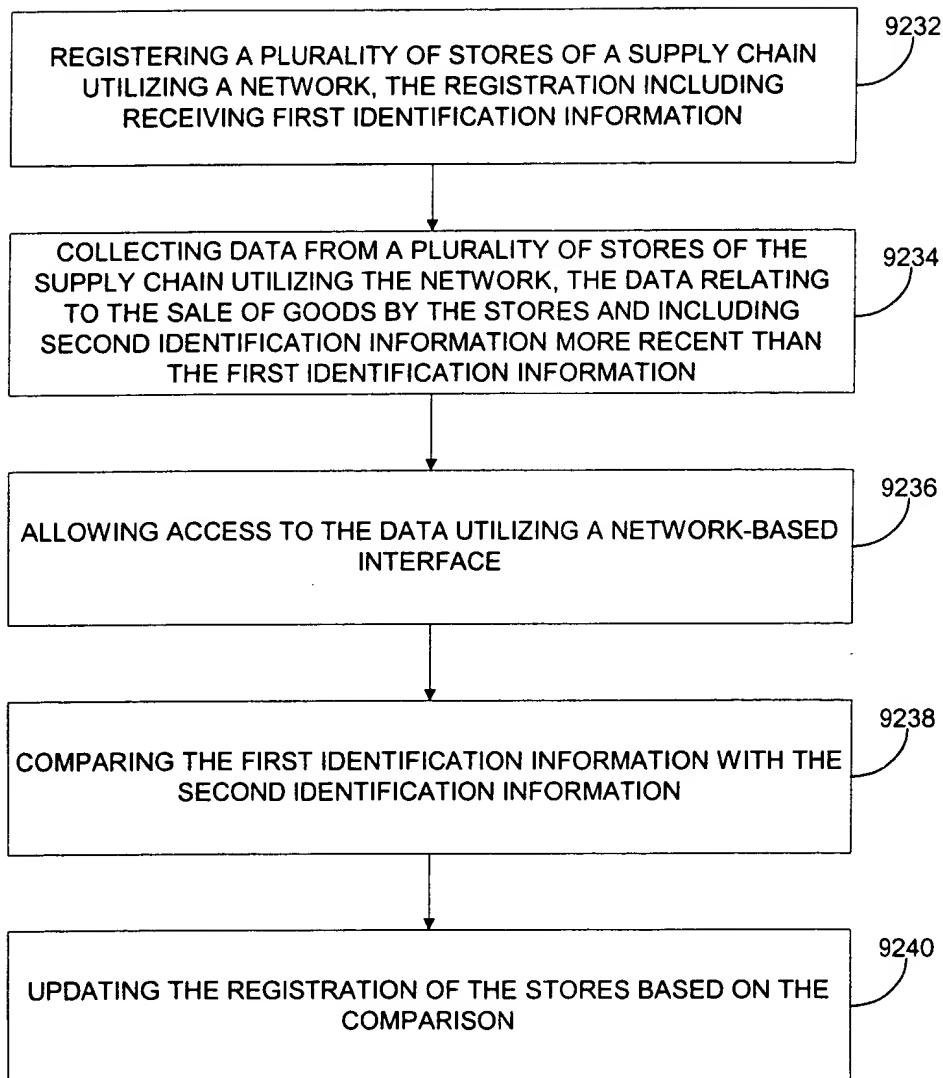


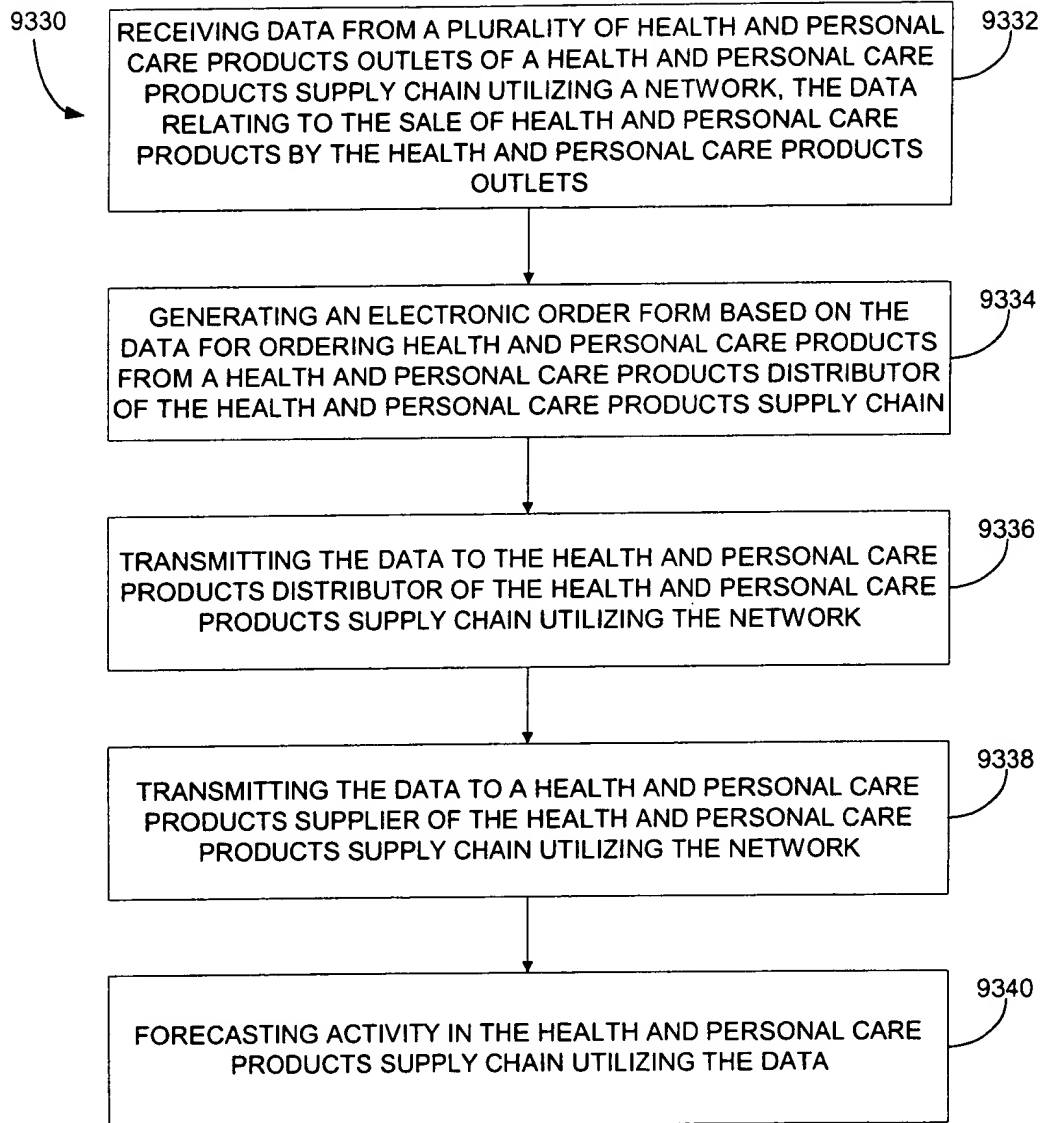
Fig. 91



9230



**FIG. 92**



**FIG. 93**

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS

9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

9440

**FIG. 94**



9530

RECEIVING DATA FROM A PLURALITY OF TRANSPORTATION EQUIPMENT OUTLETS OF A TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF TRANSPORTATION EQUIPMENT BY THE TRANSPORTATION EQUIPMENT OUTLETS

9532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING TRANSPORTATION EQUIPMENT FROM A TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN

9534

TRANSMITTING THE DATA TO THE TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9536

TRANSMITTING THE DATA TO A TRANSPORTATION EQUIPMENT SUPPLIER OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9538

FORECASTING ACTIVITY IN THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE DATA

9540

**FIG. 95**

9630

RECEIVING DATA FROM A PLURALITY OF HOME PRODUCT  
OUTLETS OF A HOME PRODUCT SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF HOME  
PRODUCTS BY THE HOME PRODUCT OUTLETS

9632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING HOME PRODUCTS FROM A HOME PRODUCT  
DISTRIBUTOR OF THE HOME PRODUCT SUPPLY CHAIN

9634

TRANSMITTING THE DATA TO THE HOME PRODUCT DISTRIBUTOR  
OF THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE  
NETWORK

9636

TRANSMITTING THE DATA TO A HOME PRODUCT SUPPLIER OF  
THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

9638

FORECASTING ACTIVITY IN THE HOME PRODUCT SUPPLY CHAIN  
UTILIZING THE DATA

9640

**FIG. 96**



9730

RECEIVING DATA FROM A PLURALITY OF FOOD AND BEVERAGE OUTLETS OF A FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF FOOD AND BEVERAGES BY THE FOOD AND BEVERAGE OUTLETS

9732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING FOOD AND BEVERAGES FROM A FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN

9734

TRANSMITTING THE DATA TO THE FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9736

TRANSMITTING THE DATA TO A FOOD AND BEVERAGE SUPPLIER OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9738

FORECASTING ACTIVITY IN THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE DATA

9740

**FIG. 97**

9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS  
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE  
DATA RELATING TO THE SALE OF MACHINERY BY THE  
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING MACHINERY FROM A MACHINERY  
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF  
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE  
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

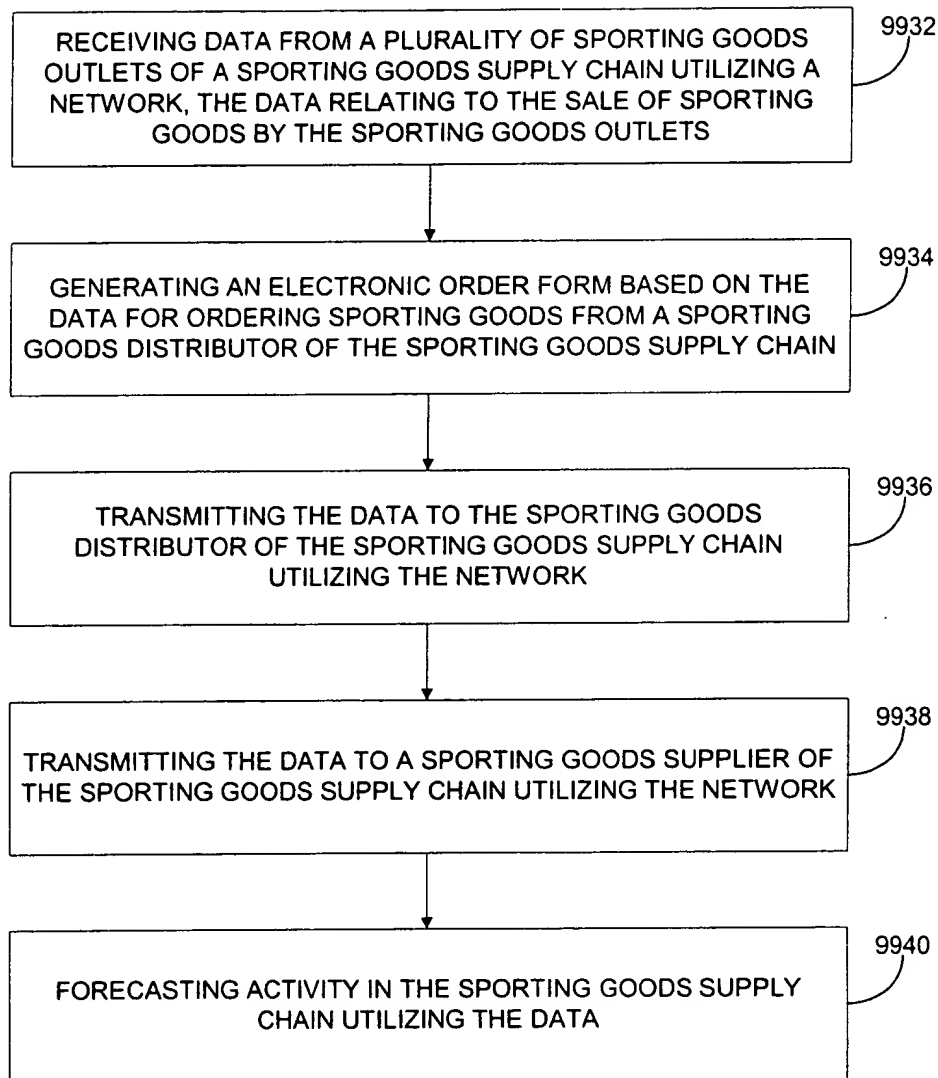
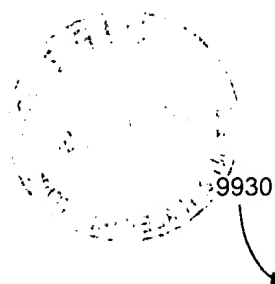
9838

FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN  
UTILIZING THE DATA

9840

**FIG. 98**

FIG. 99



**FIG. 99**



10030

RECEIVING DATA FROM A PLURALITY OF CHEMICAL OUTLETS OF A CHEMICAL SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CHEMICALS BY THE CHEMICAL OUTLETS

10032

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CHEMICALS FROM A CHEMICAL DISTRIBUTOR OF THE CHEMICAL SUPPLY CHAIN

10034

TRANSMITTING THE DATA TO THE CHEMICAL DISTRIBUTOR OF THE CHEMICAL SUPPLY CHAIN UTILIZING THE NETWORK

10036

TRANSMITTING THE DATA TO A CHEMICAL SUPPLIER OF THE CHEMICAL SUPPLY CHAIN UTILIZING THE NETWORK

10038

FORECASTING ACTIVITY IN THE CHEMICAL SUPPLY CHAIN UTILIZING THE DATA

10040

**FIG. 100**



10130

RECEIVING DATA FROM A PLURALITY OF DEPARTMENT STORE OUTLETS OF A DEPARTMENT STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF DEPARTMENT STORE PRODUCTS BY THE DEPARTMENT STORE OUTLETS

10132

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING DEPARTMENT STORE PRODUCTS FROM A DEPARTMENT STORE DISTRIBUTOR OF THE DEPARTMENT STORE SUPPLY CHAIN

10134

TRANSMITTING THE DATA TO THE DEPARTMENT STORE DISTRIBUTOR OF THE DEPARTMENT STORE SUPPLY CHAIN UTILIZING THE NETWORK

10136

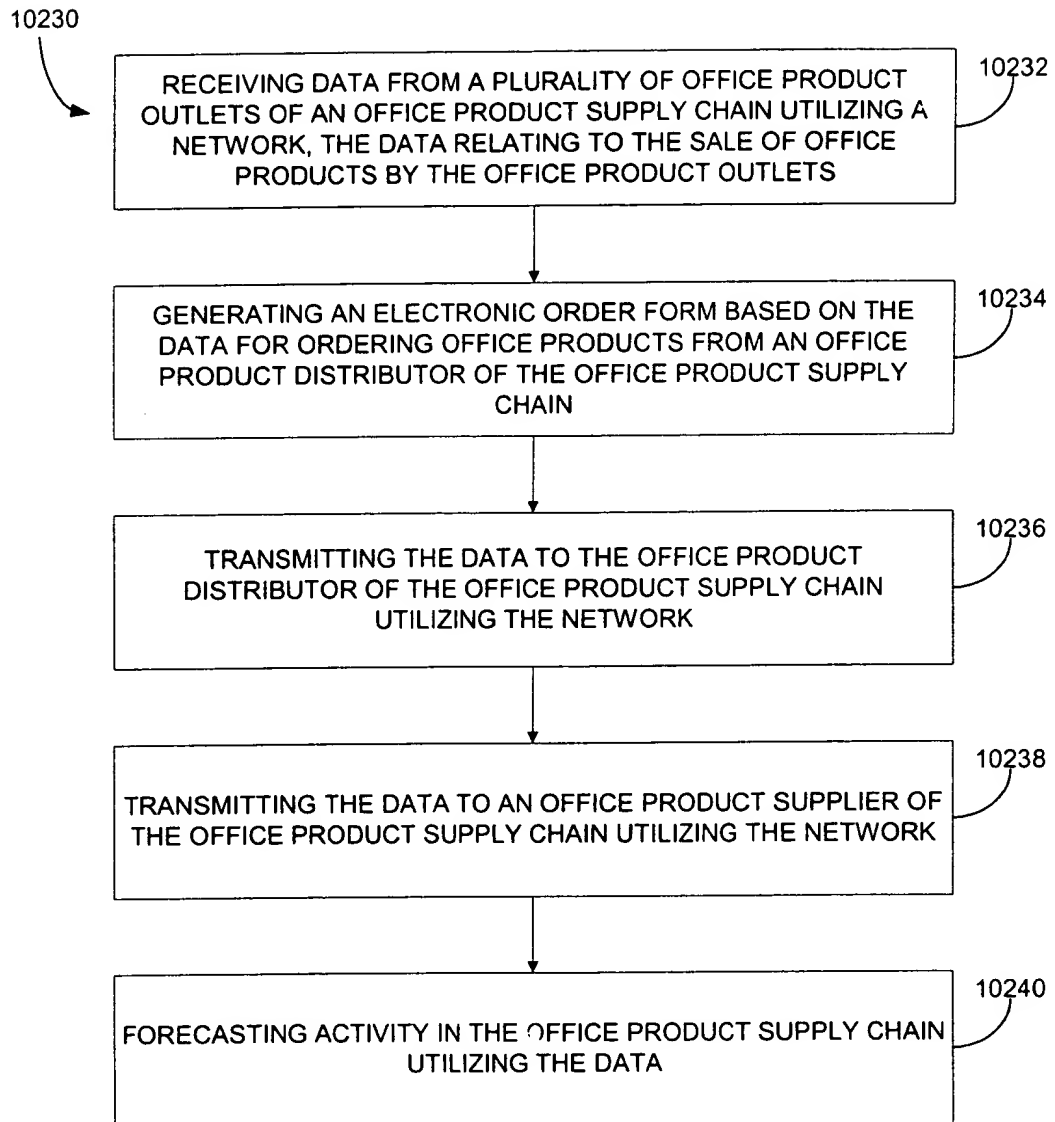
TRANSMITTING THE DATA TO A DEPARTMENT STORE SUPPLIER OF THE DEPARTMENT STORE SUPPLY CHAIN UTILIZING THE NETWORK

10138

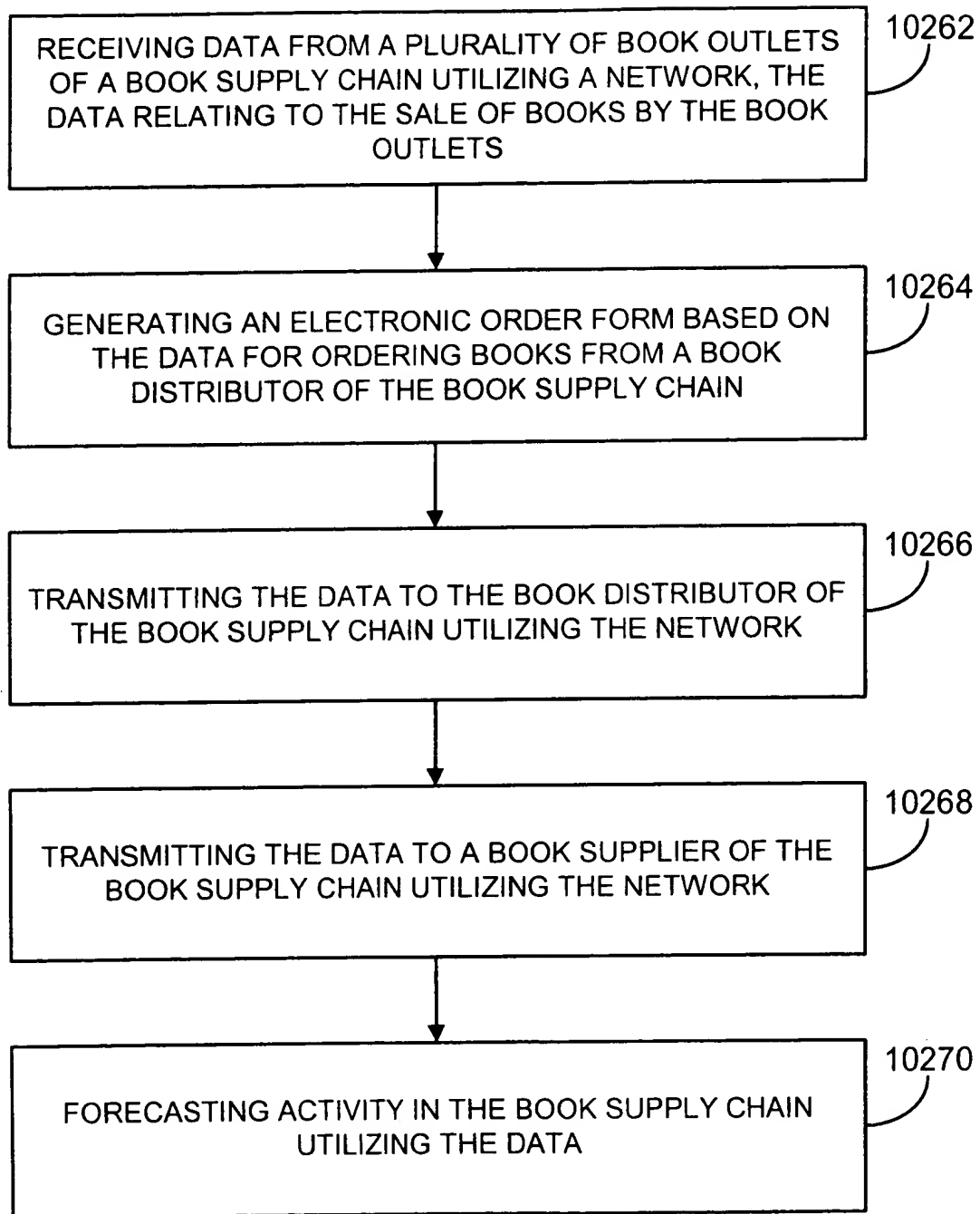
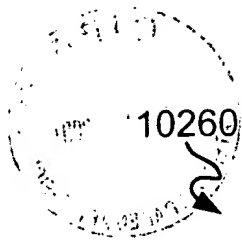
FORECASTING ACTIVITY IN THE DEPARTMENT STORE SUPPLY CHAIN UTILIZING THE DATA

10140

**FIG. 101**



**FIG. 102A**



**FIG. 102B**

10330

RECEIVING DATA FROM A PLURALITY OF GAS STATION OUTLETS OF A GAS STATION SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GAS STATION GOODS AND SERVICES BY THE GAS STATION OUTLETS

10332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GAS STATION GOODS AND SERVICES FROM A GAS STATION DISTRIBUTOR OF THE GAS STATION SUPPLY CHAIN

10334

TRANSMITTING THE DATA TO THE GAS STATION DISTRIBUTOR OF THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10336

TRANSMITTING THE DATA TO A GAS STATION SUPPLIER OF THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10338

FORECASTING ACTIVITY IN THE GAS STATION SUPPLY CHAIN UTILIZING THE DATA

10340

**FIG. 103**



10430

RECEIVING DATA FROM A PLURALITY OF CONVENIENCE STORE OUTLETS OF AN CONVENIENCE STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CONVENIENCE STORE PRODUCTS AND SERVICES BY THE CONVENIENCE STORE OUTLETS

10432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CONVENIENCE STORE PRODUCTS AND SERVICES FROM AN CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN

10434

TRANSMITTING THE DATA TO THE CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10436

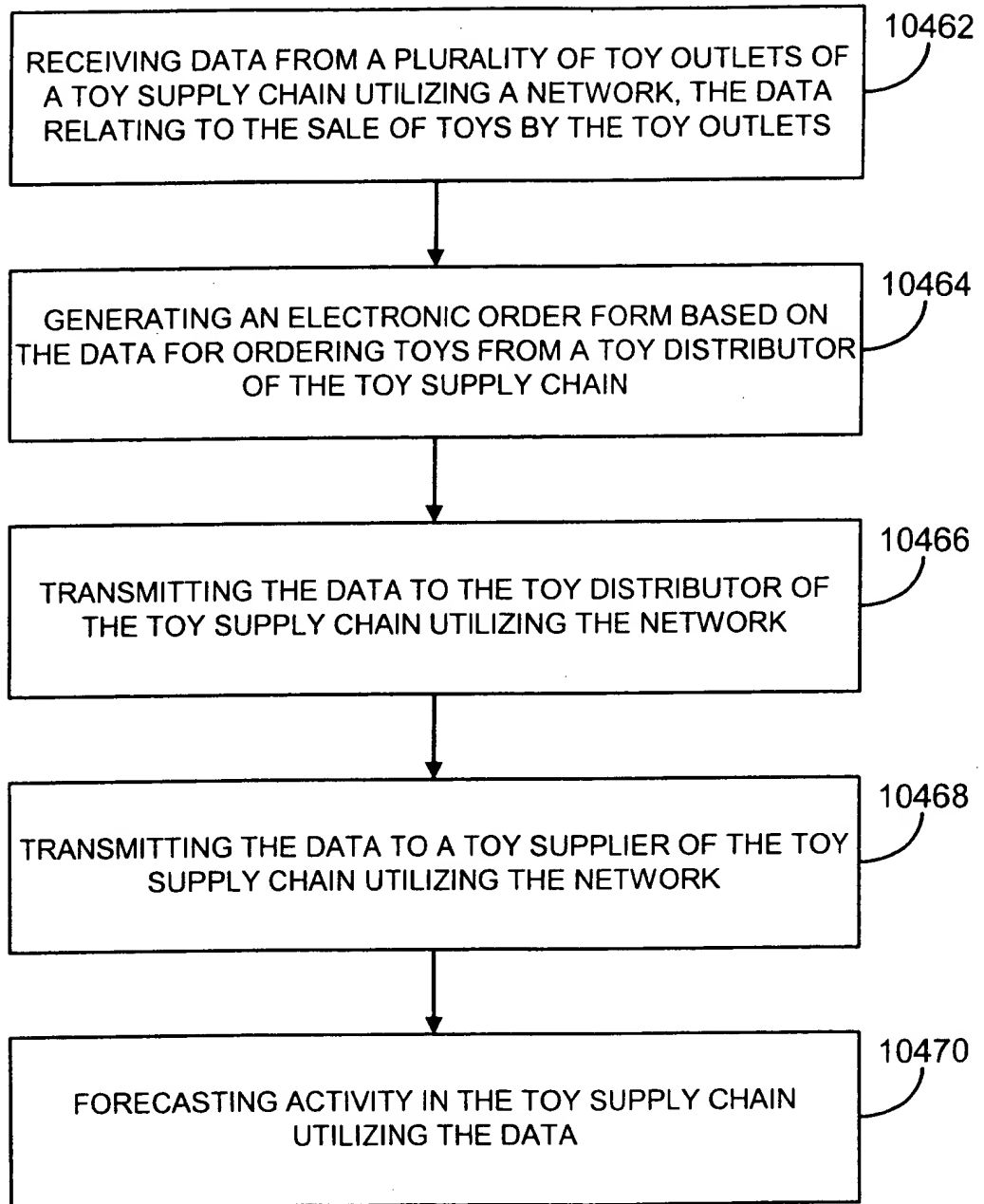
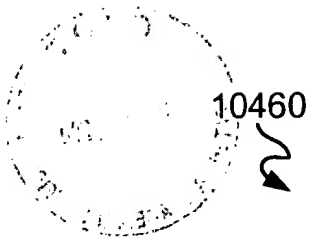
TRANSMITTING THE DATA TO AN CONVENIENCE STORE SUPPLIER OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10438

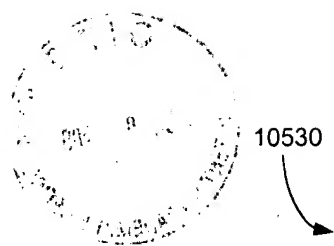
FORECASTING ACTIVITY IN THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE DATA

10440

**FIG. 104A**



**FIG. 104B**



10530

RECEIVING DATA FROM A PLURALITY OF ENTERTAINMENT MEDIA  
OUTLETS OF AN ENTERTAINMENT MEDIA SUPPLY CHAIN  
UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF  
ENTERTAINMENT MEDIA BY THE ENTERTAINMENT MEDIA  
OUTLETS

10532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING ENTERTAINMENT MEDIA FROM AN  
ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT  
MEDIA SUPPLY CHAIN

10534

TRANSMITTING THE DATA TO THE ENTERTAINMENT MEDIA  
DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN  
UTILIZING THE NETWORK

10536

TRANSMITTING THE DATA TO AN ENTERTAINMENT MEDIA  
SUPPLIER OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN  
UTILIZING THE NETWORK

10538

FORECASTING ACTIVITY IN THE ENTERTAINMENT MEDIA SUPPLY  
CHAIN UTILIZING THE DATA

10540

**FIG. 105**

10630

RECEIVING DATA FROM A PLURALITY OF ACCOMMODATION  
OUTLETS OF AN ACCOMMODATION SUPPLY CHAIN UTILIZING A  
NETWORK, THE DATA RELATING TO THE SALE OF  
ACCOMMODATION PRODUCTS AND SERVICES BY THE  
ACCOMMODATION OUTLETS

10632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE  
DATA FOR ORDERING ACCOMMODATION PRODUCTS AND  
SERVICES FROM AN ACCOMMODATION DISTRIBUTOR OF THE  
ACCOMMODATION SUPPLY CHAIN

10634

TRANSMITTING THE DATA TO THE ACCOMMODATION  
DISTRIBUTOR OF THE ACCOMMODATION SUPPLY CHAIN  
UTILIZING THE NETWORK

10636

TRANSMITTING THE DATA TO AN ACCOMMODATION SUPPLIER OF  
THE ACCOMMODATION SUPPLY CHAIN UTILIZING THE NETWORK

10638

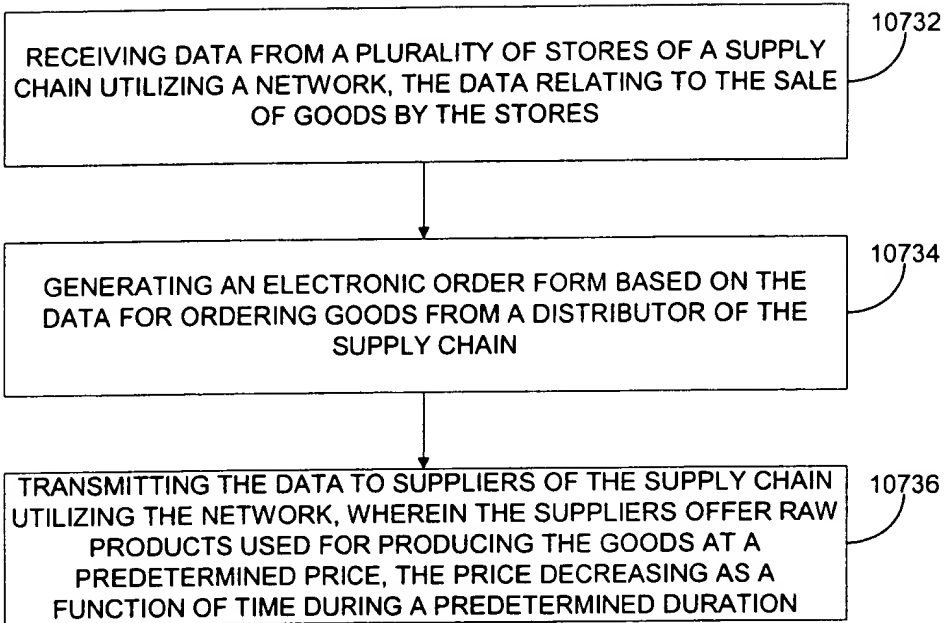
FORECASTING ACTIVITY IN THE ACCOMMODATION SUPPLY CHAIN  
UTILIZING THE DATA

10640

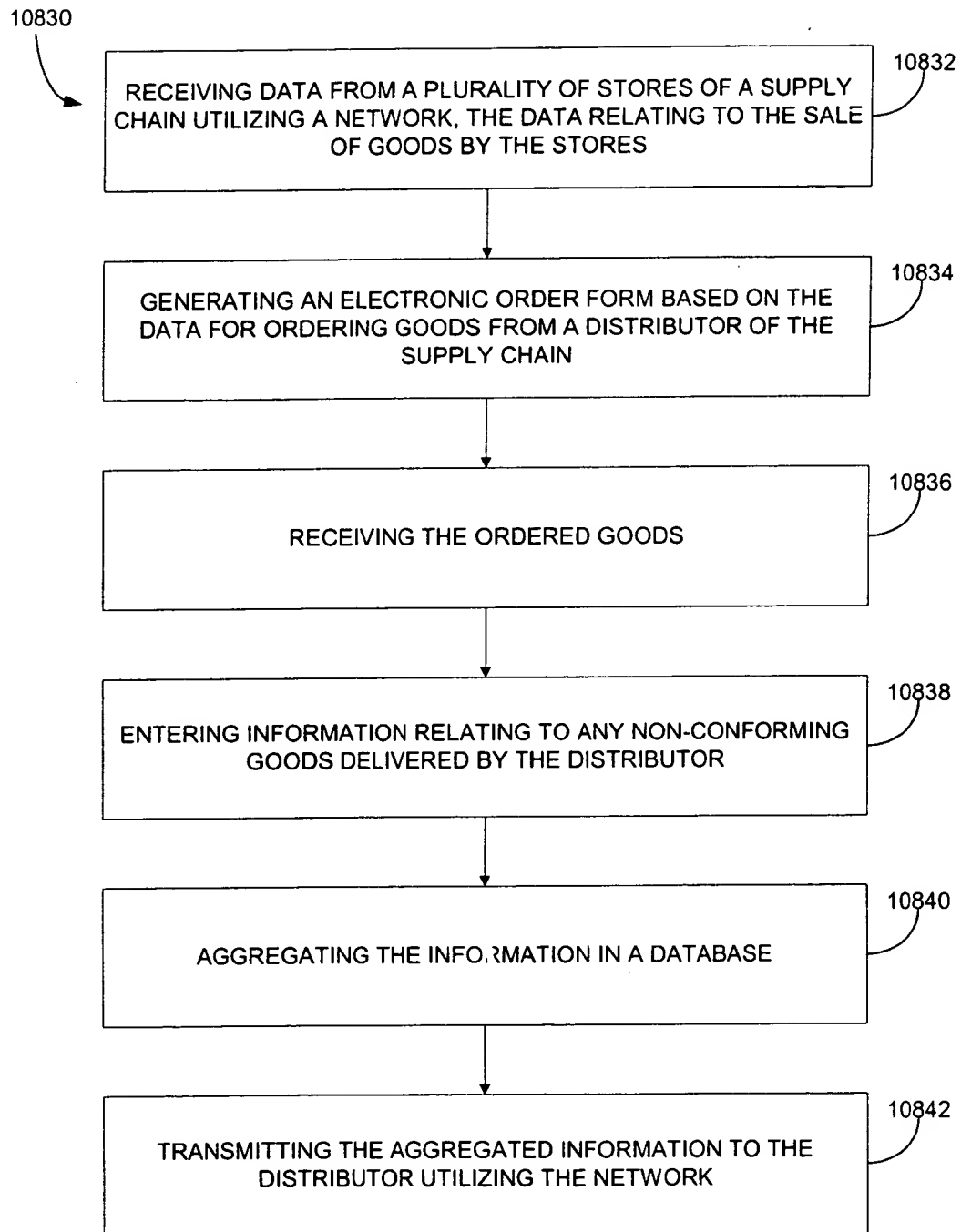
**FIG. 106**



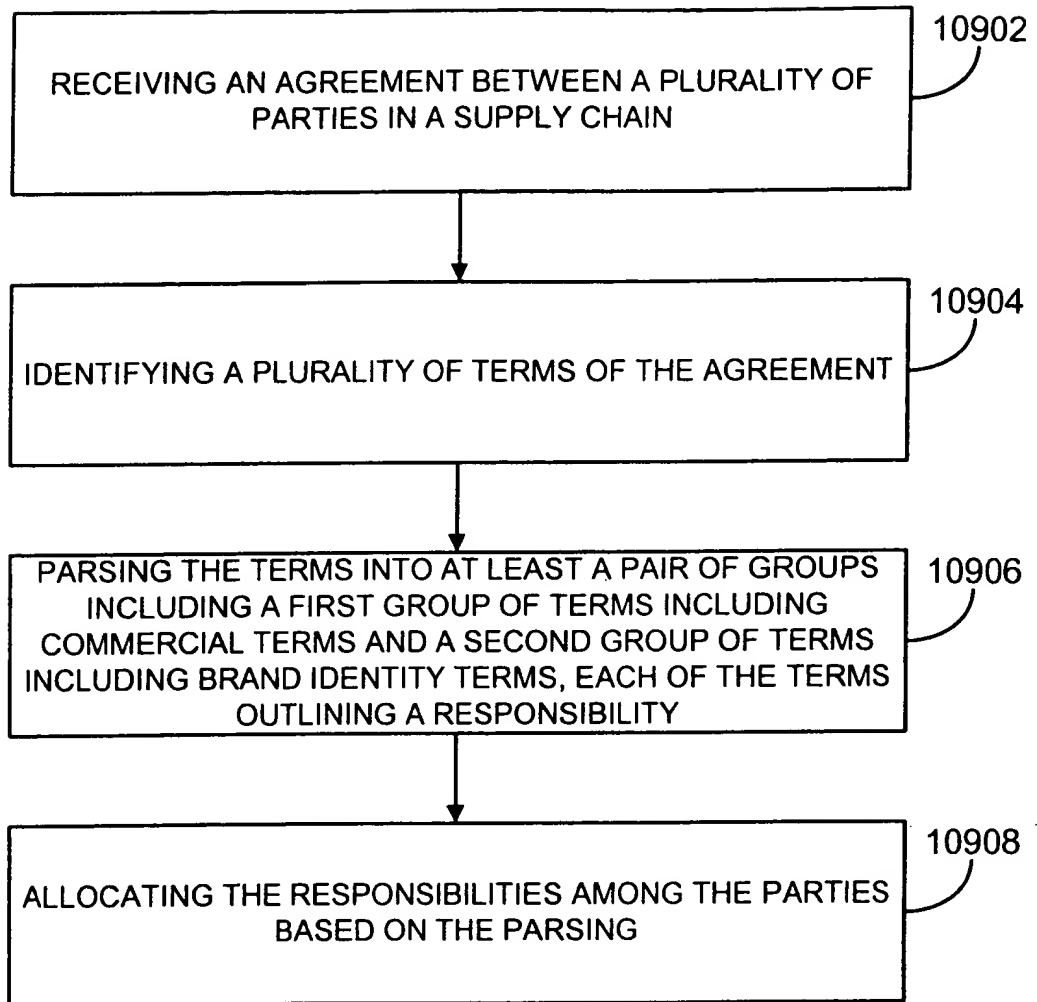
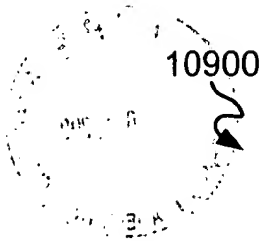
10730



**FIG. 107**

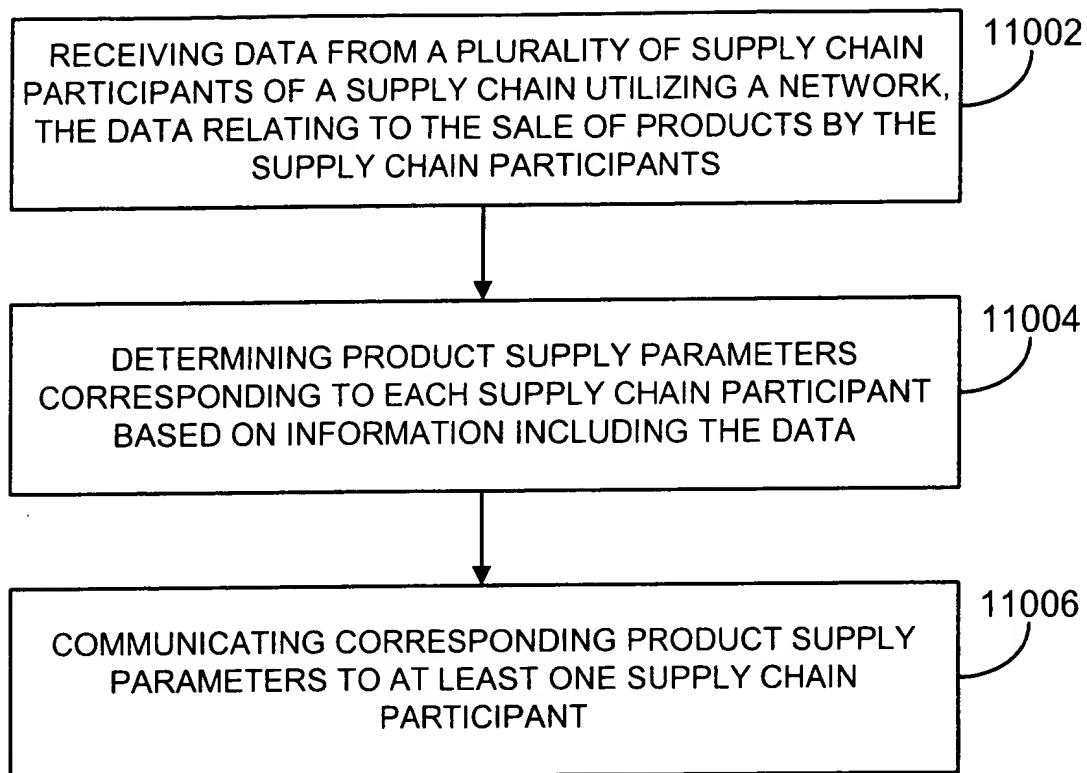


**FIG. 108**



**FIG. 109**

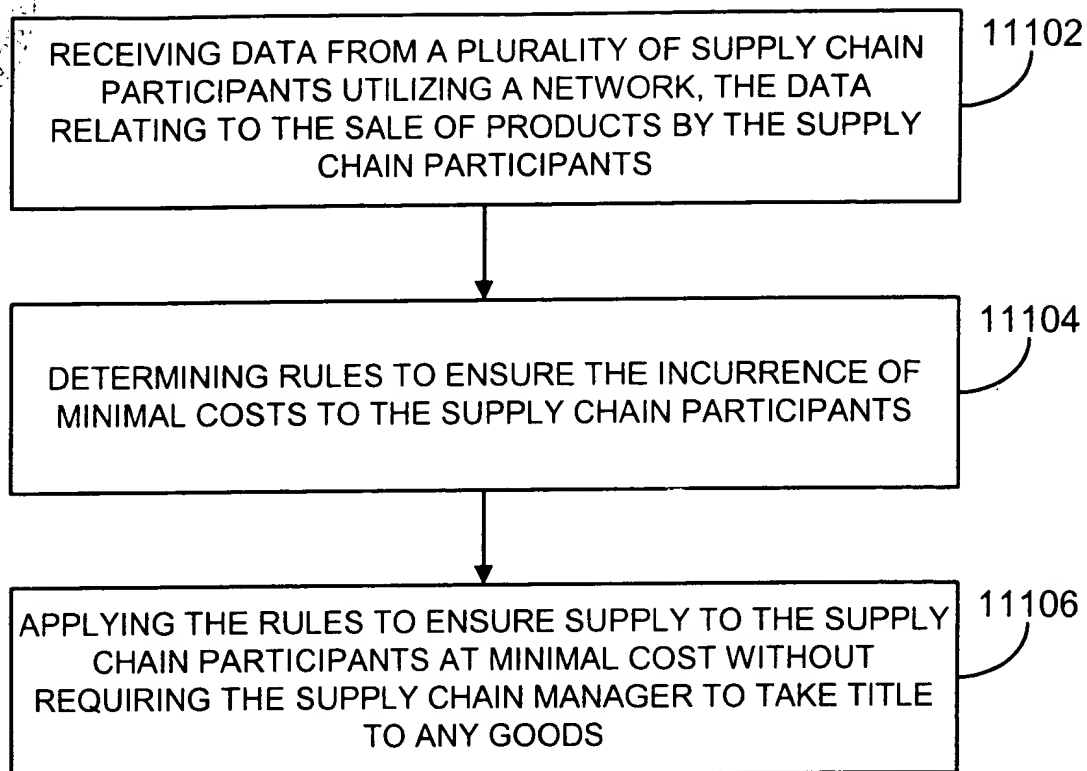
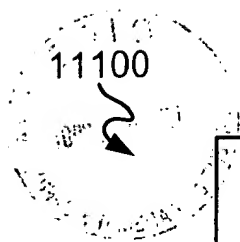
11000



**FIG. 110**

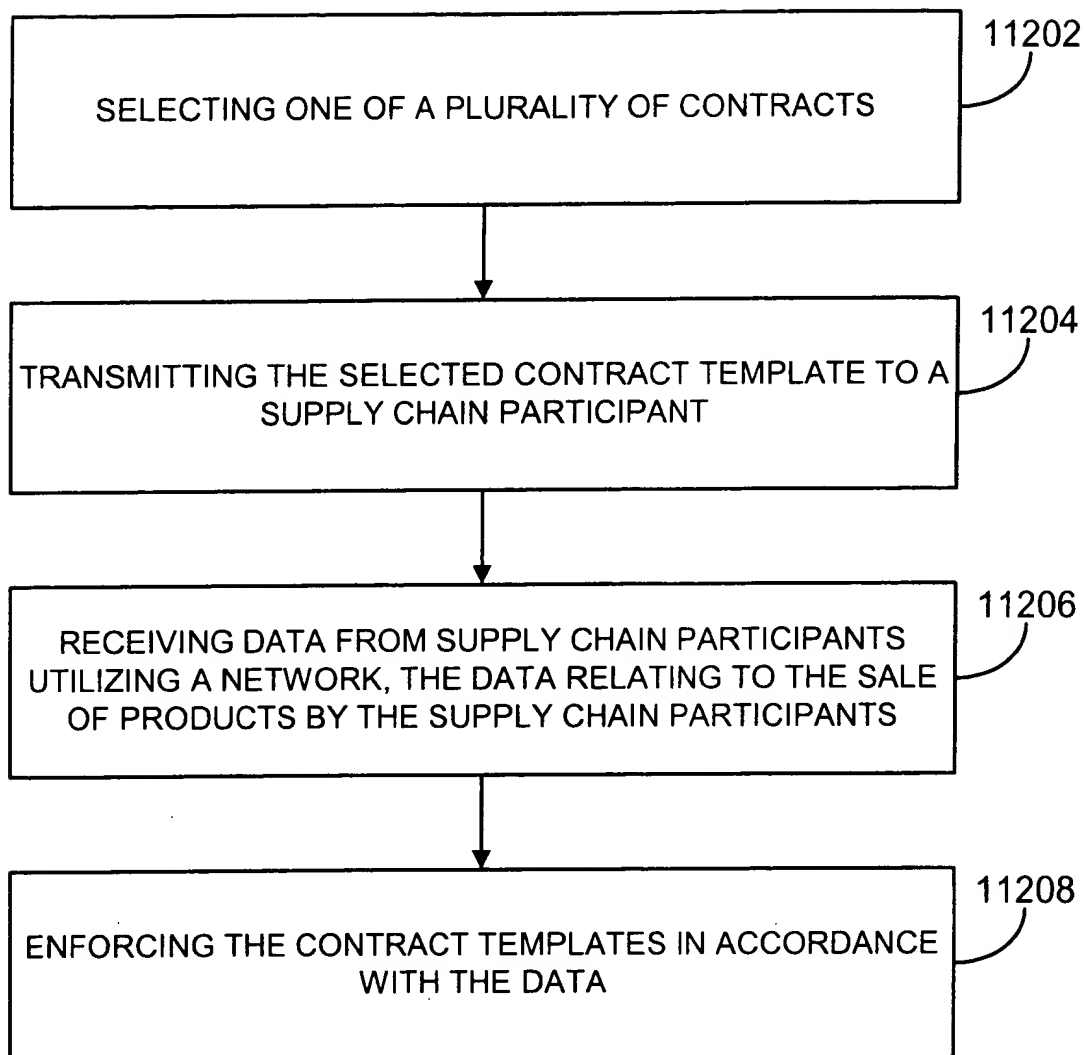
[illegible]



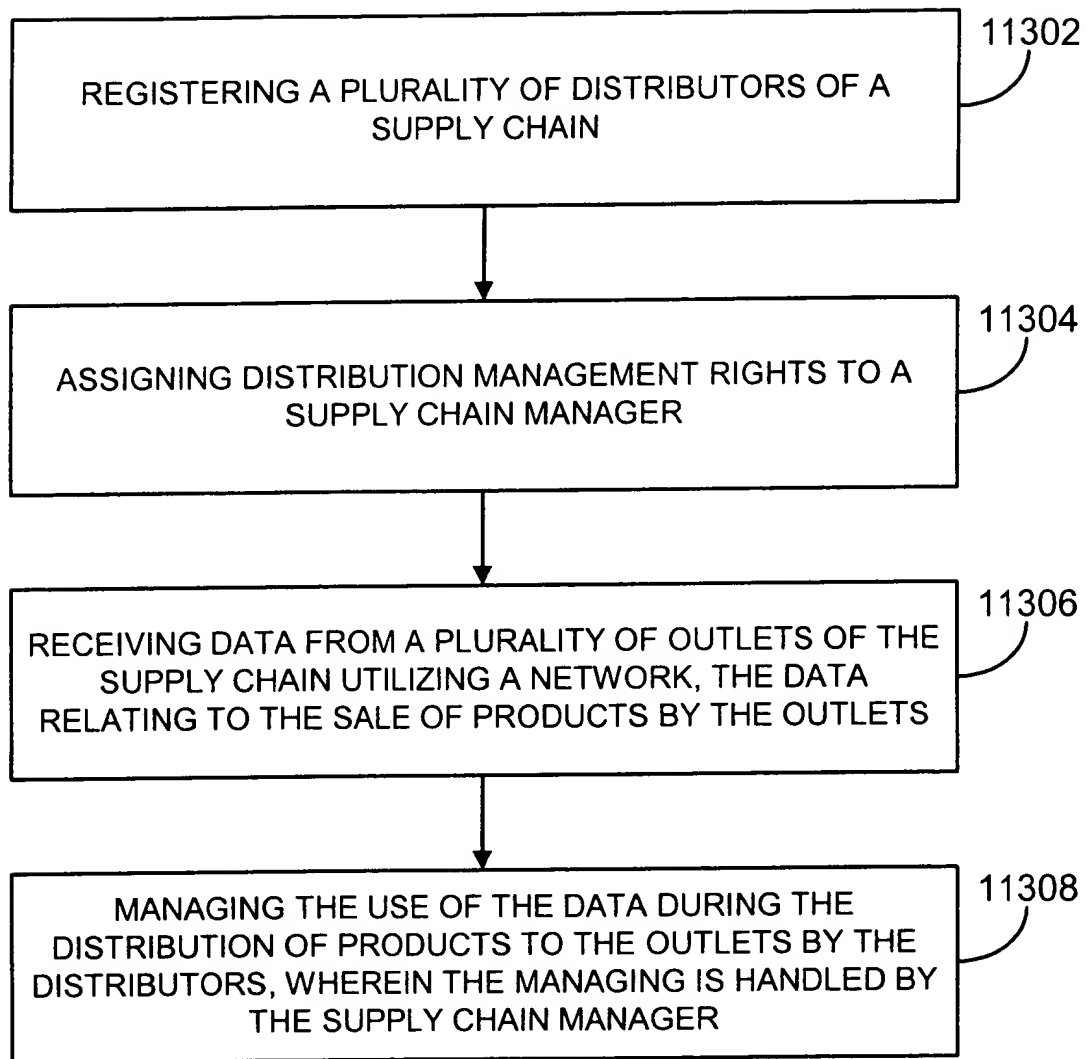


**FIG. 111**

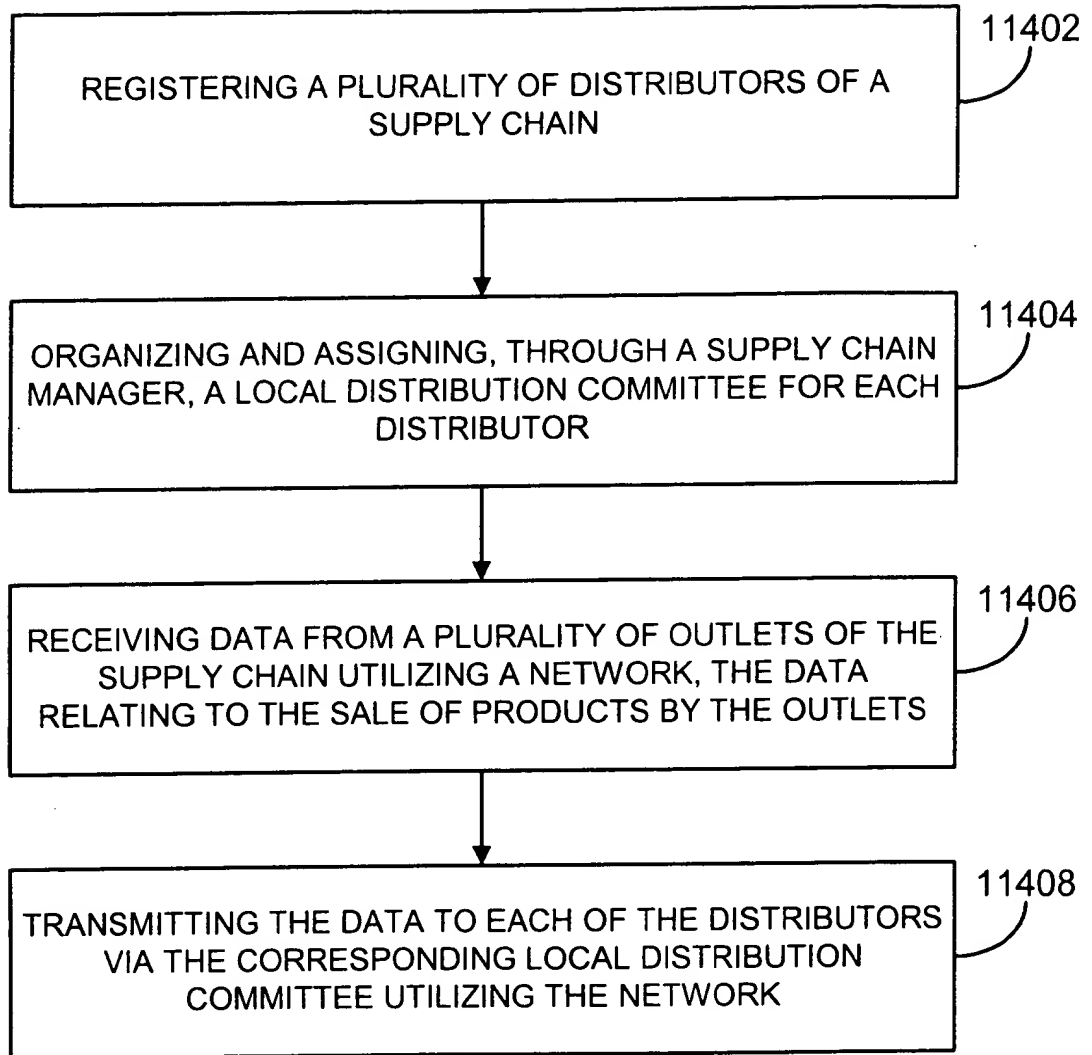
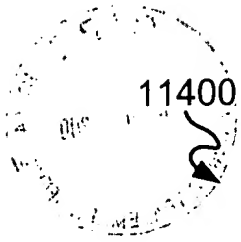
11100 11102 11104 11106



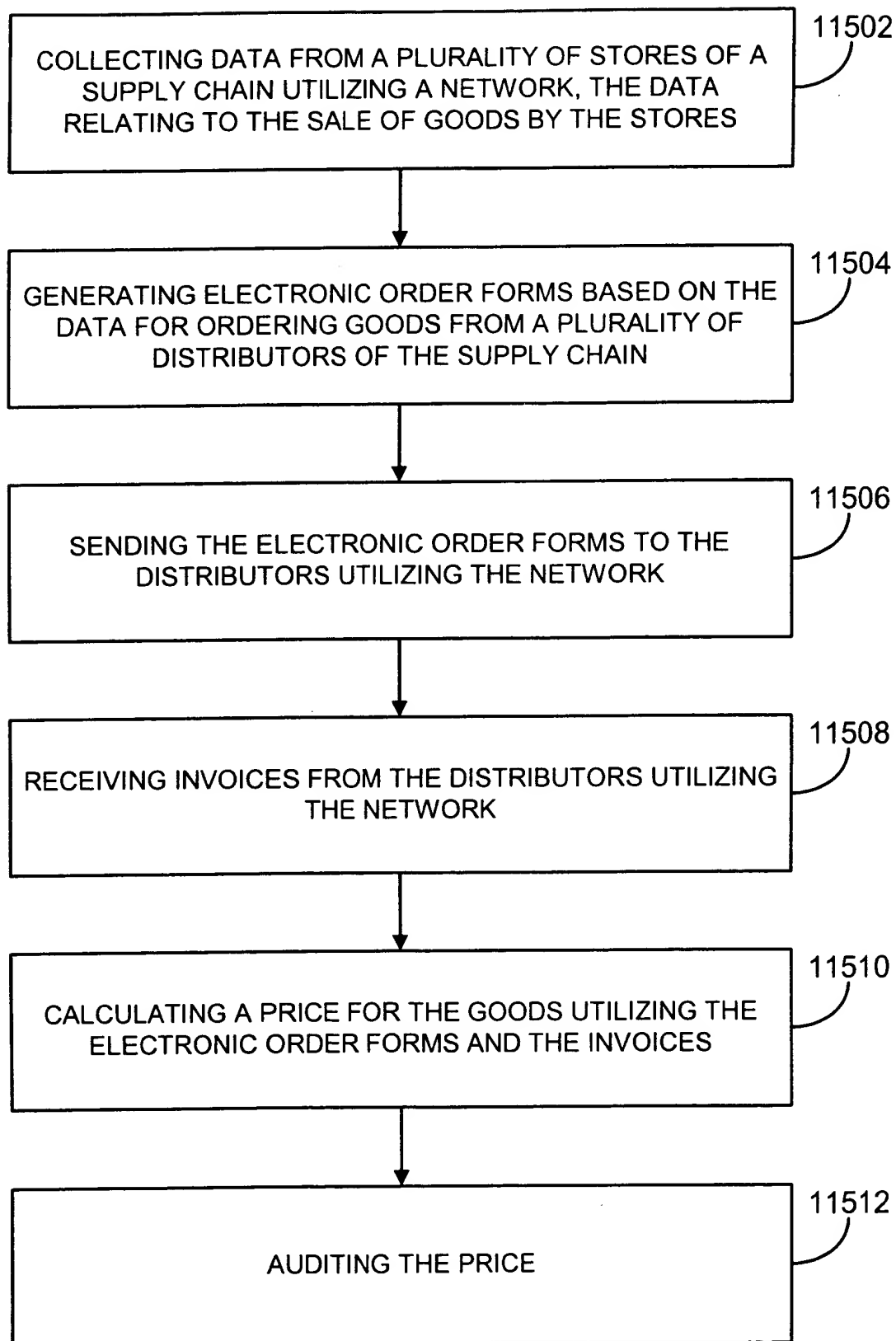
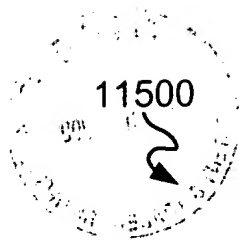
**FIG. 112**



**FIG. 113**

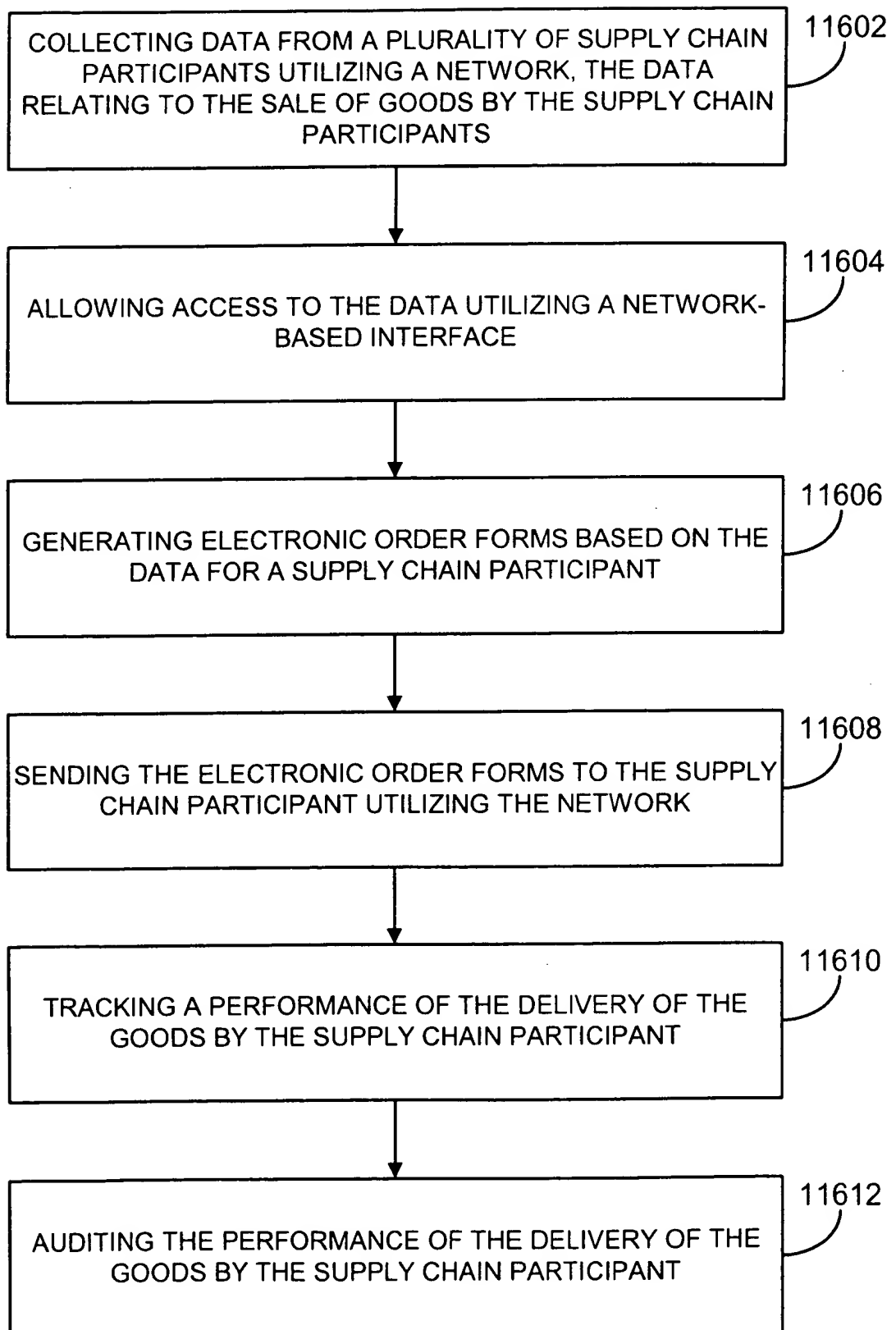


**FIG. 114**

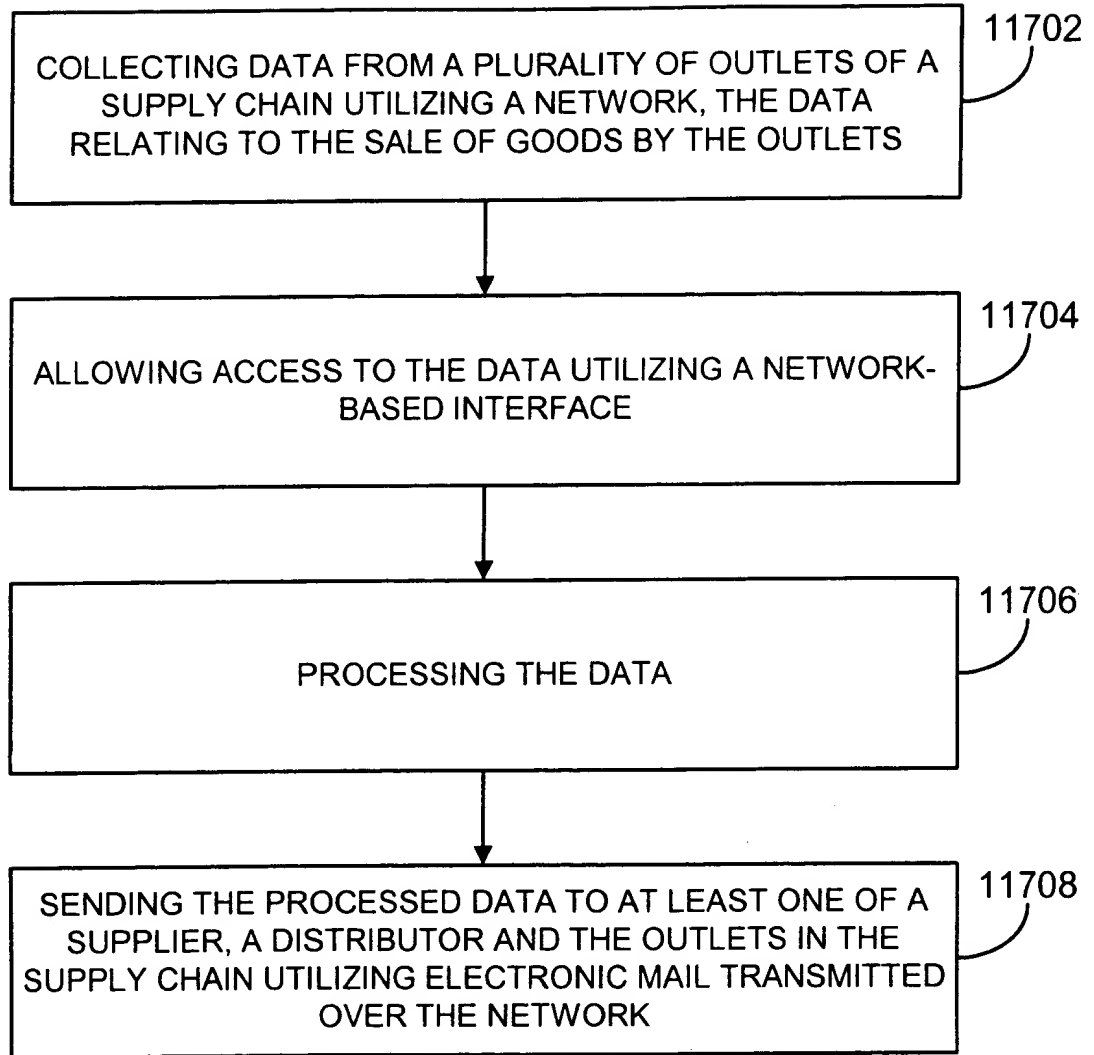


**FIG. 115**

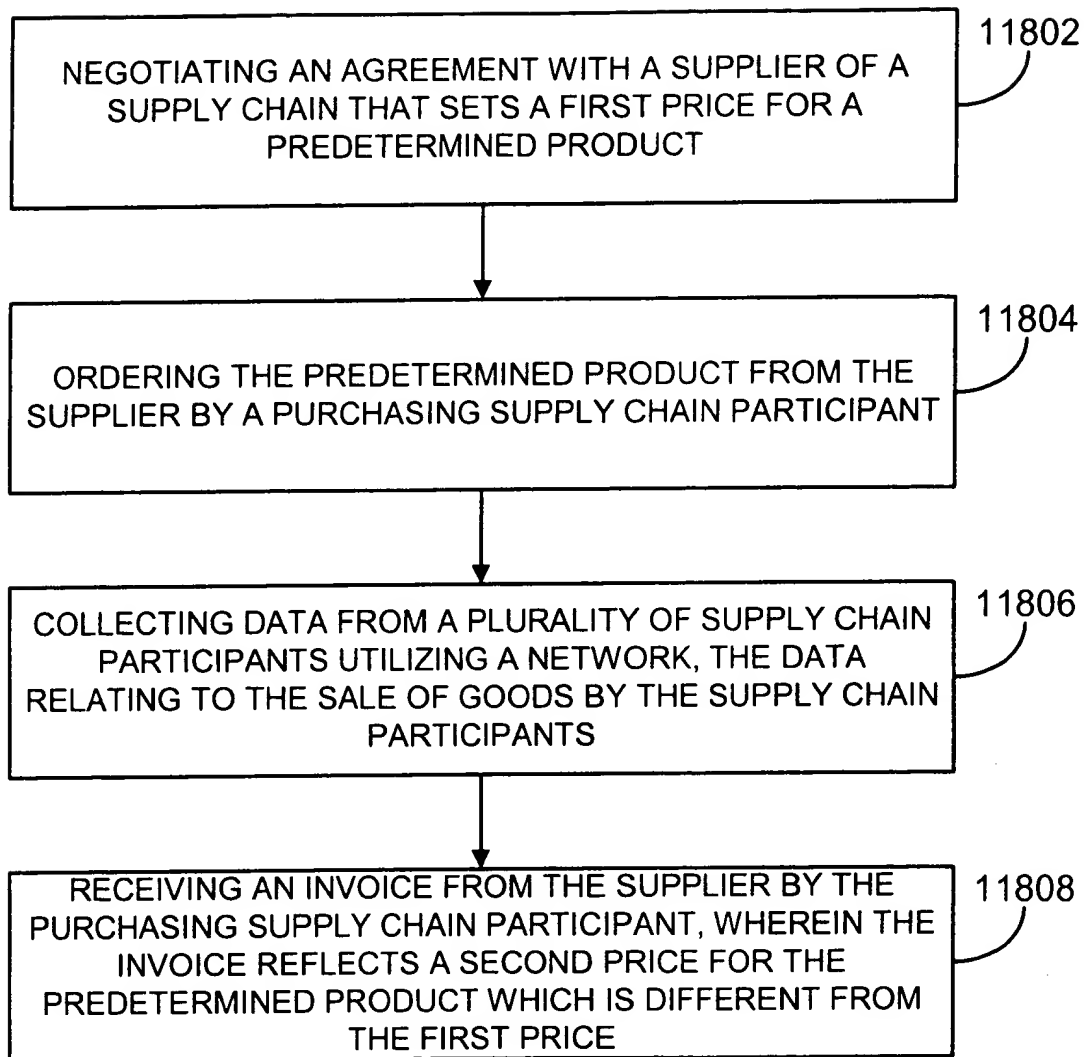
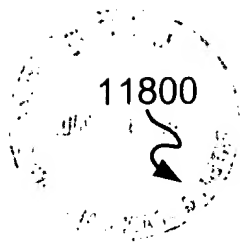
11600



**FIG. 116**

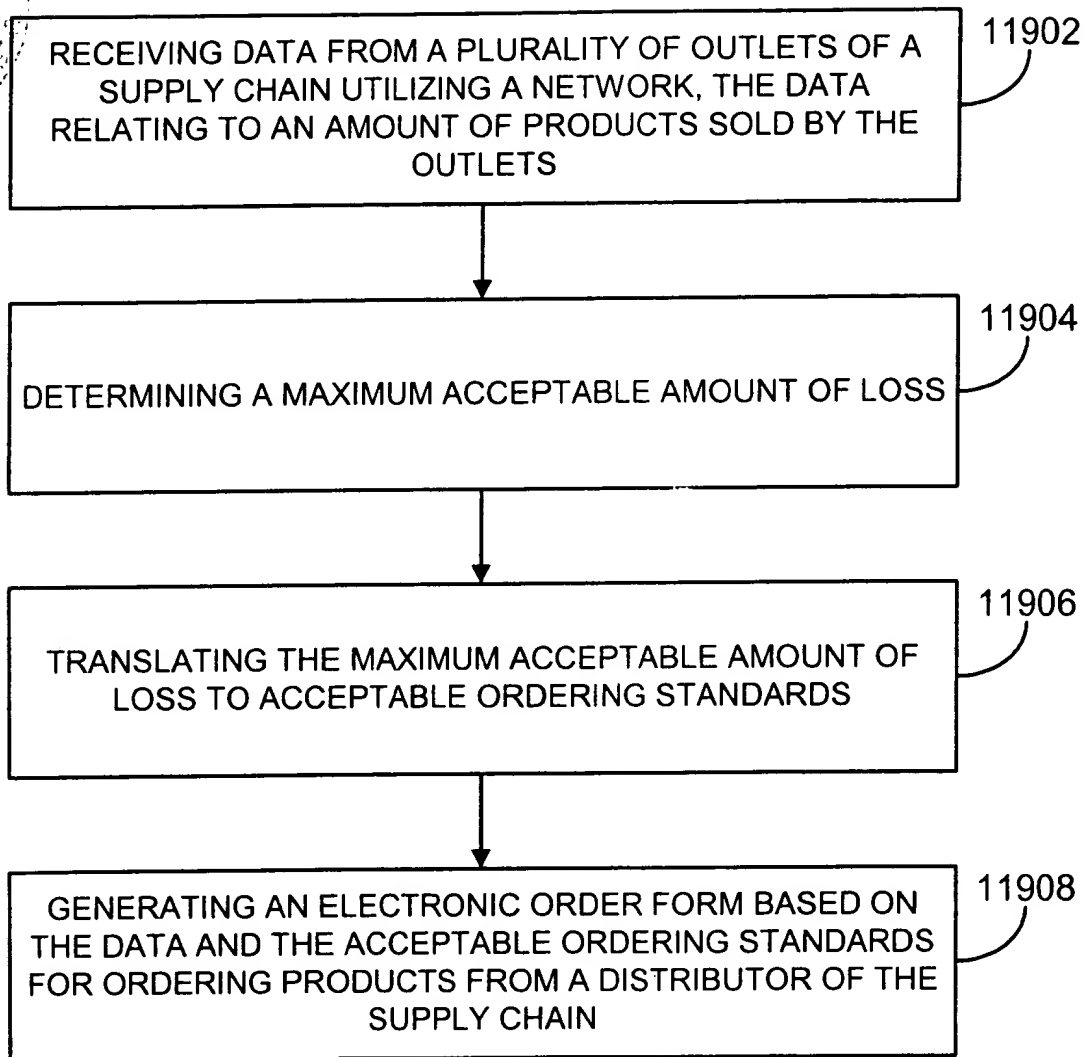
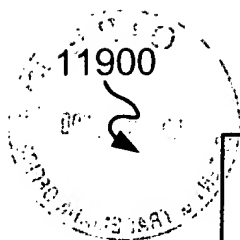


**FIG. 117**



**FIG. 118**





**FIG. 119**



12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE  
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,  
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK  
BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF  
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

**FIG. 121**

12200

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A  
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA  
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12202

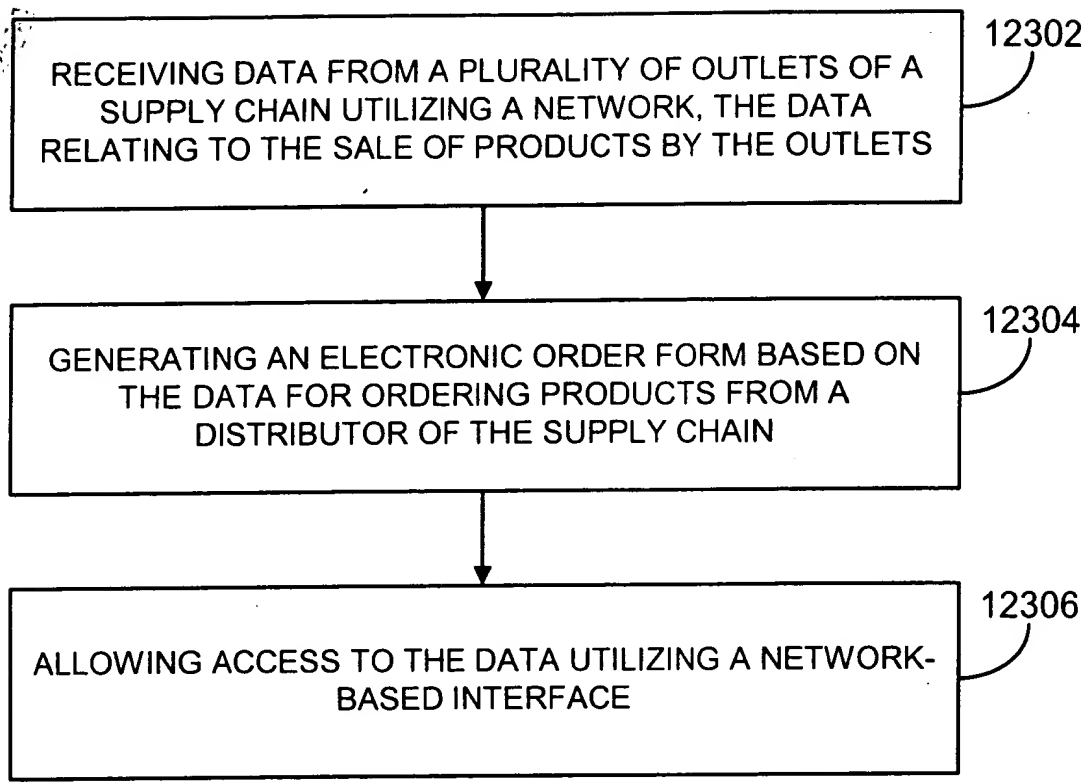
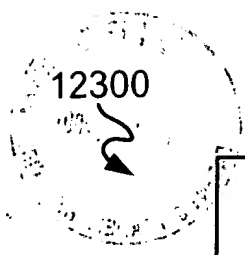
GENERATING AN ELECTRONIC ORDER FORM BASED ON  
THE DATA FOR ORDERING PRODUCTS FROM A  
DISTRIBUTOR OF THE SUPPLY CHAIN

12204

PROVIDING ACCESS TO THE DATA UTILIZING A NETWORK-  
BASED INTERFACE EQUIPPED TO HANDLE SECURE  
SOCKETS LAYER (SSL) PROTOCOL

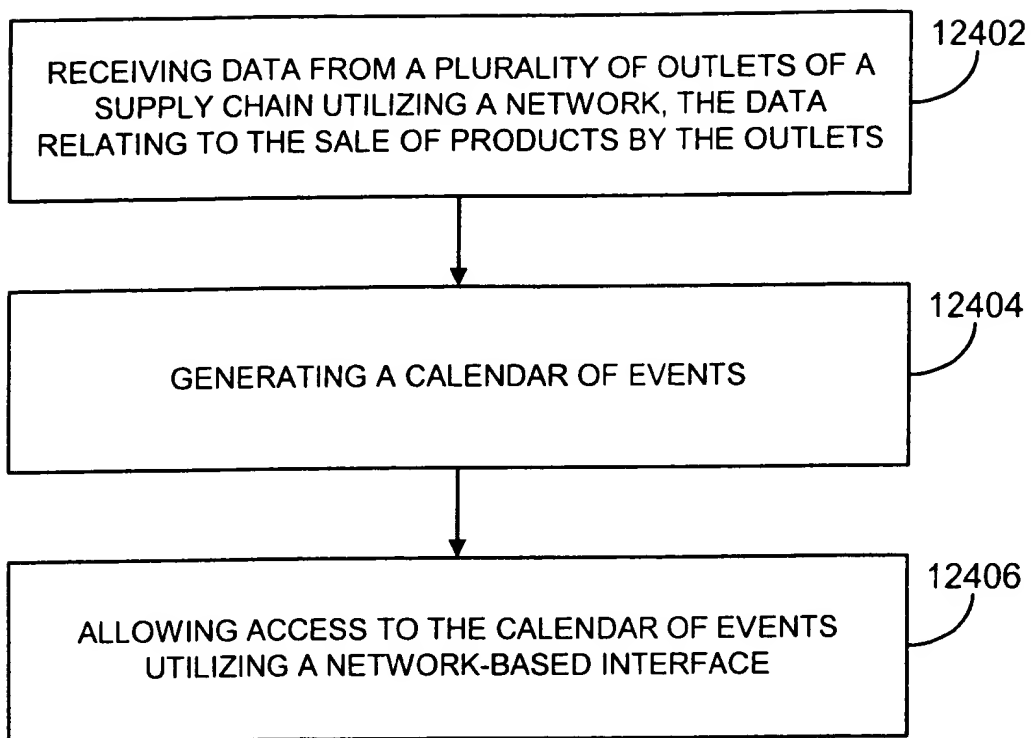
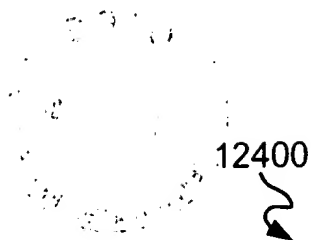
12206

**FIG. 122**



**FIG. 123**

FIG. 123



**FIG. 124**

FIG. 124



12500

12502

A screenshot of a software interface showing a menu bar with the following items: Supply, Patronage, Sales/Inv, Utilities, and Window. The 'Supply' menu is open, displaying a list of options: Supplier, Supplier Site, Distributor, and DC. To the right of the menu, there are three buttons: 'Least Cost' and 'Contract'. Below the menu, there is a field labeled 'Item' and a button labeled 'Items ...'.

FIG. 125

12600

12602

A screenshot of a toolbar containing three buttons labeled 'Sort', 'Print', and 'New'.

FIG. 126

12700

12702

A screenshot of a data entry form with the following fields and controls:

- Item Desc:** A text input field.
- Item Number:** A text input field.
- Product Cat Code:** A dropdown menu.
- Status Code:** A dropdown menu with 'Active' selected.
- Item Rank:** A dropdown menu.

FIG. 127

12800

12800



### Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128



12900



FIG. 129

13000

<b>Supplier Item Desc:</b>		<b>Item No:</b>	
<b>Current:</b>	<input checked="" type="radio"/> Yes <input type="radio"/> No	<b>Tie Qty:</b>	
<b>Items per Case:</b>	5000	<b>High Qty:</b>	
<b>Innerpack Contents:</b>	5/1000	<b>Cases Per Pallet:</b>	
<b>Item Size:</b>		<b>Stacking Allowed:</b>	
<b>Case Length:</b>		<b>Universal Product Code:</b>	
<b>Case Width:</b>		<b>Cases Per Truckload:</b>	1350
<b>Case Depth:</b>		<b>Net Weight:</b>	39.00
<b>Case Dimension U/M:</b>	INCH(S)	<b>Gross Weight:</b>	39.00
<b>Item Cube:</b>	0.95 CUBIC FEET	<b>Weight U/M:</b>	POUND(S)
<b>Item Shelf Life:</b>		<b>Bar Code:</b>	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

<b>Site Information</b>	<b>Site Id:</b> 17355	<b>Site Role:</b> FOB Shipping Point
<b>Site Name:</b>	TYSON FOODS - NEW HOLLAND, PA	

13102

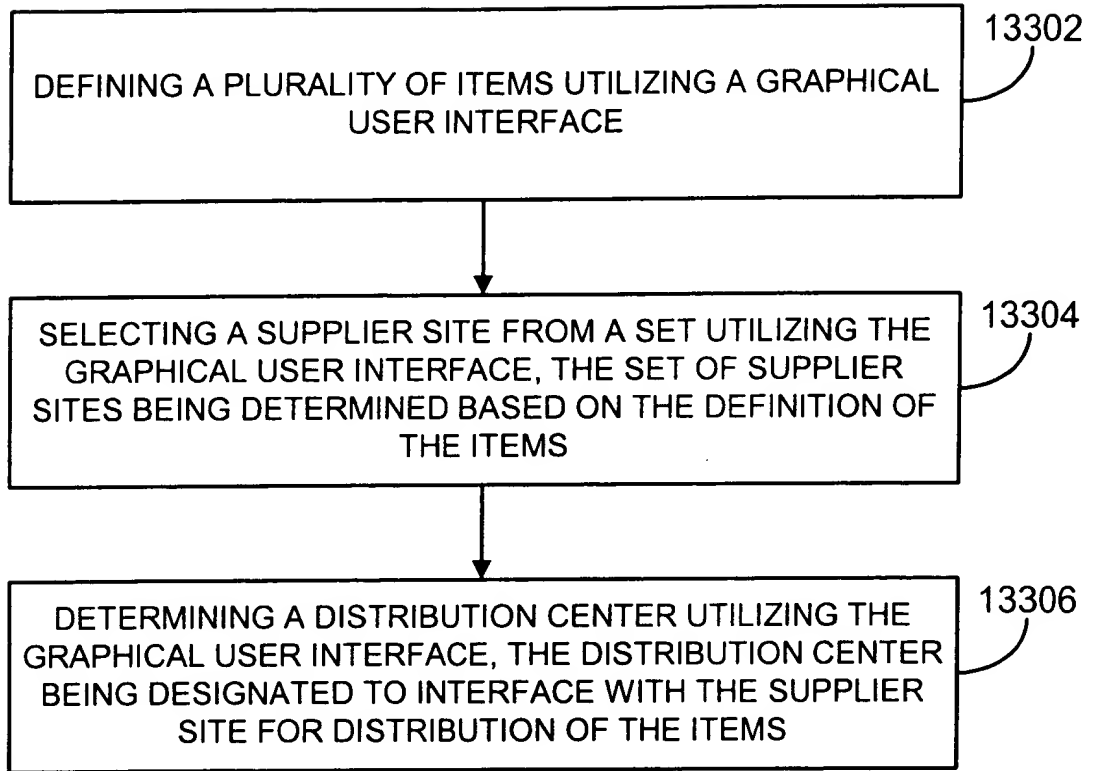
FIG. 131

13200

<b>Site Information</b>	<b>Site Id:</b> 16	<b>FOB Shipping Point</b>
<b>Name:</b>	AMERISERVE-FARMINGDALE, NY	<b>Railroad Name:</b>
<b>Status:</b>	Active	<b>Rail Sidings:</b>

FIG. 132

13300



**FIG. 133**

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:		Cell	<input type="button" value="v"/>	

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

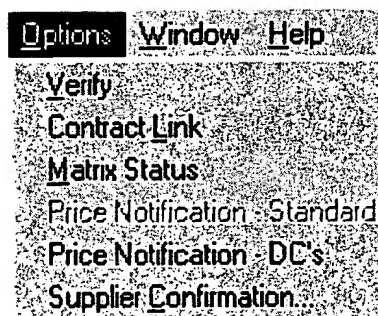


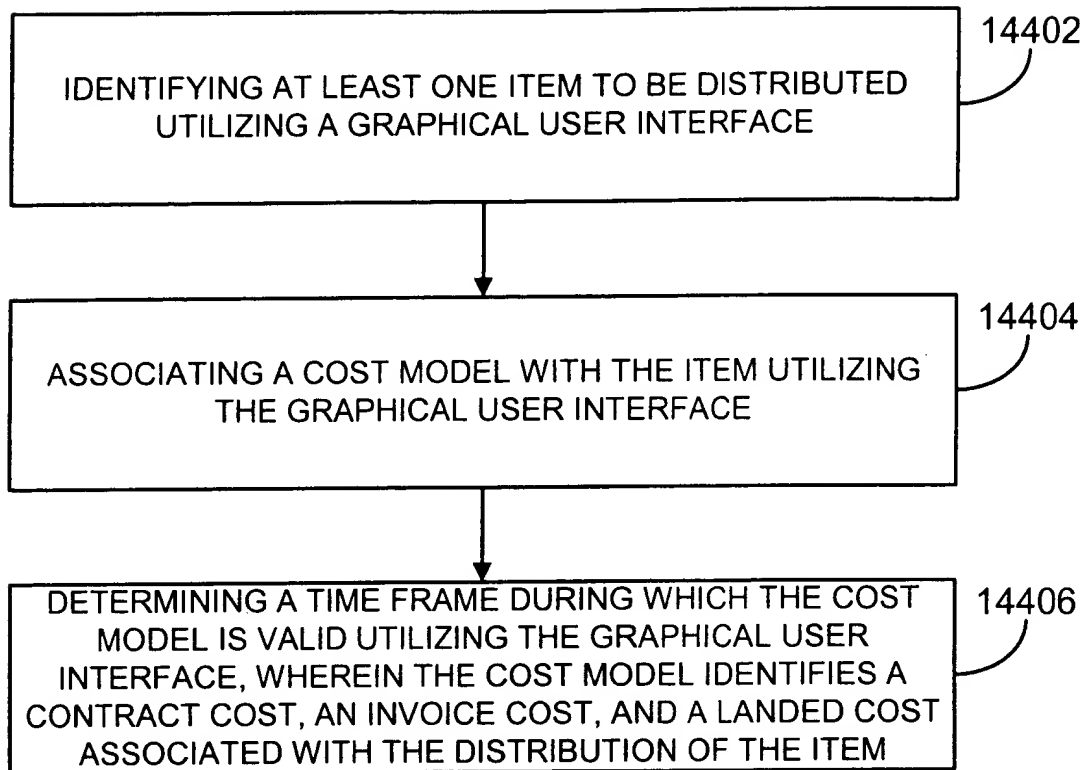
FIG. 141

14300

<u>C</u> ost	Edit / View	F3
Commodities	New (using previous matrix)	F4
	New (build matrix)	F5
<u>V</u> endor Rating		
Con <u>t</u> act Management	Multi Item Price Notification ...	

FIG. 143

FIG. 138



**FIG. 144**

14400 14402 14404 14406

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS  
Initial Buyer Name: Jamie Hersh  
Current Buyer Name: Chris Stinton

FIG. 146

14700

Contract Start Date: 05/15/98  
Contract End Date: 12/31/02  
Execution Date: 5/15/98  
Effective: Shipment Date  
Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900

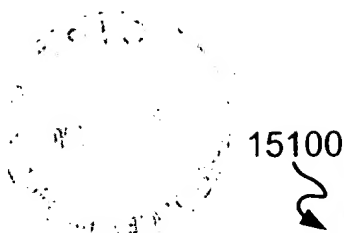


FIG. 149

15000



FIG. 150

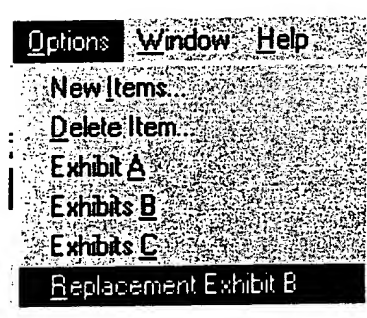


15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200



15300

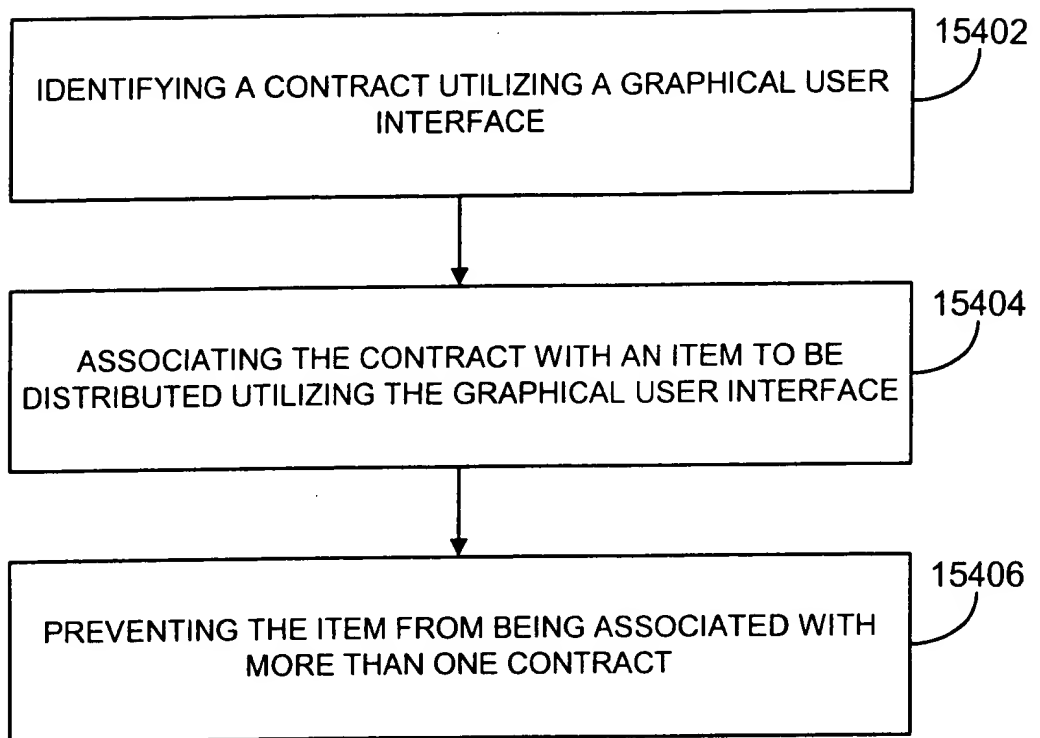
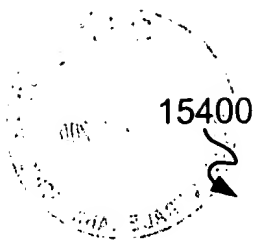


FIG. 153

FIG. 152

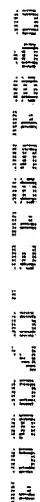
15100 15200 15300



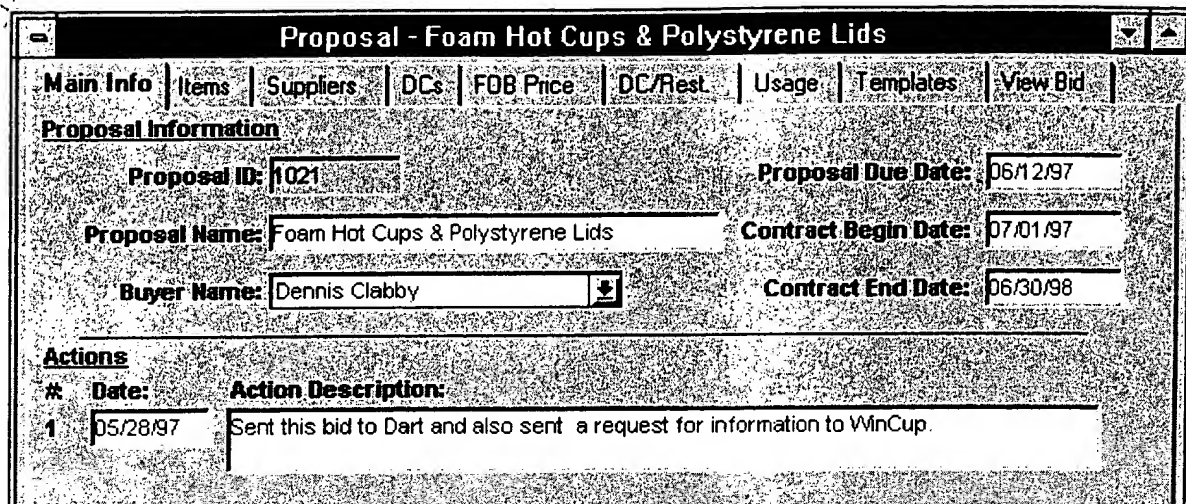


**FIG. 154**

15400 15402 15404 15406



**FIG. 155**



**FIG. 156**

[illegible]



15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

> >> << <

Item Description
LC-HOT 12/16 OZ (DRY)
LC-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

>

>>

<<

<

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components

(None Selected)

Generic FOB Pricing

Mayonaise Components

FIG. 160

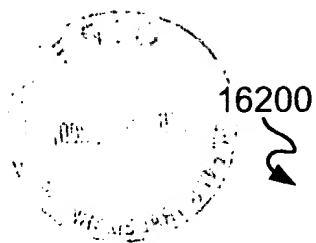
Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

**FIG. 161**

1972-73	1973-74	1974-75	1975-76	1976-77	1977-78	1978-79	1979-80	1980-81	1981-82	1982-83	1983-84	1984-85	1985-86	1986-87	1987-88	1988-89	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31	2031-32	2032-33	2033-34	2034-35	2035-36	2036-37	2037-38	2038-39	2039-40	2040-41	2041-42	2042-43	2043-44	2044-45	2045-46	2046-47	2047-48	2048-49	2049-50	2050-51	2051-52	2052-53	2053-54	2054-55	2055-56	2056-57	2057-58	2058-59	2059-60	2060-61	2061-62	2062-63	2063-64	2064-65	2065-66	2066-67	2067-68	2068-69	2069-70	2070-71	2071-72	2072-73	2073-74	2074-75	2075-76	2076-77	2077-78	2078-79	2079-80	2080-81	2081-82	2082-83	2083-84	2084-85	2085-86	2086-87	2087-88	2088-89	2089-90	2090-91	2091-92	2092-93	2093-94	2094-95	2095-96	2096-97	2097-98	2098-99	2099-00	2100-01	2101-02	2102-03	2103-04	2104-05	2105-06	2106-07	2107-08	2108-09	2109-10	2110-11	2111-12	2112-13	2113-14	2114-15	2115-16	2116-17	2117-18	2118-19	2119-20	2120-21	2121-22	2122-23	2123-24	2124-25	2125-26	2126-27	2127-28	2128-29	2129-30	2130-31	2131-32	2132-33	2133-34	2134-35	2135-36	2136-37	2137-38	2138-39	2139-40	2140-41	2141-42	2142-43	2143-44	2144-45	2145-46	2146-47	2147-48	2148-49	2149-50	2150-51	2151-52	2152-53	2153-54	2154-55	2155-56	2156-57	2157-58	2158-59	2159-60	2160-61	2161-62	2162-63	2163-64	2164-65	2165-66	2166-67	2167-68	2168-69	2169-70	2170-71	2171-72	2172-73	2173-74	2174-75	2175-76	2176-77	2177-78	2178-79	2179-80	2180-81	2181-82	2182-83	2183-84	2184-85	2185-86	2186-87	2187-88	2188-89	2189-90	2190-91	2191-92	2192-93	2193-94	2194-95	2195-96	2196-97	2197-98	2198-99	2199-00	2200-01	2201-02	2202-03	2203-04	2204-05	2205-06	2206-07	2207-08	2208-09	2209-10	2210-11	2211-12	2212-13	2213-14	2214-15	2215-16	2216-17	2217-18	2218-19	2219-20	2220-21	2221-22	2222-23	2223-24	2224-25	2225-26	2226-27	2227-28	2228-29	2229-30	2230-31	2231-32	2232-33	2233-34	2234-35	2235-36	2236-37	2237-38	2238-39	2239-40	2240-41	2241-42	2242-43	2243-44	2244-45	2245-46	2246-47	2247-48	2248-49	2249-50	2250-51	2251-52	2252-53	2253-54	2254-55	2255-56	2256-57	2257-58	2258-59	2259-60	2260-61	2261-62	2262-63	2263-64	2264-65	2265-66	2266-67	2267-68	2268-69	2269-70	2270-71	2271-72	2272-73	2273-74	2274-75	2275-76	2276-77	2277-78	2278-79	2279-80	2280-81	2281-82	2282-83	2283-84	2284-85	2285-86	
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**FIG. 162**

[illegible]



16300



FIG. 163

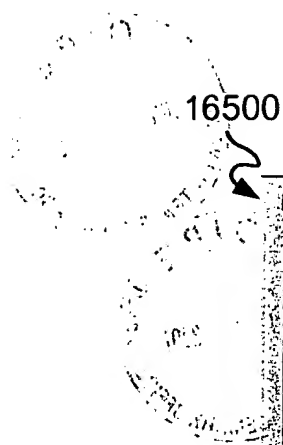
16400



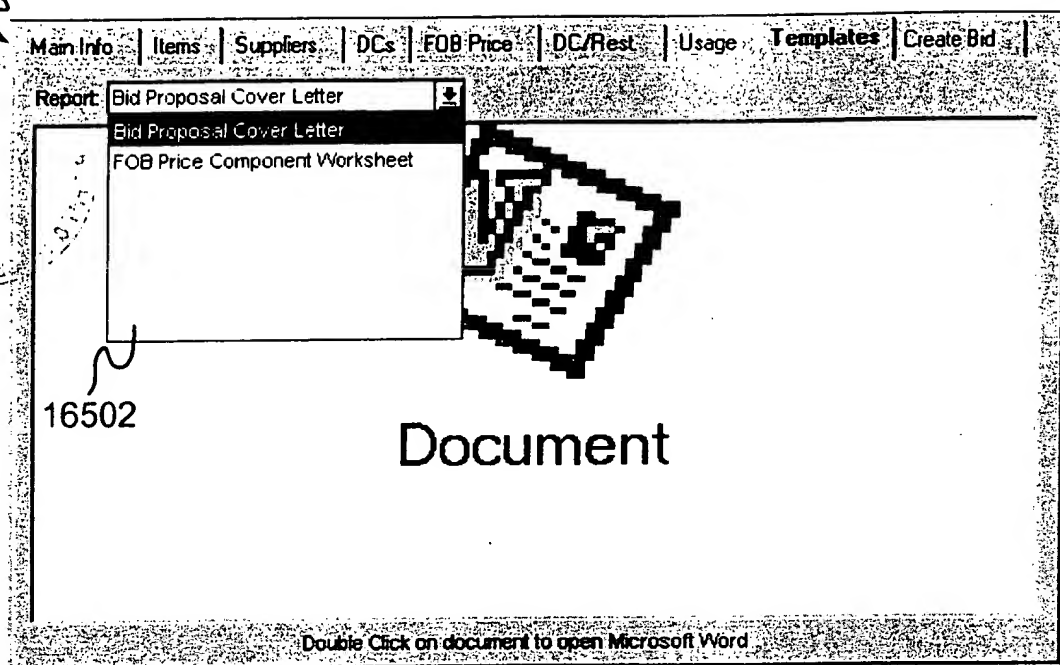
	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
<b>Bid Proposal Cover Letter</b>	?		Y
<b>General Terms and Conditions</b>	?		N
<b>Usage Estimates</b>	?		N
<b>Supplier Facility Worksheets</b>	?		N
<b>Item Information Worksheets</b>	?		N
<b>Sample Supply Agreement</b>	?		N
<b>BK Specification Request</b>	?		N
<b>FOB Price Component</b>	?		Y
<b>Truckload Freight Worksheet</b>	?		N
<b>LTL Freight Worksheet</b>	?		N

FIG. 164





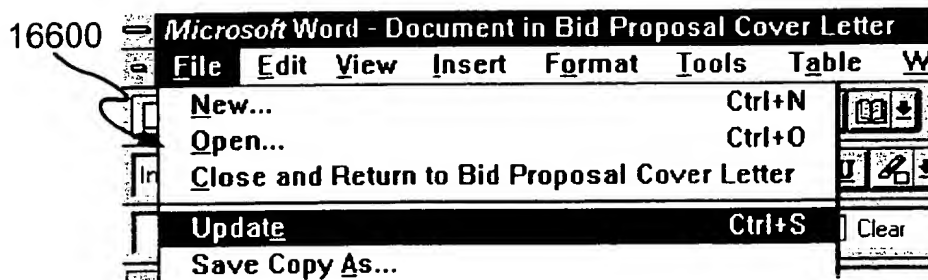
16500



16502

Document

FIG. 165



16600

FIG. 166

16700

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
BK Specification Request <input checked="" type="checkbox"/>	

\* LTL Freight Worksheet will be printed by system if necessary

Blank Sheets
Supplier Facility Worksheet <input checked="" type="checkbox"/>
Item Information Worksheet <input checked="" type="checkbox"/>
FOB Price Component Worksheet <input checked="" type="checkbox"/>
Truckload Freight Worksheet <input checked="" type="checkbox"/>
LTL Freight Worksheet <input checked="" type="checkbox"/>

FIG. 167

16800

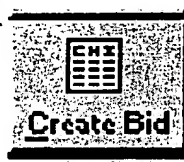


FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	↓
Bid Proposal Cover Letter	↑
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	↓

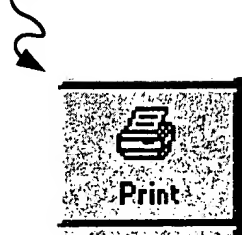
Supplier: (all)

**Restaurant Services, Inc.**  
**Item Information Worksheet**  
 ATTY  
 DS

FIG. 169

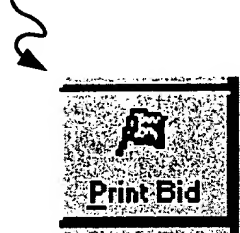


17000



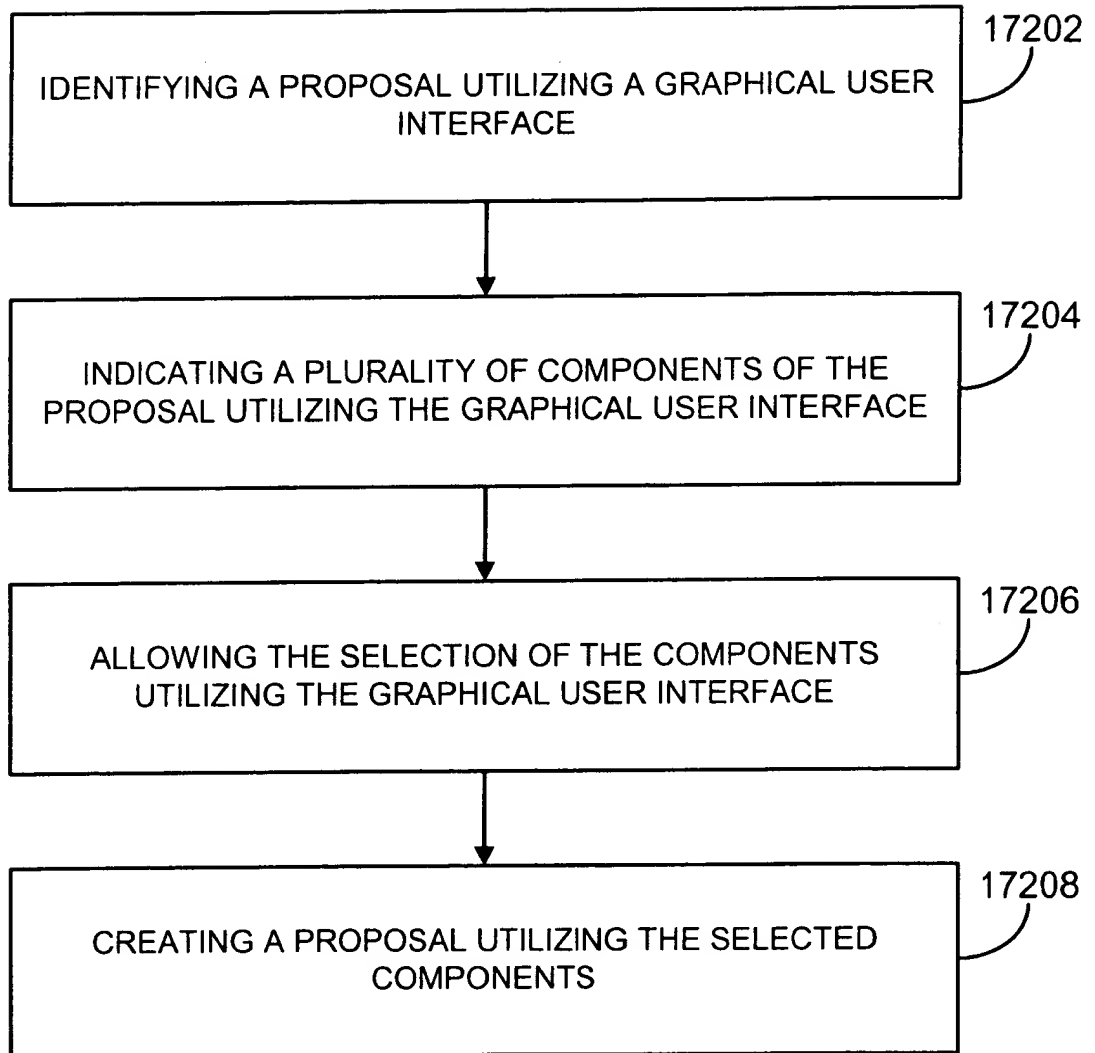
**FIG. 170**

17100



**FIG. 171**

2025-11-25 14:25:10



**FIG. 172**

17300



FIG. 173

17400

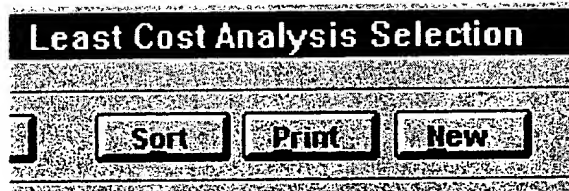


FIG. 174

17500

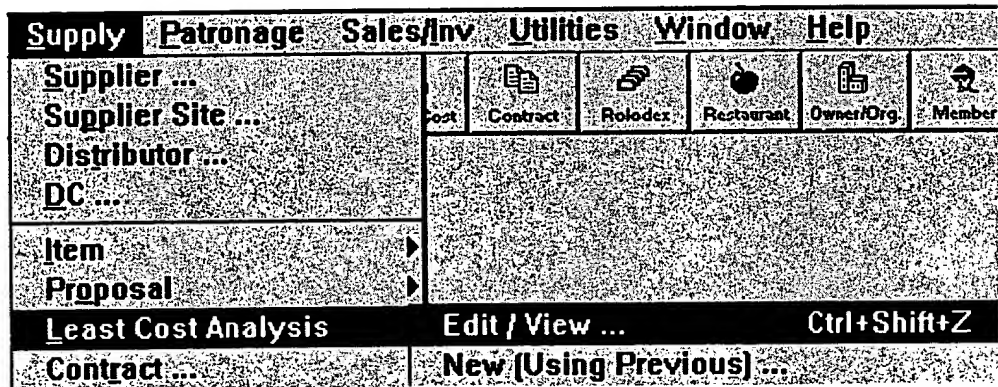


FIG. 175

Patronage Sales/Inv Utilities Window Help

**Bid Proposal Name:**

(None)

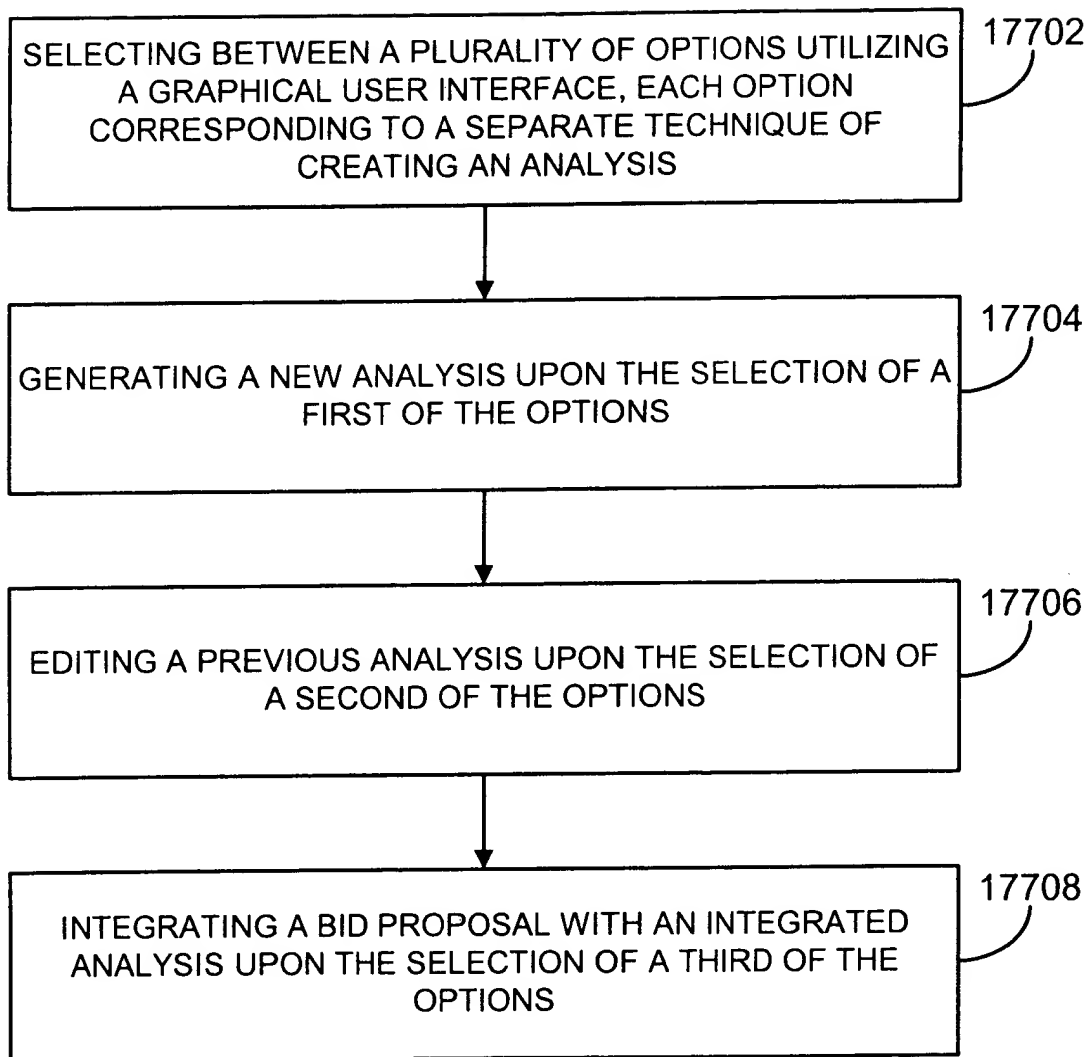
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

**FIG. 176**

17600



**FIG. 177**



17800



<b>Analysis Name:</b>	Hash Brown Actual		
<b>Analysis ID:</b>	1036		
<b>Buyer:</b>	Dennis Clabby		
<b>Period of Agreement:</b>	10/1/97	THRU	9/30/98
<b>Unit Of Measure:</b>	CASE(S)		

FIG. 178

17900



<b>Version ( 1 ) of ( 9 )</b>		Base version
What is the max # of FOB points to allocate to each DC ?	One FOB	
What is pricing method for this version ?	FOB + Freight	
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000	
Override RDC Truckload Validation?	No	
<b>Solution Strategy:</b>	Standard	<b>Last Revision:</b> 9/15/97 1:04 PM

FIG. 179

17800 17900



18000

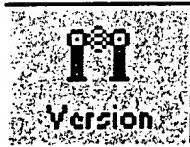


FIG. 180

18100

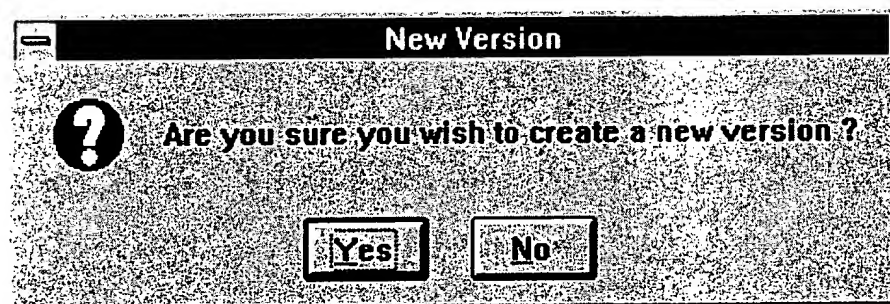
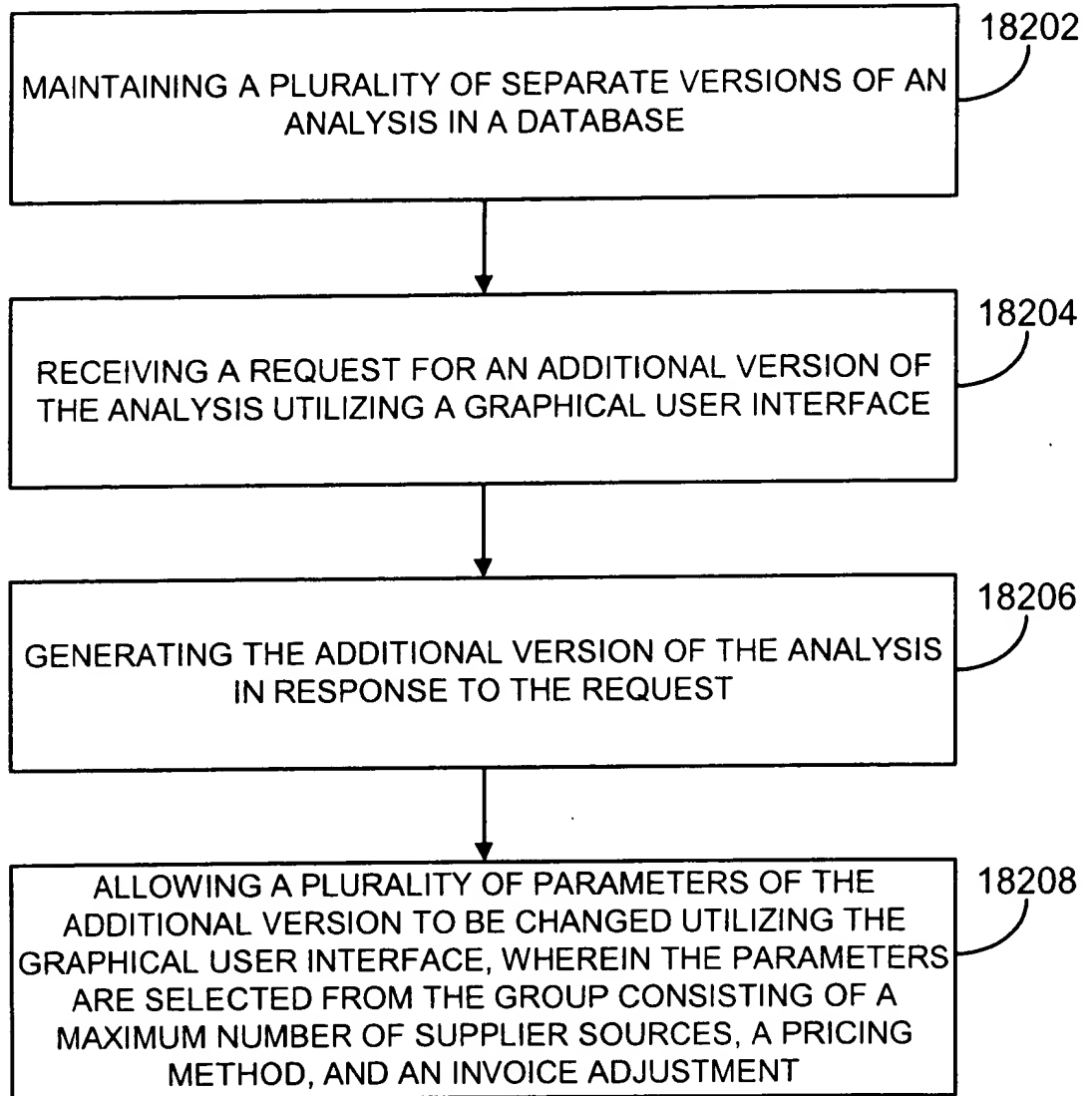


FIG. 181



**FIG. 182**



18300

SearchQueryReset

Query Values7 Rows Selected

Supplier FOB		Supplier FOB
DOP	>>	DOPACO-DOWNTOWN, PA
		DOPACO-KINSTON, NC
		DOPACO-ST. CHARLES, IL
		DOPACO-STOCKTON, CA
		IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183



18400

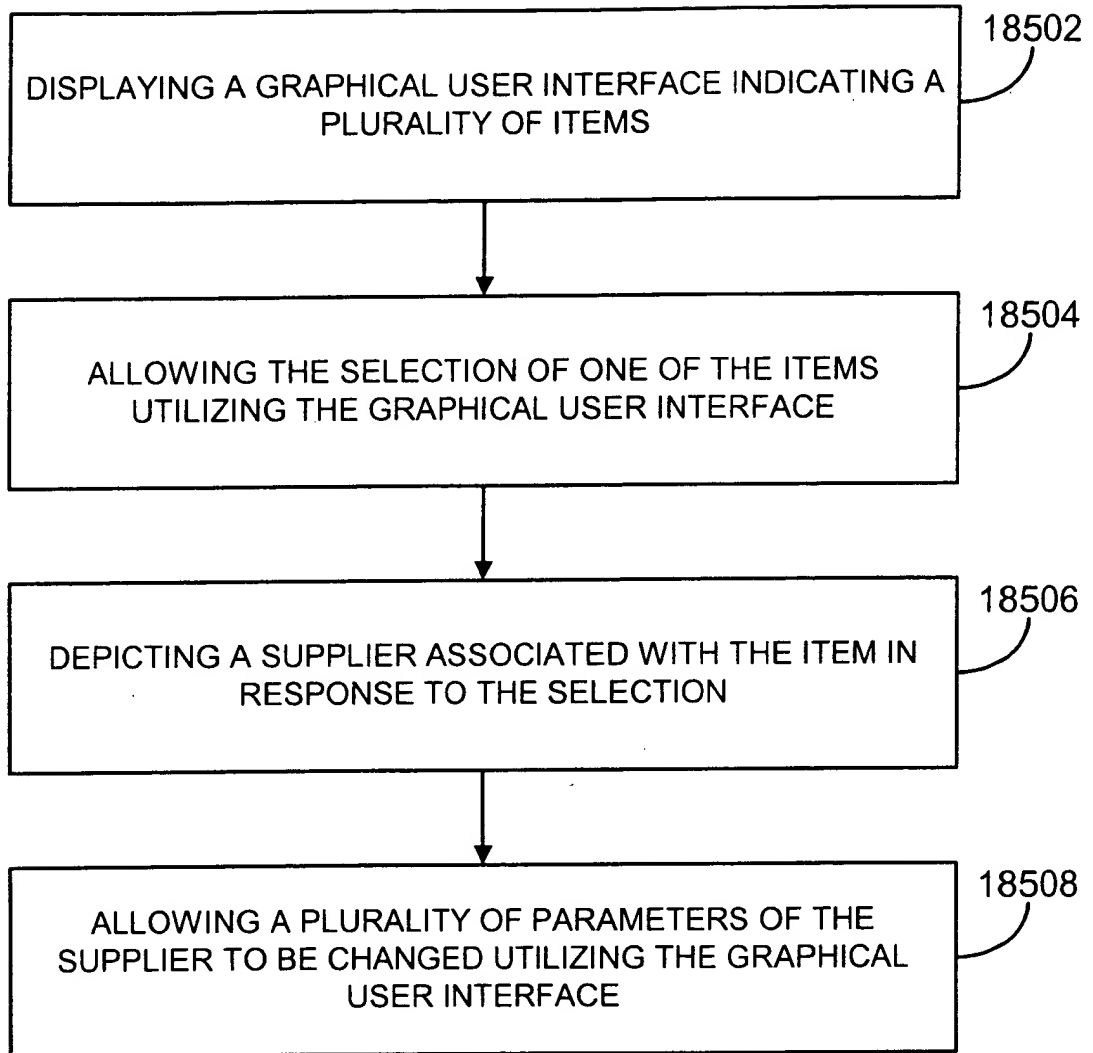
Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

10/10/10  
FRIED  
COATED

18500



**FIG. 185**



18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

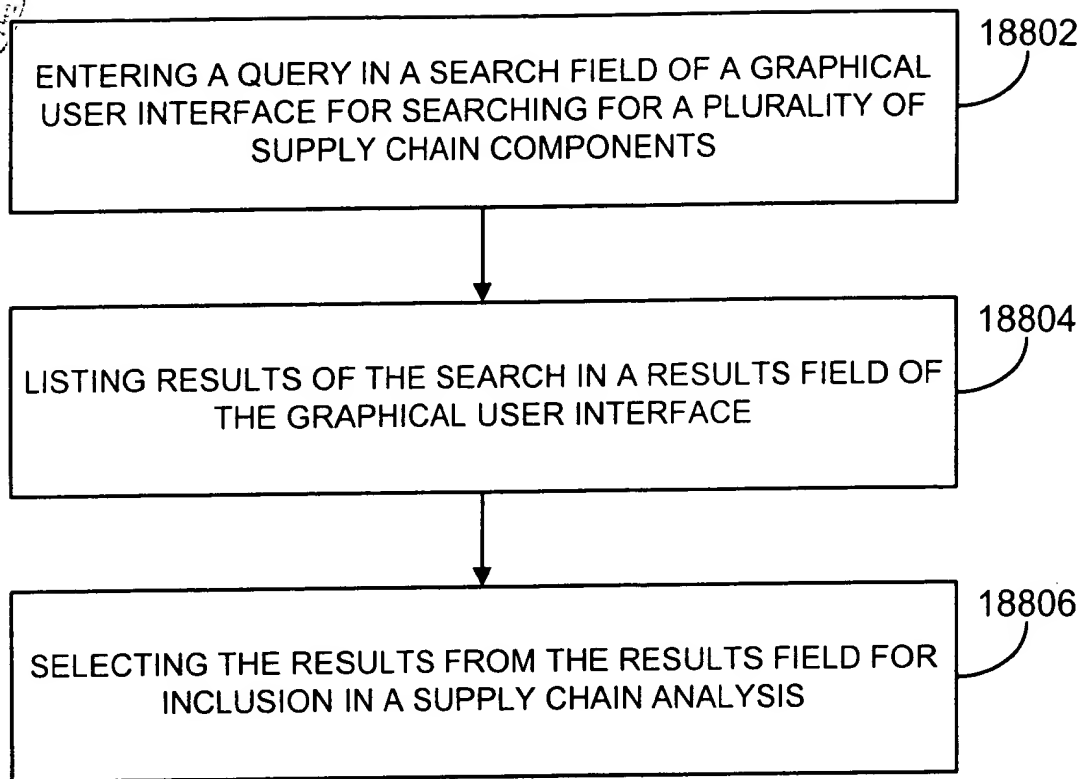
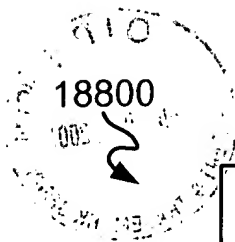
Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M:	INCH(S)	Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187



**FIG. 188**

FIG. 188 is a flowchart illustrating a process for searching for supply chain components.

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS	↓ Pallet ↓	↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY	↓ Pallet ↓	↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.	↓ Pallet ↓	↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC., PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC., RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC., AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

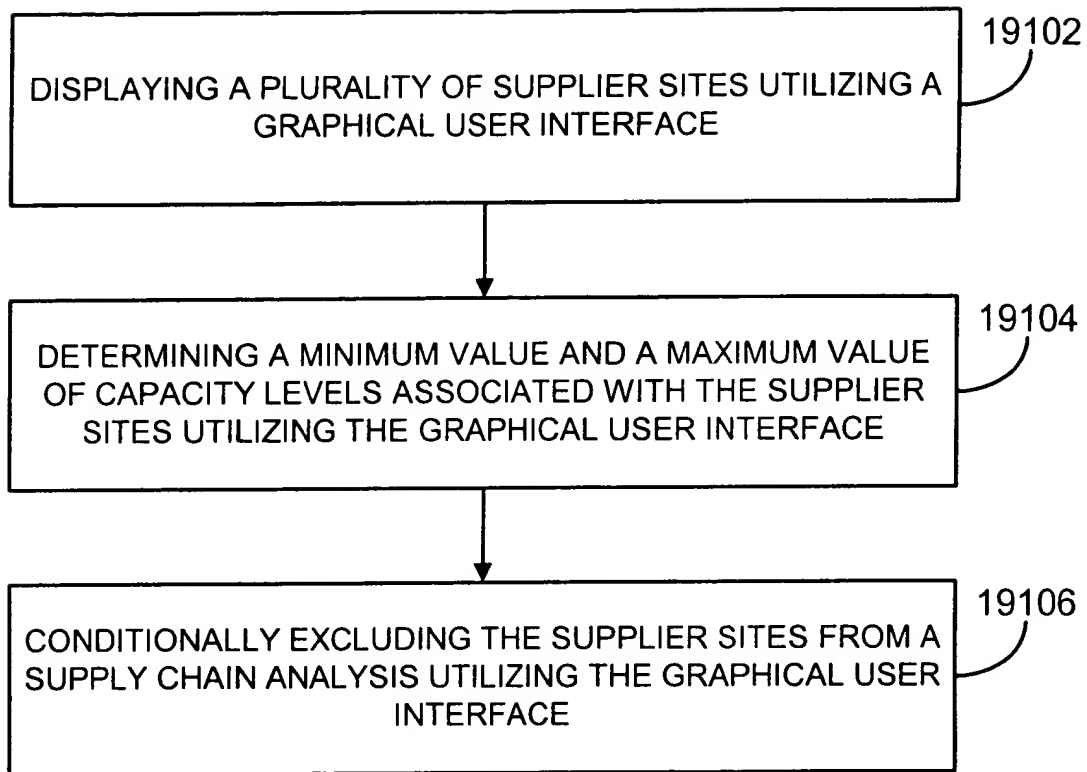
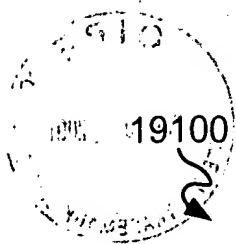
FIG. 189

19000

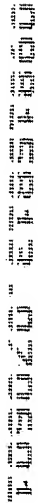
Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS	↓ Pallet ↓	↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY	↓ Pallet ↓	↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS	↓ Pallet ↓	↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD., PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD., PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC., OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190





**FIG. 191**



**FIG. 192**



19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

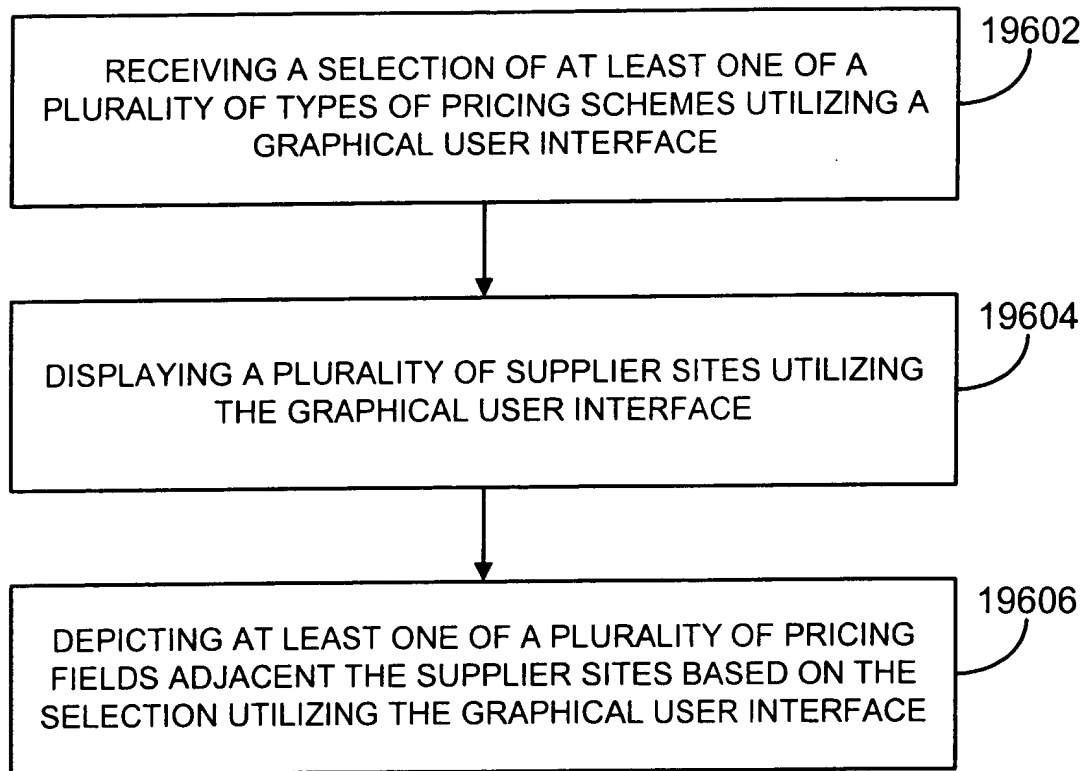
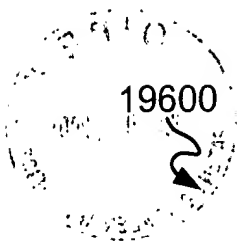
FIG. 194



Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON INC-PASCO, WA	
Distribution Center		Delivered	# Volume
AMERISERVE-OMAHA, NE		0.3750	0 0
AMERISERVE-PLYMOUTH, MN		0.3850	0 0
AMERISERVE-WAUKESHA		0.3670	0 0
FLEMING FOODS-KAPOLEI		0.4725	0 0
KING PROVISION-ATLANTA		0.3950	0 0

FIG. 195

FIG. 195



**FIG. 196**

19600 19602 19604 19606

19700

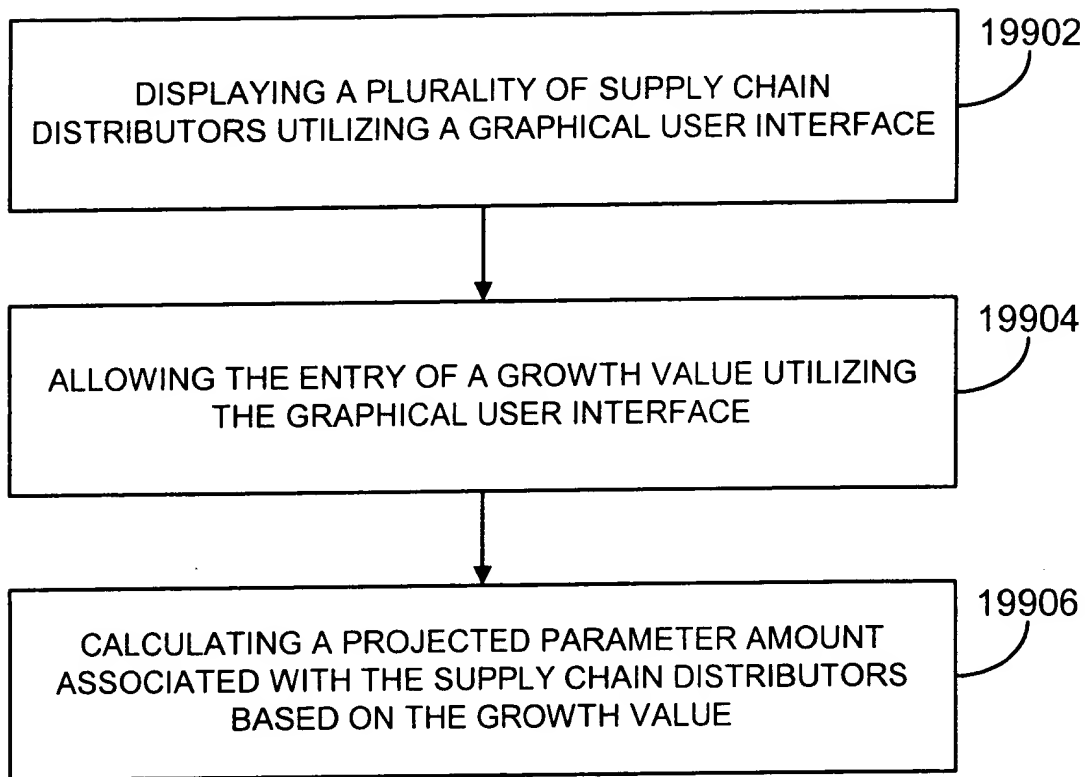
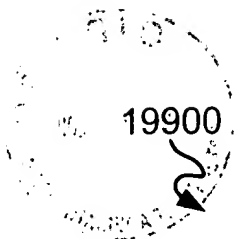
Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	.00%	

FIG. 198



**FIG. 199**

FIG. 199



Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction		Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20002

20100


Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction	
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection

 AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.


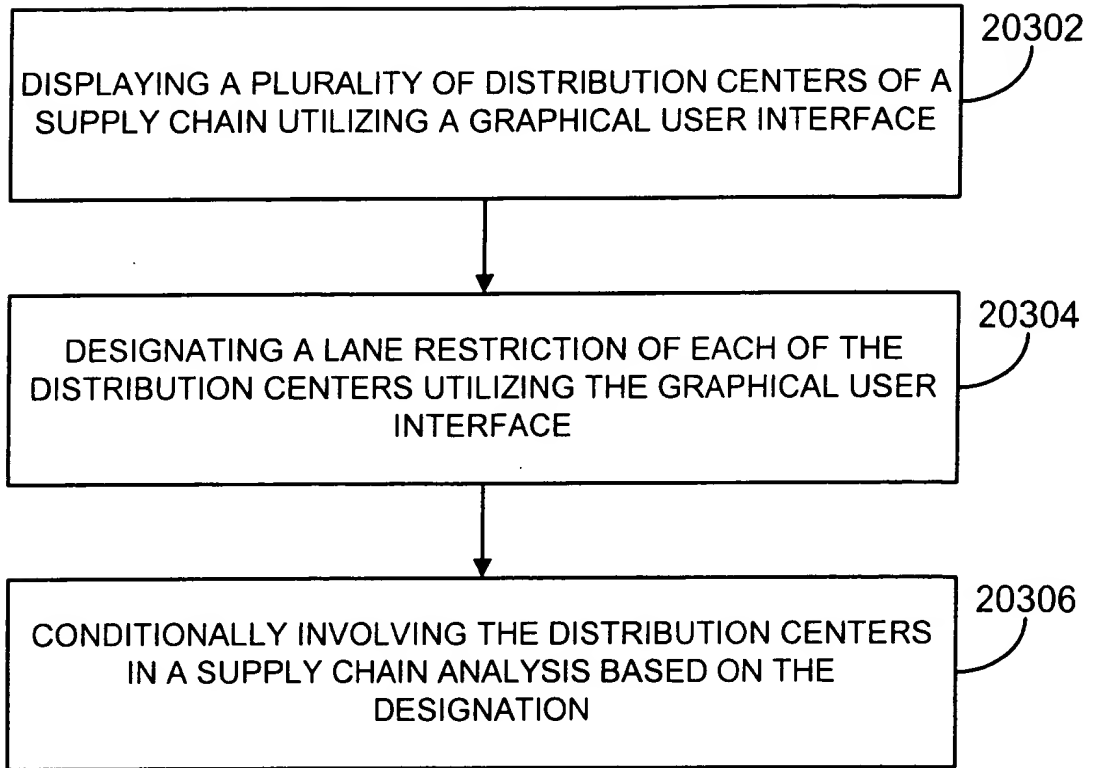


FIG. 202



20300



**FIG. 203**

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE, UT	691	

FIG. 204

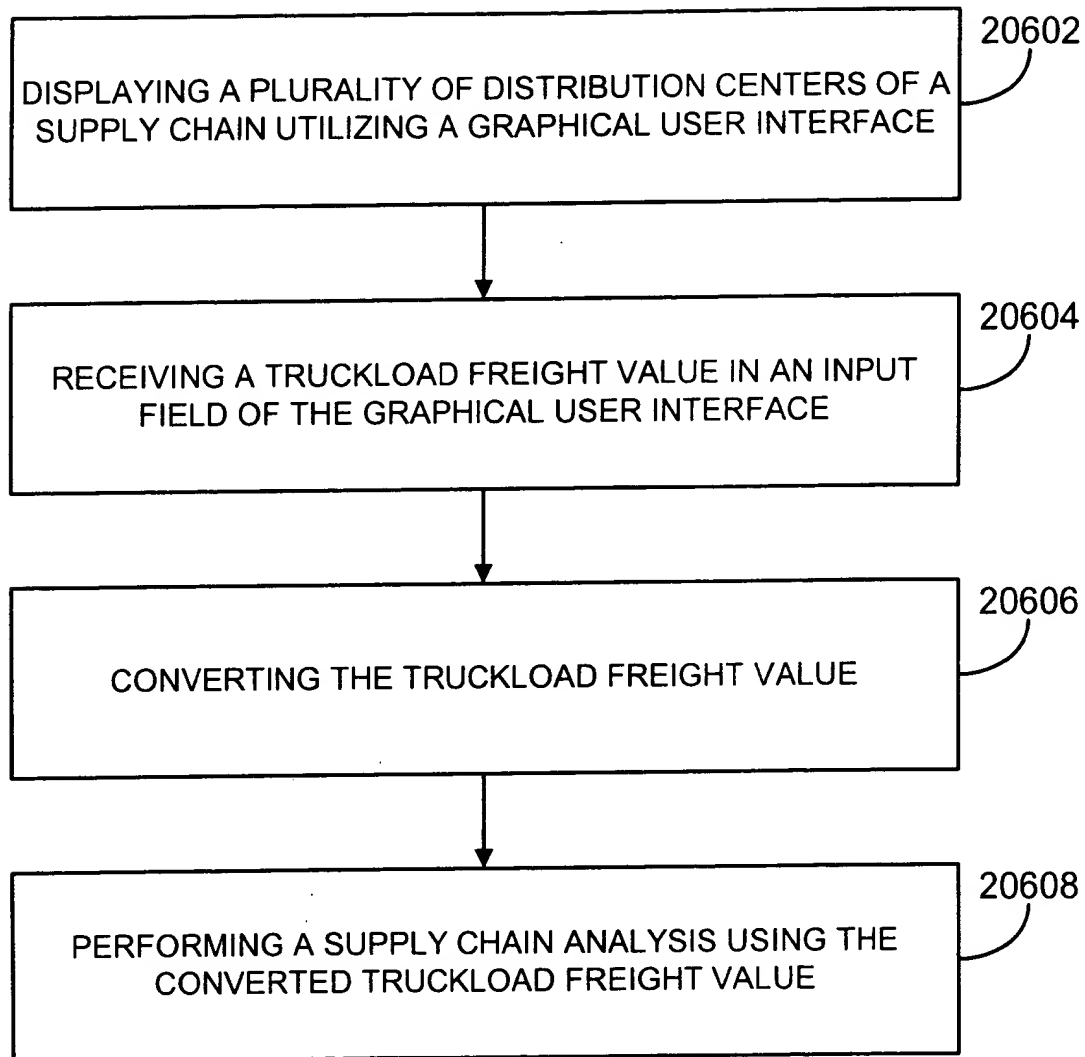
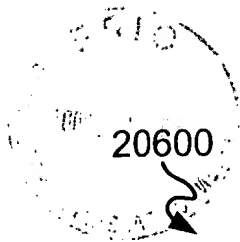
20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

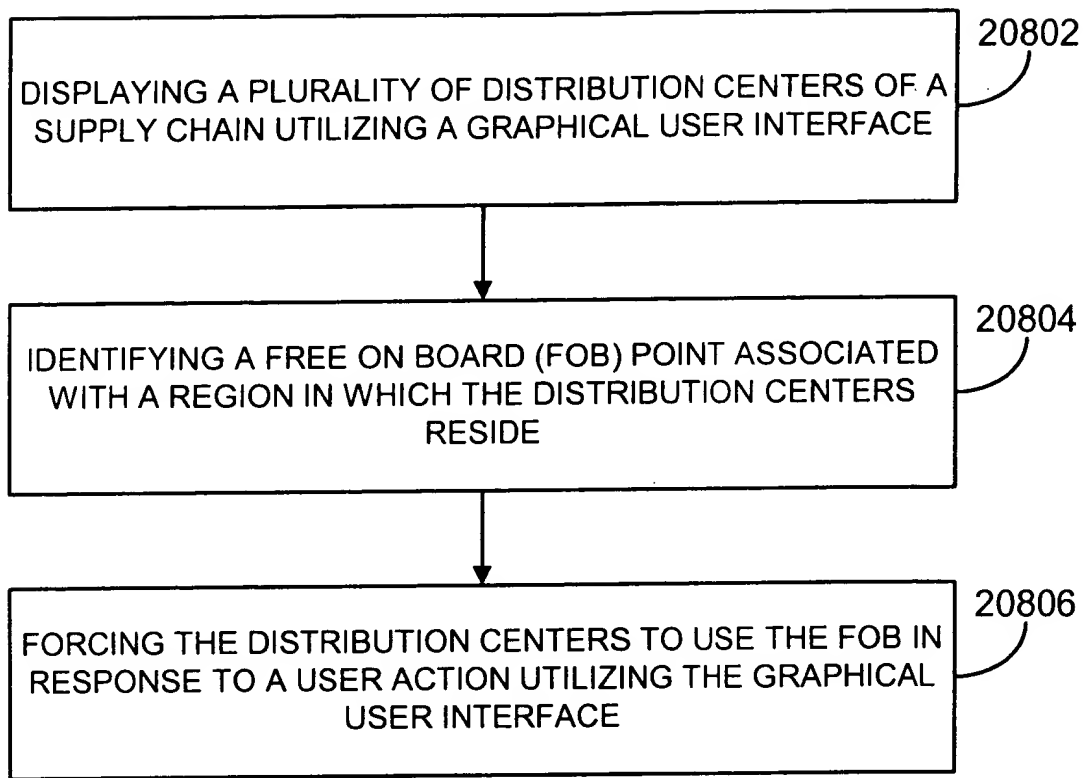
FIG. 205



**FIG. 206**

20700

FIG. 207



**FIG. 208**



20900

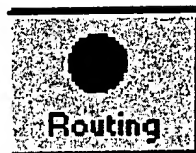


FIG. 209

21000

**Report Selection**

Report Type:

Report Name:

**Report Parameters**

Supplier:

Supplier FOB:

Distribution Center:

Version:

Freight Information Provided

LTL Routing Grid By Lane

Routing Results By Lane

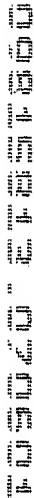
Routing Results By Lane, Item

Routing Results w/ RDC Breakout By Lane

Routing Results w/ RDC Breakout By Lane, Item

TL Freight Variance Analysis

FIG. 210



**FIG. 211**



21200

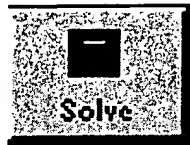


FIG. 212

21300

21302

**Report Selection**

Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	New Capacity & Prices

FIG. 213





21400

Awarded Volume by Item - Detail  
Awarded Volume by Item - Detail  
Awarded Volume by Item - Freight  
Awarded Volume by Item - Summary  
Competing DC Freight Analysis by Item  
Lane Assignment Matrix  
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)  
Assigned Volume Percentages (with conversion)  
Invoice FOB Detail Comparison (no conversion)  
Invoice FOB Detail Comparison (with conversion)  
Invoice FOB Savings Comparison (no conversion)  
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

Item:

Comparison Versions:

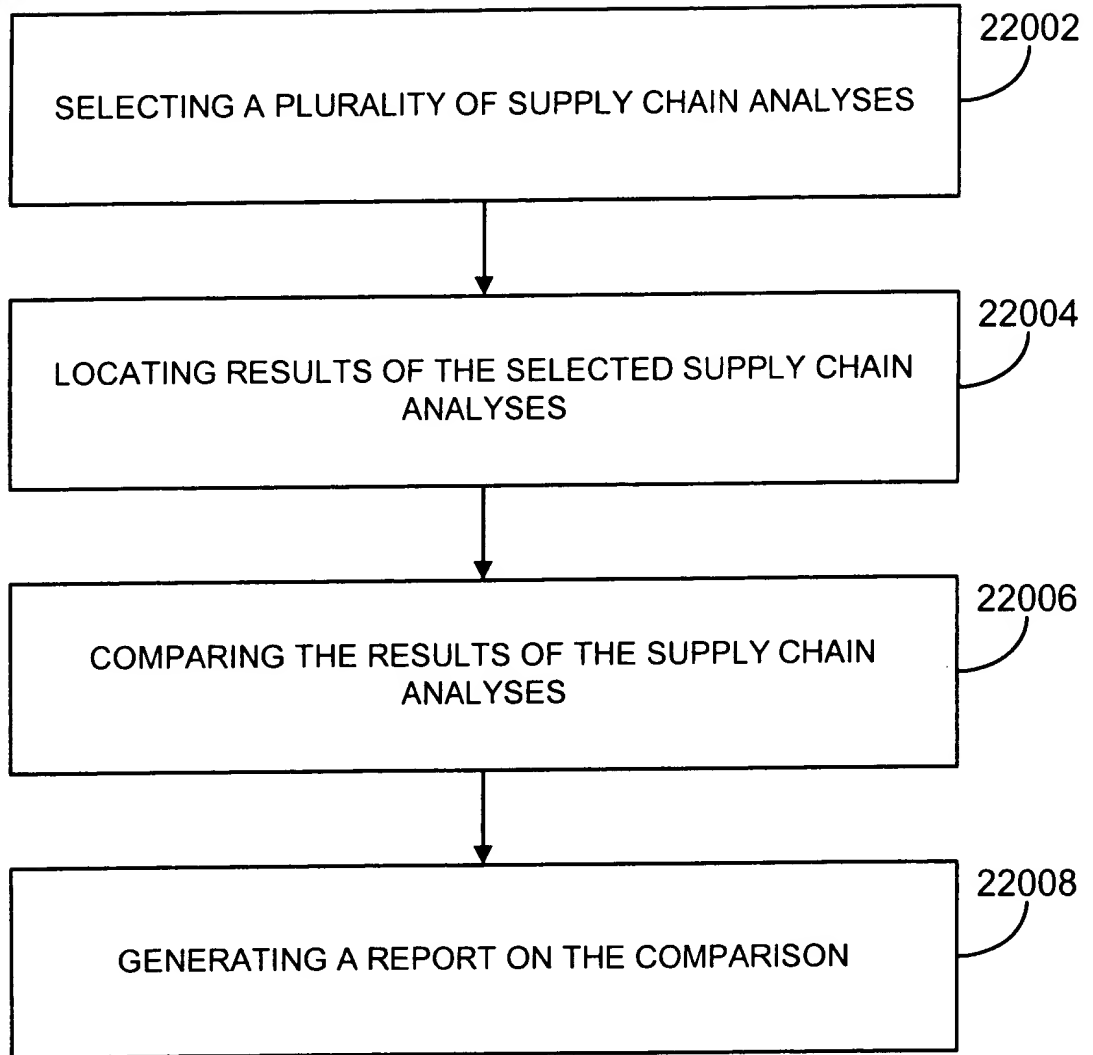
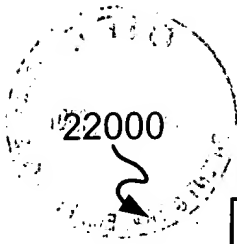
- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: ☒ Yes ☐ No

21900



FIG. 219



**FIG. 220**

2025 10 10 10:10:10



22100

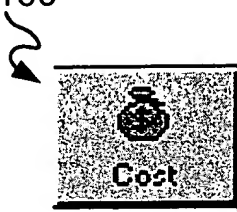


FIG. 221

22200

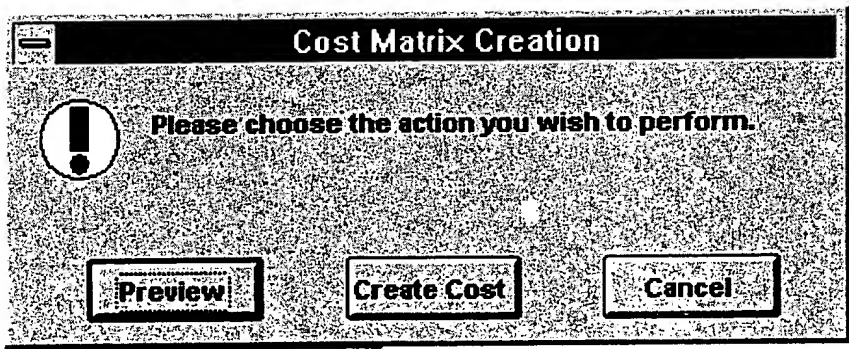


FIG. 222

1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41. 42. 43. 44. 45. 46. 47. 48. 49. 50. 51. 52. 53. 54. 55. 56. 57. 58. 59. 60. 61. 62. 63. 64. 65. 66. 67. 68. 69. 70. 71. 72. 73. 74. 75. 76. 77. 78. 79. 80. 81. 82. 83. 84. 85. 86. 87. 88. 89. 90. 91. 92. 93. 94. 95. 96. 97. 98. 99. 100.

Supply Patronage Sales/Inv Utilities Data Options

|                          |  |                      |          |
|--------------------------|--|----------------------|----------|
| Supplier                 |  |                      |          |
| Supplier Site            |  | Least Cost           | Contract |
| Distributor              |  |                      |          |
| DC                       |  |                      |          |
| Item                     |  |                      |          |
| Proposal                 |  |                      |          |
| Least Cost Analysis      |  |                      |          |
| Formula Pricing          |  | Edit / View          |          |
| Contract                 |  | New (Using Previous) |          |
| Cost                     |  |                      |          |
| Vendor Rating            |  |                      |          |
| Contact Management       |  |                      |          |
| Logistics & Distribution |  |                      |          |
| Bakery Coverage          |  |                      |          |

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

|              |         |         |          |            |             |
|--------------|---------|---------|----------|------------|-------------|
| General Info | Pricing | Freight | Formulas | Block Cost | Adjustments |
|--------------|---------|---------|----------|------------|-------------|

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

| Formula Pricing - BEEF - 77% - 04/06/98                      |                         |                         |                         |                         |                         |                         |                            |                         |                            |                            |                     |                           |  |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|----------------------------|-------------------------|----------------------------|----------------------------|---------------------|---------------------------|--|
| General Info Pricing Freight Formulas Block Cost Adjustments |                         |                         |                         |                         |                         |                         |                            |                         |                            |                            |                     |                           |  |
| Date   | FRSH<br>DOM 58%<br>TRIM | FRSH<br>DOM 65%<br>TRIM | FRSH<br>DOM 73%<br>TRIM | FRSH<br>DOM 75%<br>TRIM | FRSH<br>DOM 88%<br>LEAN | FRSH<br>DOM 85%<br>LEAN | FRSH<br>DOM 96%<br>LEAN BL | FRSH<br>DOM 90%<br>LEAN | FRSH<br>DOM 98%<br>LEAN YW | FRZN<br>DOM 98%<br>LEAN BL | IMP AUS<br>50% LEAN | Lean<br>Fine Tail<br>Beef |  |
| 3/23/98  | 0.8800                  | 0.9100                  | 0.9052                  | 0.9300                  | 0.9318                  | 0.9900                  | 0.9900                     | 0.9950                  | 1.0000                     | 0.9500                     | 0.9500              | 0.7960                    |  |
| 03/24/98   | 0.8800                  | 0.9100                  | 0.9149                  | 0.9400                  | 0.9224                  | 0.9800                  | 1.0000                     | 1.0500                  | 1.1000                     | 0.9400                     | 0.9600              | 0.8400                    |  |
| 03/25/98   | 0.8800                  | 0.9150                  | 0.8857                  | 0.9100                  | 0.9224                  | 0.9800                  | 1.1000                     | 1.1500                  | 1.2000                     | 0.9500                     | 0.9300              | 0.9200                    |  |
| 03/26/98   | 0.8850                  | 0.9155                  | 0.8945                  | 0.9190                  | 0.9275                  | 0.9855                  | 1.2000                     | 1.2500                  | 1.3000                     | 0.9600                     | 0.9500              | 1.0000                    |  |
| 03/27/98   | 0.8900                  | 0.9200                  | 0.9344                  | 0.9600                  | 0.9275                  | 0.9855                  | 1.0000                     | 1.0500                  | 1.1000                     | 0.9550                     | 0.9800              | 0.8400                    |  |
| 03/30/98   | 0.8800                  | 0.9300                  | 0.9441                  | 0.9700                  | 0.9318                  | 0.9900                  | 0.9995                     | 0.9998                  | 1.0000                     | 0.9870                     | 0.9650              | 0.7998                    |  |
| 03/31/98   | 0.8860                  | 0.9160                  | 0.9539                  | 0.9800                  | 0.9412                  | 1.0000                  | 1.1000                     | 1.1250                  | 1.1500                     | 0.9550                     | 0.9870              | 0.9000                    |  |
| 04/01/98   | 0.9700                  | 0.9200                  | 0.9383                  | 0.9650                  | 0.9224                  | 0.9800                  | 1.2000                     | 1.2300                  | 1.2600                     | 0.9630                     | 0.9630              | 0.9840                    |  |
| 04/02/98   | 0.8500                  | 0.9400                  | 0.9490                  | 0.9750                  | 0.9318                  | 0.9900                  | 1.0000                     | 1.0250                  | 1.0500                     | 0.9540                     | 0.9870              | 0.8200                    |  |
| 04/03/98   | 0.8515                  | 0.9700                  | 0.9539                  | 0.9800                  | 0.9412                  | 1.0000                  | 1.1000                     | 1.0750                  | 1.0500                     | 0.9580                     | 0.9870              | 0.8600                    |  |
|  | 0.8753                  | 0.9247                  | 0.9275                  | 0.9525                  | 0.9300                  | 0.9881                  | 1.0690                     | 1.0950                  | 1.1210                     | 0.9572                     | 0.9659              | 0.8760                    |  |

FIG. 225

22600

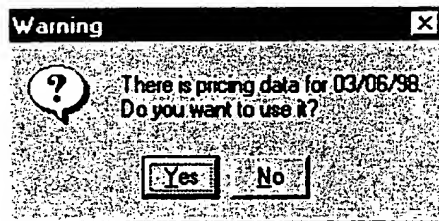


FIG. 226

22700

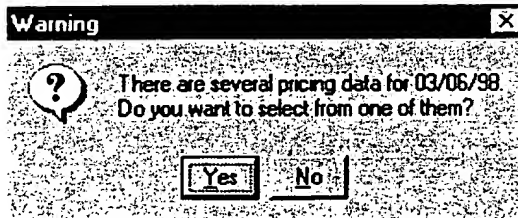
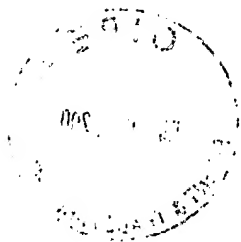


FIG. 227



22800

**Formula Pricing Selection**

| Pricing ID | Calc. Date | Description          |
|------------|------------|----------------------|
| 10         | 03/08/98   | Beef Pricing 3/8/98  |
| 11         | 03/23/98   | Beef Pricing 3/23/98 |

OK Cancel

FIG. 228

22900

**Formula Pricing - BEEF - 77% - 04/06/98**

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

| Supplier FOB                       | Address                   |
|------------------------------------|---------------------------|
| AMERICAN FOOD SERVICE              | King of Prussia, PA 19406 |
| DIVERSITY FOOD PROCESSING-VIRGINIA | Petersburg, VA 23805      |
| GOOD SERVINGS PRODUCTS-NH          | Manchester, NH 03108      |

| Material Type                  | Freight Amt |
|--------------------------------|-------------|
| Fresh Domestic 50% Trim        | 0.0450      |
| Fresh Domestic 65% Trim        | 0.0000      |
| Fresh Domestic 73% Trim        | 0.0000      |
| Fresh Domestic 75% Trim        | 0.0000      |
| Fresh Domestic 80% Lean        | 0.0000      |
| Fresh Domestic 85% Lean        | 0.0000      |
| Fresh Domestic 90% Lean        | 0.0400      |
| Fresh Domestic 90% Lean-Blue   | 0.0000      |
| Fresh Domestic 90% Lean-Yellow | 0.0000      |
| Frozen Domestic 90% Lean       | 0.0000      |
| Imported Australia 90% Lean    | 0.0150      |

FIG. 229

23000

| Formula Pricing - BEEF - 77% - 04/06/98 |        |         |        |         |        |          |        |            |        |             |        |        |        |        |        |        |        |
|---|--------|---------|--------|---------|--------|----------|--------|------------|--------|-------------|--------|--------|--------|--------|--------|--------|--------|
| General Info                            |        | Pricing |        | Freight |        | Formulas |        | Block Cost |        | Adjustments |        |        |        |        |        |        |        |
| Formula                                 | FDS5TR |         | FDS5TR |         | FDS73C |          | FDS8LC |            | FDS9LM |             | FDS9LC |        | DUAL98 |        | LFTB   |        | Total  |
|   | Pct.   | Cost    | Pct.   | Cost    | Pct.   | Cost     | Pct.   | Cost       | Pct.   | Cost        | Pct.   | Cost   | Pct.   | Cost   | Pct.   | Cost   |        |
| AFS-1                                   | 0.3120 | 0.2671  |        |         |        |          |        |            |        |             | 0.1880 | 0.2134 | 0.4000 | 0.3924 | 0.1000 | 0.0911 | 0.9840 |
| DIV-1                                   | 0.1400 | 0.1295  | 0.2000 | 0.1949  | 0.1400 | 0.1368   |        |            |        |             | 0.2000 | 0.2190 | 0.3200 | 0.3139 |        |        | 0.9941 |
| GS-1                                    | 0.3270 | 0.3042  |        |         |        |          |        |            |        |             | 0.1730 | 0.1972 | 0.3600 | 0.3548 | 0.1400 | 0.1303 | 0.9866 |
| S&C-1                                   | 0.2414 | 0.2200  |        |         |        |          | 0.2179 | 0.2026     | 0.2179 | 0.2153      | 0.2179 | 0.2386 |        |        | 0.1050 | 0.0956 | 0.9721 |
| SER-1                                   | 0.3250 | 0.2926  |        |         |        |          |        |            |        |             | 0.1750 | 0.1951 | 0.3650 | 0.3571 | 0.1350 | 0.1236 | 0.9884 |
| TEX-1                                   | 0.3090 | 0.2766  |        |         |        |          |        |            |        |             | 0.3410 | 0.3802 | 0.2500 | 0.2452 | 0.1000 | 0.0896 | 0.9916 |
| WHI-1                                   | 0.3250 | 0.2958  |        |         |        |          |        |            |        |             | 0.1750 | 0.1969 | 0.3650 | 0.3608 | 0.1350 | 0.1230 | 0.9765 |
| WIS-1                                   | 0.3325 | 0.2977  |        |         |        |          |        |            |        |             | 0.4675 | 0.5185 | 0.1000 | 0.0968 | 0.1000 | 0.0890 | 1.0018 |

FIG. 230

23100

| Formula Pricing - BEEF - 77% - 04/06/98 |                   |         |            |          |            |             |
|---|-------------------|---------|------------|----------|------------|-------------|
| General Info                            |                   | Pricing | Freight    | Formulas | Block Cost | Adjustments |
| Formula                                 | Raw Material Cost | Yield   | Block Cost | Margin   | FOB Price  | Include?    |
| AFS-1                                   | 0.9840            | 0.99    | \$0.9990   | 0.1232   | \$1.1222   |             |
| DIV-1                                   | 0.9941            | 0.98    | \$1.0123   | 0.1669   | \$1.1792   |             |
| GS-1                                    | 0.9866            | 0.98    | \$1.0037   | 0.1287   | \$1.1324   |             |
| S&C-1                                   | 0.9721            | 1.00    | \$0.9721   | 0.1457   | \$1.1178   |             |
| SER-1                                   | 0.9684            | 0.99    | \$0.9831   | 0.1325   | \$1.1156   |             |
| TEX-1                                   | 0.9916            | 0.99    | \$1.0067   | 0.1232   | \$1.1299   |             |
| WHI-1                                   | 0.9765            | 0.98    | \$0.9939   | 0.1275   | \$1.1214   |             |
| WIS-1                                   | 1.0018            | 0.98    | \$1.0202   | 0.1334   | \$1.1536   |             |

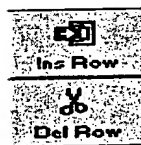
FIG. 231





| Formula Pricing - BEEF - 77% - 04/06/98                                |          |                 |           |        |             |                |
|--|----------|-----------------|-----------|--------|-------------|----------------|
| General Info   Pricing   Freight   Formulas   Block Cost   Adjustments |          |                 |           |        |             |                |
| Formula  | Raw Cost | Yield           | FOB Price | Margin | Adjustments | Adj. FOB Price |
| AFS-1  | 0.9840   | 0.9650          | 0.9990    | 0.1232 | 0.0000      | 1.1222         |
| DIV-1  | 0.9941   | 0.9820          | 1.0123    | 0.1669 | 0.1500      | 1.3292         |
| GS-1   | 0.9866   | 0.9830          | 1.0037    | 0.1287 | 0.0000      | 1.1324         |
| S&C-1  | 0.9721   | 1.0000          | 0.9721    | 0.1457 | 0.0000      | 1.1178         |
| SER-1  | 0.9684   | 0.9850          | 0.9831    | 0.1325 | 0.0000      | 1.1156         |
| TEX-1  | 0.9816   | 0.9650          | 1.0067    | 0.1232 | 0.0000      | 1.1299         |
| Amount   |          | Adjustment Desc |           |        |             |                |
| 0.1500   | Upcharge |                 |           |        |             |                |

FIG. 232



23300



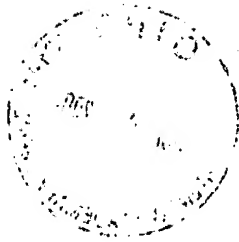
23302

FIG. 233

23400



FIG. 234



23500

| Formula Maintenance     |                                    |                                 |            |
|-------------------------|------------------------------------|---------------------------------|------------|
| Formula ID              | Facility                           | Description                     | Short Name |
| 5                       | AMERICAN FOOD SERVICE              | American Food Service Formula A | AFS-1      |
| 7                       | DIVERSITY FOOD PROCESSING - VIRGIN | DIV Formula - 1b                | DIV-1      |
| 8                       | GOOD SERVINGS PRODUCTS - NH        | Good Servings Formula 1         | GS-1       |
| Number of Rows: 14      |                                    |                                 |            |
| Material Type           |                                    | Begin Date                      | Percentage |
| Fresh Domestic 50% Trim |                                    | 10/03/1997                      | 31.2000%   |
| Fresh Domestic 73% Trim |                                    | 10/01/1996                      | 20.0000%   |
| Fresh Domestic 85% Lean |                                    | 10/01/1997                      | 5.0000%    |
| Fresh Domestic 90% Lean |                                    | 10/01/1997                      | 18.8000%   |
| Number of Rows: 6       |                                    |                                 | 100.0000%  |

FIG. 235

|          |               |                     |  |                          |                 |
|----------|---------------|---------------------|--|--------------------------|-----------------|
| Supply   | Patronage     | Sales/Inv           | Utilities  | Window                   | Hel             |
| Supplier | Supplier Site | Distributor         | DC   |                          |                 |
| Item     | Proposal      | Least Cost Analysis | Formula Pricing  | Contract                 |                 |
| Contract | Cost          | Vendor Rating       | Contact Management   | Logistics & Distribution | Bakery Coverage |
|          |               |                     | Edit / View<br>New (Using Previous)<br>Formula Maintenance |                          |                 |

23600

FIG. 236